





| Selection / Product Category  | Product Number | List Price | Discount Offered (1-59) | Net Single Unit Price | Discount Offered (60-99) | Net Qty Price | Service Included (Y or N) | Service Type Design, Engineering, FSE, etc.) | Service Hourly Rate | Fixed Price | Warranty OEM (Years/Mos.)    | Extended Warranty        | Link for catalogs exceeding 10MB |
|---|----------------|------------|-------------------------|-----------------------|--------------------------|---------------|---------------------------|--|---------------------|-------------|------------------------------|--------------------------|----------------------------------|
|   |                |            |                         |                       |                          |               |                           |  |                     |             |                              |                          |                                  |
| Lion 3.4V 3210mAh (typical capacity) 3070mAh (minimum value) 2010mAh 8-iron battery | BP284          | \$178.00   | 30%                     | \$124.60              | N/A                      | N/A           | N/A                       | N/A  | N/A                 | N/A         | 1-year from date of purchase | Not offered at this time |                                  |
|   | BP290          | \$107.00   | 30%                     | \$74.90               | N/A                      | N/A           | N/A                       | N/A  | N/A                 | N/A         | 1-year from date of purchase | Not offered at this time |                                  |
|   | BP291          | \$50.00    | 30%                     | \$35.00               | N/A                      | N/A           | N/A                       | N/A  | N/A                 | N/A         | 1-year from date of purchase | Not offered at this time |                                  |
|   | BP292          | \$178.00   | 30%                     | \$124.60              | N/A                      | N/A           | N/A                       | N/A  | N/A                 | N/A         | 1-year from date of purchase | Not offered at this time |                                  |
| 2010mAh 8-iron intrinsically safe battery   | BP293          | \$116.00   | 30%                     | \$81.20               | N/A                      | N/A           | N/A                       | N/A  | N/A                 | N/A         | 1-year from date of purchase | Not offered at this time |                                  |
|   | BP294          | \$116.00   | 30%                     | \$81.20               | N/A                      | N/A           | N/A                       | N/A  | N/A                 | N/A         | 1-year from date of purchase | Not offered at this time |                                  |
|   | BP295          | \$134.00   | 30%                     | \$93.80               | N/A                      | N/A           | N/A                       | N/A  | N/A                 | N/A         | 1-year from date of purchase | Not offered at this time |                                  |
|   | BP296          | \$148.00   | 30%                     | \$103.60              | N/A                      | N/A           | N/A                       | N/A  | N/A                 | N/A         | 1-year from date of purchase | Not offered at this time |                                  |
| 7.2V 2150mAh 3-cell NiMH battery for the SA7120                                     | BP300          | \$154.00   | 30%                     | \$107.80              | N/A                      | N/A           | N/A                       | N/A  | N/A                 | N/A         | 1-year from date of purchase | Not offered at this time |                                  |
|   | BP301          | \$154.00   | 30%                     | \$107.80              | N/A                      | N/A           | N/A </tr                  |  |                     |             |                              |                          |                                  |





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|---|----------------|------------|-------------------------|------------------|--------------------------|---------------|------------------------|-------------------------------|---------------------|-------------|------------------------------|--------------------------|---------------------------------|
|   |                |            |                         |                  |                          |               |                        |                               |                     |             |                              |                          |                                 |
| 5A71004 mic extension cable   | OPC3479        | \$70.00    | 30%                     | \$49.00          | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| Power supply cable 20-14V DC required for high power output         | OPC254         | \$28.00    | 30%                     | \$19.60          | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| Microphone extension cable PL-4S 4P/1 (16-40)                       | OPC340         | \$100.00   | 30%                     | \$70.00          | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| Microphone extension cable PL-4S 4P/2 (16-40)                       | OPC341         | \$70.00    | 30%                     | \$49.00          | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| USB programming cable (2-pin connector) 4-pin                       | OPC374C        | \$10.00    | 30%                     | \$7.00           | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| DC power cable for single unit rapid chargers                       | OPC315A        | \$26.50    | 30%                     | \$18.55          | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| 3m 7/8" separation cable for remote mounting kits                   | OPC607         | \$56.00    | 30%                     | \$39.20          | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| 8m 7/8" 2/1 separation cable for remote mounting kits               | OPC608         | \$74.00    | 30%                     | \$51.80          | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| 1.5m 9/8" 2/1 separation cable for remote mounting kits             | OPC609         | \$56.00    | 30%                     | \$39.20          | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| Accessory cable for external terminal connection                    | OPC317         | \$65.00    | 30%                     | \$45.50          | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| Microphone extension cable 8-pin                                    | OPC467         | \$75.00    | 30%                     | \$52.50          | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| DC power cable for gang charger                                     | OPC656         | \$12.25    | 30%                     | \$8.58           | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| 5m 16-41" separation cable for remote mounting kits                 | OPC376         | \$66.00    | 30%                     | \$46.20          | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| Programming cable for the F5050/5000 repeaters                      | OPC-9000       | \$270.00   | 30%                     | \$189.00         | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| USB programming cloning cable for radios with 9-pin connector       | OPC366U        | \$172.00   | 30%                     | \$120.40         | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| Interface cable with R4S Connector between P2S modules - KA-VU123   | OPC3ARV11      | \$150.00   | 30%                     | \$105.00         | N/A                      | N/A           | N/A                    | N/A                           | N/A                 | N/A         | 1 year from date of purchase | Not offered at this time |                                 |
| interface cable with 14-pin connector between PS11/PS911 - KA-VU123 | OPC3ARV14      | \$200.00   | 30%                     | \$140.00         | N/A                      | N/A           | N/A </tr               |                               |                     |             |                              |                          |                                 |

