

Commonwealth of Virginia - Two-Way Radio Products and Services

IFB 2017-06 - Exhibit A - Pricing

Product Price List

|                |                    |  |   |                                |
|----------------|--------------------|--|---|--------------------------------|
| Supplier Name: | Icom America Inc.  | 12421 Willows Road NE - Kirkland, WA 98034 | please populate all blue shaded regions |                                |
| Submitted By:  | Kristina Pickering | phone: 425.450.6092                        | email:                                  | salescontracts@icomamerica.com |

| BRAND - Index Price List Source Name            |                            |
|---|----------------------------|
| Icom America Product Catalog - Retail - Feb2017 |                            |
| Product Group                                   | Product Discount from List |
| Amateur/Receiver                                | 15.00%                     |
| Avionics  | 30.00%                     |
| Land Mobile                                     | 25.00%                     |
| Marine  | 30.00%                     |
| Systems   | 25.00%                     |
| WLAN  | 20.00%                     |
| Accessories                                     | 25.00%                     |

|                |        |
|----------------|--------|
| Effective Date | Feb-17 |
|----------------|--------|

What will be the method and frequency of updating the Product/Price List? In addition to eVA, where will the Product/Price List be made available? Enter URLs for each Brand/Manufacturer offered.

|   |  |
|---|--|
| URL   | Frequency                                    |
| <a href="http://www.icomamerica.com/en/governmentales/contracts/virginia/icomamerica/price-lists-of-17FEB-Virginia.pdf">http://www.icomamerica.com/en/governmentales/contracts/virginia/icomamerica/price-lists-of-17FEB-Virginia.pdf</a> | Quarterly (unless new products are launched) |

Comprehensive Two-Way Radio Product Catalog/Price List

| Product Description Fields |  |                    |                             |                     | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|---------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Amateur Two-Way Radios     |  | Icom               | 2300H 05                    | Mobile Radio        | \$ 236.00          | 15.00%              | \$ 200.60                         | \$ 236.00        | 15.00%              | \$ 200.60                         |
| Amateur Two-Way Radios     |  | Icom               | 2730A 05                    | Mobile Radio        | \$ 405.00          | 15.00%              | \$ 344.25                         | \$ 405.00        | 15.00%              | \$ 344.25                         |
| Amateur Two-Way Radios     |  | Icom               | 2730A DELUXE                | Mobile Radio        | \$ 445.00          | 15.00%              | \$ 378.25                         | \$ 445.00        | 15.00%              | \$ 378.25                         |
| Amateur Two-Way Radios     |  | Icom               | 7100 02                     | HF Mobile Radio     | \$ 1,325.00        | 15.00%              | \$ 1,126.25                       | \$ 1,325.00      | 15.00%              | \$ 1,126.25                       |
| Amateur Two-Way Radios     |  | Icom               | 718 48                      | HF Mobile Radio     | \$ 829.00          | 15.00%              | \$ 704.65                         | \$ 829.00        | 15.00%              | \$ 704.65                         |
| Amateur Two-Way Radios     |  | Icom               | 718 62                      | HF Mobile Radio     | \$ 838.00          | 15.00%              | \$ 712.30                         | \$ 838.00        | 15.00%              | \$ 712.30                         |
| Amateur Two-Way Radios     |  | Icom               | 7200 02                     | HF Mobile Radio     | \$ 1,146.00        | 15.00%              | \$ 974.10                         | \$ 1,146.00      | 15.00%              | \$ 974.10                         |
| Amateur Two-Way Radios     |  | Icom               | 7300 02                     | HF Mobile Radio     | \$ 1,699.00        | 15.00%              | \$ 1,444.15                       | \$ 1,699.00      | 15.00%              | \$ 1,444.15                       |
| Amateur Two-Way Radios     |  | Icom               | 7600 02                     | HF Mobile Radio     | \$ 3,500.00        | 15.00%              | \$ 2,975.00                       | \$ 3,500.00      | 15.00%              | \$ 2,975.00                       |
| Amateur Two-Way Radios     |  | Icom               | 7700 12                     | HF Mobile Radio     | \$ 7,800.00        | 15.00%              | \$ 6,630.00                       | \$ 7,800.00      | 15.00%              | \$ 6,630.00                       |
| Amateur Two-Way Radios     |  | Icom               | 78 21                       | HF Mobile Radio     | \$ 809.00          | 15.00%              | \$ 687.65                         | \$ 809.00        | 15.00%              | \$ 687.65                         |
| Amateur Two-Way Radios     |  | Icom               | 7851 02                     | HF Mobile Radio     | \$ 16,000.00       | 15.00%              | \$ 13,600.00                      | \$ 16,000.00     | 15.00%              | \$ 13,600.00                      |
| Amateur Two-Way Radios     |  | Icom               | 9100 02                     | HF Mobile Radio     | \$ 3,000.00        | 15.00%              | \$ 2,550.00                       | \$ 3,000.00      | 15.00%              | \$ 2,550.00                       |
| Amateur Two-Way Radios     |  | Icom               | ID5100A DELUXE              | Mobile Radio        | \$ 650.00          | 15.00%              | \$ 552.50                         | \$ 650.00        | 15.00%              | \$ 552.50                         |
| Amateur Two-Way Radios     |  | Icom               | ID51A BLACK                 | Handheld Radio      | \$ 470.00          | 15.00%              | \$ 399.50                         | \$ 470.00        | 15.00%              | \$ 399.50                         |
| Amateur Two-Way Radios     |  | Icom               | ID51A BLACK2                | Handheld Radio      | \$ 650.00          | 15.00%              | \$ 552.50                         | \$ 650.00        | 15.00%              | \$ 552.50                         |
| Amateur Two-Way Radios     |  | Icom               | ID51A BLUE2                 | Handheld Radio      | \$ 650.00          | 15.00%              | \$ 552.50                         | \$ 650.00        | 15.00%              | \$ 552.50                         |
| Amateur Two-Way Radios     |  | Icom               | ID51A GRAY2                 | Handheld Radio      | \$ 650.00          | 15.00%              | \$ 552.50                         | \$ 650.00        | 15.00%              | \$ 552.50                         |
| Amateur Two-Way Radios     |  | Icom               | ID51A GREEN2                | Handheld Radio      | \$ 650.00          | 15.00%              | \$ 552.50                         | \$ 650.00        | 15.00%              | \$ 552.50                         |
| Amateur Two-Way Radios     |  | Icom               | ID51A PINK                  | Handheld Radio      | \$ 470.00          | 15.00%              | \$ 399.50                         | \$ 470.00        | 15.00%              | \$ 399.50                         |
| Amateur Two-Way Radios     |  | Icom               | ID51A RED2                  | Handheld Radio      | \$ 650.00          | 15.00%              | \$ 552.50                         | \$ 650.00        | 15.00%              | \$ 552.50                         |
| Amateur Two-Way Radios     |  | Icom               | ID51A VIOLET                | Handheld Radio      | \$ 470.00          | 15.00%              | \$ 399.50                         | \$ 470.00        | 15.00%              | \$ 399.50                         |
| Amateur Two-Way Radios     |  | Icom               | IDRP2000V 26                | Mobile Radio        | \$ 1,320.00        | 15.00%              | \$ 1,122.00                       | \$ 1,320.00      | 15.00%              | \$ 1,122.00                       |
| Amateur Two-Way Radios     |  | Icom               | IDRP2C 06                   | Mobile Radio        | \$ 1,600.00        | 15.00%              | \$ 1,360.00                       | \$ 1,600.00      | 15.00%              | \$ 1,360.00                       |
| Amateur Two-Way Radios     |  | Icom               | IDRP2D 26                   | Mobile Radio        | \$ 1,027.00        | 15.00%              | \$ 872.95                         | \$ 1,027.00      | 15.00%              | \$ 872.95                         |
| Amateur Two-Way Radios     |  | Icom               | IDRP2V 26                   | Mobile Radio        | \$ 1,414.00        | 15.00%              | \$ 1,201.90                       | \$ 1,414.00      | 15.00%              | \$ 1,201.90                       |
| Amateur Two-Way Radios     |  | Icom               | IDRP4000V 26                | Mobile Radio        | \$ 1,320.00        | 15.00%              | \$ 1,122.00                       | \$ 1,320.00      | 15.00%              | \$ 1,122.00                       |
| Amateur Two-Way Radios     |  | Icom               | R6 SPORT                    | Handheld Radio      | \$ 225.00          | 15.00%              | \$ 191.25                         | \$ 225.00        | 15.00%              | \$ 191.25                         |
| Amateur Two-Way Radios     |  | Icom               | R6E                         | Handheld Radio      | \$ 225.00          | 15.00%              | \$ 191.25                         | \$ 225.00        | 15.00%              | \$ 191.25                         |
| Amateur Two-Way Radios     |  | Icom               | R9500 02                    | Radio Receiver      | \$ 16,000.00       | 15.00%              | \$ 13,600.00                      | \$ 16,000.00     | 15.00%              | \$ 13,600.00                      |
| Amateur Two-Way Radios     |  | Icom               | R9500 06                    | Radio Receiver      | \$ 17,500.00       | 15.00%              | \$ 14,875.00                      | \$ 17,500.00     | 15.00%              | \$ 14,875.00                      |
| Amateur Two-Way Radios     |  | Icom               | T70A HD 15                  | Handheld Radio      | \$ 249.00          | 15.00%              | \$ 211.65                         | \$ 249.00        | 15.00%              | \$ 211.65                         |
| Amateur Two-Way Radios     |  | Icom               | V80 HD                      | Handheld Radio      | \$ 184.00          | 15.00%              | \$ 156.40                         | \$ 184.00        | 15.00%              | \$ 156.40                         |
| Amateur Two-Way Radios     |  | Icom               | V80 SPORT                   | Handheld Radio      | \$ 124.00          | 15.00%              | \$ 105.40                         | \$ 124.00        | 15.00%              | \$ 105.40                         |

Icom America VA-170418-ICOM Product & Price List 17FEB  
ComprehensiveProductPriceList

| Product Description Fields |  |                    |                             |                     | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|---------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Avionic Two-Way Radios     |  | Icom               | A120                        | Mobile Radio        | \$ 1,559.00        | 30.00%              | \$ 1,091.30                       | \$ 1,559.00      | 30.00%              | \$ 1,091.30                       |
| Avionic Two-Way Radios     |  | Icom               | A120B                       | BaseStation Radio   | \$ 1,804.00        | 30.00%              | \$ 1,262.80                       | \$ 1,804.00      | 30.00%              | \$ 1,262.80                       |
| Avionic Two-Way Radios     |  | Icom               | A120BE                      | BaseStation Radio   | \$ 1,841.00        | 30.00%              | \$ 1,288.70                       | \$ 1,841.00      | 30.00%              | \$ 1,288.70                       |
| Avionic Two-Way Radios     |  | Icom               | A14                         | Handheld Radio      | \$ 399.00          | 30.00%              | \$ 279.30                         | \$ 399.00        | 30.00%              | \$ 279.30                         |
| Avionic Two-Way Radios     |  | Icom               | A220                        | Mobile Radio        | \$ 2,165.00        | 30.00%              | \$ 1,515.50                       | \$ 2,165.00      | 30.00%              | \$ 1,515.50                       |
| Avionic Two-Way Radios     |  | Icom               | A220B                       | BaseStation Radio   | \$ 3,595.00        | 30.00%              | \$ 2,516.50                       | \$ 3,595.00      | 30.00%              | \$ 2,516.50                       |
| Avionic Two-Way Radios     |  | Icom               | A220M                       | Mobile Radio        | \$ 2,615.00        | 30.00%              | \$ 1,830.50                       | \$ 2,615.00      | 30.00%              | \$ 1,830.50                       |
| Avionic Two-Way Radios     |  | Icom               | A220T                       | Mobile Radio        | \$ 2,780.00        | 30.00%              | \$ 1,946.00                       | \$ 2,780.00      | 30.00%              | \$ 1,946.00                       |
| Avionic Two-Way Radios     |  | Icom               | A24 01                      | Handheld Radio      | \$ 555.00          | 30.00%              | \$ 388.50                         | \$ 555.00        | 30.00%              | \$ 388.50                         |
| Avionic Two-Way Radios     |  | Icom               | A6                          | Handheld Radio      | \$ 475.00          | 30.00%              | \$ 332.50                         | \$ 475.00        | 30.00%              | \$ 332.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F1000 01                    | Handheld Radio      | \$ 210.00          | 25.00%              | \$ 157.50                         | \$ 210.00        | 25.00%              | \$ 157.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F1000D 01                   | Handheld Radio      | \$ 370.00          | 25.00%              | \$ 277.50                         | \$ 370.00        | 25.00%              | \$ 277.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F1000S 05                   | Handheld Radio      | \$ 300.00          | 25.00%              | \$ 225.00                         | \$ 300.00        | 25.00%              | \$ 225.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F1000T 09                   | Handheld Radio      | \$ 330.00          | 25.00%              | \$ 247.50                         | \$ 330.00        | 25.00%              | \$ 247.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F2000 01                    | Handheld Radio      | \$ 210.00          | 25.00%              | \$ 157.50                         | \$ 210.00        | 25.00%              | \$ 157.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F2000 21                    | Handheld Radio      | \$ 210.00          | 25.00%              | \$ 157.50                         | \$ 210.00        | 25.00%              | \$ 157.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F2000D 01                   | Handheld Radio      | \$ 370.00          | 25.00%              | \$ 277.50                         | \$ 370.00        | 25.00%              | \$ 277.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F2000D 12                   | Handheld Radio      | \$ 370.00          | 25.00%              | \$ 277.50                         | \$ 370.00        | 25.00%              | \$ 277.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F2000S 05                   | Handheld Radio      | \$ 300.00          | 25.00%              | \$ 225.00                         | \$ 300.00        | 25.00%              | \$ 225.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F2000S 23                   | Handheld Radio      | \$ 300.00          | 25.00%              | \$ 225.00                         | \$ 300.00        | 25.00%              | \$ 225.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F2000T 09                   | Handheld Radio      | \$ 330.00          | 25.00%              | \$ 247.50                         | \$ 330.00        | 25.00%              | \$ 247.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F2000T 25                   | Handheld Radio      | \$ 330.00          | 25.00%              | \$ 247.50                         | \$ 330.00        | 25.00%              | \$ 247.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F3001 03 RC                 | Handheld Radio      | \$ 198.00          | 25.00%              | \$ 148.50                         | \$ 198.00        | 25.00%              | \$ 148.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F3011 41 RC                 | Handheld Radio      | \$ 240.00          | 25.00%              | \$ 180.00                         | \$ 240.00        | 25.00%              | \$ 180.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F3161DS 75                  | Handheld Radio      | \$ 875.00          | 25.00%              | \$ 656.25                         | \$ 875.00        | 25.00%              | \$ 656.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F3161S 55                   | Handheld Radio      | \$ 639.00          | 25.00%              | \$ 479.25                         | \$ 639.00        | 25.00%              | \$ 479.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F3161S 56                   | Handheld Radio      | \$ 578.00          | 25.00%              | \$ 433.50                         | \$ 578.00        | 25.00%              | \$ 433.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F3161T 46                   | Handheld Radio      | \$ 602.00          | 25.00%              | \$ 451.50                         | \$ 602.00        | 25.00%              | \$ 451.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F3201DEX 14                 | Handheld Radio      | \$ 1,250.00        | 25.00%              | \$ 937.50                         | \$ 1,250.00      | 25.00%              | \$ 937.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F3210D 01                   | Handheld Radio      | \$ 485.00          | 25.00%              | \$ 363.75                         | \$ 485.00        | 25.00%              | \$ 363.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F3230DS 13                  | Handheld Radio      | \$ 575.00          | 25.00%              | \$ 431.25                         | \$ 575.00        | 25.00%              | \$ 431.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F3261DS 55                  | Handheld Radio      | \$ 800.00          | 25.00%              | \$ 600.00                         | \$ 800.00        | 25.00%              | \$ 600.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F3261DT 35 RR               | Handheld Radio      | \$ 880.00          | 25.00%              | \$ 660.00                         | \$ 880.00        | 25.00%              | \$ 660.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F3261DT 40                  | Handheld Radio      | \$ 845.00          | 25.00%              | \$ 633.75                         | \$ 845.00        | 25.00%              | \$ 633.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F3360DS 11                  | Handheld Radio      | \$ 850.00          | 25.00%              | \$ 637.50                         | \$ 850.00        | 25.00%              | \$ 637.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F3400D 21                   | Handheld Radio      | \$ 795.00          | 25.00%              | \$ 596.25                         | \$ 795.00        | 25.00%              | \$ 596.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F3400DS 11                  | Handheld Radio      | \$ 900.00          | 25.00%              | \$ 675.00                         | \$ 900.00        | 25.00%              | \$ 675.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F3400DT 01                  | Handheld Radio      | \$ 960.00          | 25.00%              | \$ 720.00                         | \$ 960.00        | 25.00%              | \$ 720.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F4001 03 RC                 | Handheld Radio      | \$ 198.00          | 25.00%              | \$ 148.50                         | \$ 198.00        | 25.00%              | \$ 148.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F4001 43 RC                 | Handheld Radio      | \$ 198.00          | 25.00%              | \$ 148.50                         | \$ 198.00        | 25.00%              | \$ 148.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F4011 41 RC                 | Handheld Radio      | \$ 240.00          | 25.00%              | \$ 180.00                         | \$ 240.00        | 25.00%              | \$ 180.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F4011 42 RC                 | Handheld Radio      | \$ 240.00          | 25.00%              | \$ 180.00                         | \$ 240.00        | 25.00%              | \$ 180.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F4161DT 65                  | Handheld Radio      | \$ 895.00          | 25.00%              | \$ 671.25                         | \$ 895.00        | 25.00%              | \$ 671.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F4161DT 70                  | Handheld Radio      | \$ 895.00          | 25.00%              | \$ 671.25                         | \$ 895.00        | 25.00%              | \$ 671.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F4161S 21                   | Handheld Radio      | \$ 578.00          | 25.00%              | \$ 433.50                         | \$ 578.00        | 25.00%              | \$ 433.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F4161S 56                   | Handheld Radio      | \$ 578.00          | 25.00%              | \$ 433.50                         | \$ 578.00        | 25.00%              | \$ 433.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F4161T 18                   | Handheld Radio      | \$ 602.00          | 25.00%              | \$ 451.50                         | \$ 602.00        | 25.00%              | \$ 451.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F4161T 46                   | Handheld Radio      | \$ 602.00          | 25.00%              | \$ 451.50                         | \$ 602.00        | 25.00%              | \$ 451.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F4201DEX 24                 | Handheld Radio      | \$ 1,250.00        | 25.00%              | \$ 937.50                         | \$ 1,250.00      | 25.00%              | \$ 937.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F4210D 01                   | Handheld Radio      | \$ 485.00          | 25.00%              | \$ 363.75                         | \$ 485.00        | 25.00%              | \$ 363.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F4210D 21                   | Handheld Radio      | \$ 485.00          | 25.00%              | \$ 363.75                         | \$ 485.00        | 25.00%              | \$ 363.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F4230DS 13                  | Handheld Radio      | \$ 575.00          | 25.00%              | \$ 431.25                         | \$ 575.00        | 25.00%              | \$ 431.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F4230DS 32                  | Handheld Radio      | \$ 575.00          | 25.00%              | \$ 431.25                         | \$ 575.00        | 25.00%              | \$ 431.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F4261DS 65                  | Handheld Radio      | \$ 800.00          | 25.00%              | \$ 600.00                         | \$ 800.00        | 25.00%              | \$ 600.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F4261DS 90                  | Handheld Radio      | \$ 800.00          | 25.00%              | \$ 600.00                         | \$ 800.00        | 25.00%              | \$ 600.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F4261DT 55                  | Handheld Radio      | \$ 845.00          | 25.00%              | \$ 633.75                         | \$ 845.00        | 25.00%              | \$ 633.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F4261DT 85                  | Handheld Radio      | \$ 845.00          | 25.00%              | \$ 633.75                         | \$ 845.00        | 25.00%              | \$ 633.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F4360DS 12                  | Handheld Radio      | \$ 850.00          | 25.00%              | \$ 637.50                         | \$ 850.00        | 25.00%              | \$ 637.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F4360DT 01                  | Handheld Radio      | \$ 895.00          | 25.00%              | \$ 671.25                         | \$ 895.00        | 25.00%              | \$ 671.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F4400D 21                   | Handheld Radio      | \$ 795.00          | 25.00%              | \$ 596.25                         | \$ 795.00        | 25.00%              | \$ 596.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F4400D 51                   | Handheld Radio      | \$ 795.00          | 25.00%              | \$ 596.25                         | \$ 795.00        | 25.00%              | \$ 596.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F4400DS 11                  | Handheld Radio      | \$ 900.00          | 25.00%              | \$ 675.00                         | \$ 900.00        | 25.00%              | \$ 675.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F4400DS 41                  | Handheld Radio      | \$ 900.00          | 25.00%              | \$ 675.00                         | \$ 900.00        | 25.00%              | \$ 675.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F4400DT 01                  | Handheld Radio      | \$ 960.00          | 25.00%              | \$ 720.00                         | \$ 960.00        | 25.00%              | \$ 720.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F4400DT 31                  | Handheld Radio      | \$ 960.00          | 25.00%              | \$ 720.00                         | \$ 960.00        | 25.00%              | \$ 720.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F50V 01                     | Handheld Radio      | \$ 513.00          | 25.00%              | \$ 384.75                         | \$ 513.00        | 25.00%              | \$ 384.75                         |

Icom America VA-170418-ICOM Product & Price List 17FEB  
ComprehensiveProductPriceList

| Product Description Fields |  |                    |                             |                     | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|---------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Landmobile Two-Way Radios  |  | Icom               | F50V 11                     | Handheld Radio      | \$ 620.00          | 25.00%              | \$ 465.00                         | \$ 620.00        | 25.00%              | \$ 465.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F60V 01                     | Handheld Radio      | \$ 513.00          | 25.00%              | \$ 384.75                         | \$ 513.00        | 25.00%              | \$ 384.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F60V 11                     | Handheld Radio      | \$ 554.00          | 25.00%              | \$ 415.50                         | \$ 554.00        | 25.00%              | \$ 415.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F60V 16                     | Handheld Radio      | \$ 513.00          | 25.00%              | \$ 384.75                         | \$ 513.00        | 25.00%              | \$ 384.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F60V 18                     | Handheld Radio      | \$ 554.00          | 25.00%              | \$ 415.50                         | \$ 554.00        | 25.00%              | \$ 415.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F70DS 01                    | Handheld Radio      | \$ 1,135.00        | 25.00%              | \$ 851.25                         | \$ 1,135.00      | 25.00%              | \$ 851.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F70S 23                     | Handheld Radio      | \$ 913.00          | 25.00%              | \$ 684.75                         | \$ 913.00        | 25.00%              | \$ 684.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F80DS 31                    | Handheld Radio      | \$ 1,065.00        | 25.00%              | \$ 798.75                         | \$ 1,065.00      | 25.00%              | \$ 798.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F9011B 01                   | Handheld Radio      | \$ 1,636.00        | 25.00%              | \$ 1,227.00                       | \$ 1,636.00      | 25.00%              | \$ 1,227.00                       |
| Landmobile Two-Way Radios  |  | Icom               | F9011B 21                   | Handheld Radio      | \$ 1,330.00        | 25.00%              | \$ 997.50                         | \$ 1,330.00      | 25.00%              | \$ 997.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F9011S 05                   | Handheld Radio      | \$ 2,020.00        | 25.00%              | \$ 1,515.00                       | \$ 2,020.00      | 25.00%              | \$ 1,515.00                       |
| Landmobile Two-Way Radios  |  | Icom               | F9011S 25                   | Handheld Radio      | \$ 1,530.00        | 25.00%              | \$ 1,147.50                       | \$ 1,530.00      | 25.00%              | \$ 1,147.50                       |
| Landmobile Two-Way Radios  |  | Icom               | F9011T 10                   | Handheld Radio      | \$ 2,200.00        | 25.00%              | \$ 1,650.00                       | \$ 2,200.00      | 25.00%              | \$ 1,650.00                       |
| Landmobile Two-Way Radios  |  | Icom               | F9011T 30                   | Handheld Radio      | \$ 1,630.00        | 25.00%              | \$ 1,222.50                       | \$ 1,630.00      | 25.00%              | \$ 1,222.50                       |
| Landmobile Two-Way Radios  |  | Icom               | F9021B 82                   | Handheld Radio      | \$ 1,330.00        | 25.00%              | \$ 997.50                         | \$ 1,330.00      | 25.00%              | \$ 997.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F9021B 91                   | Handheld Radio      | \$ 1,330.00        | 25.00%              | \$ 997.50                         | \$ 1,330.00      | 25.00%              | \$ 997.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F9021S 25                   | Handheld Radio      | \$ 2,020.00        | 25.00%              | \$ 1,515.00                       | \$ 2,020.00      | 25.00%              | \$ 1,515.00                       |
| Landmobile Two-Way Radios  |  | Icom               | F9021S 45                   | Handheld Radio      | \$ 2,020.00        | 25.00%              | \$ 1,515.00                       | \$ 2,020.00      | 25.00%              | \$ 1,515.00                       |
| Landmobile Two-Way Radios  |  | Icom               | F9021S 85                   | Handheld Radio      | \$ 1,530.00        | 25.00%              | \$ 1,147.50                       | \$ 1,530.00      | 25.00%              | \$ 1,147.50                       |
| Landmobile Two-Way Radios  |  | Icom               | F9021S 95                   | Handheld Radio      | \$ 1,530.00        | 25.00%              | \$ 1,147.50                       | \$ 1,530.00      | 25.00%              | \$ 1,147.50                       |
| Landmobile Two-Way Radios  |  | Icom               | F9021T 30                   | Handheld Radio      | \$ 2,200.00        | 25.00%              | \$ 1,650.00                       | \$ 2,200.00      | 25.00%              | \$ 1,650.00                       |
| Landmobile Two-Way Radios  |  | Icom               | F9021T 89                   | Handheld Radio      | \$ 1,630.00        | 25.00%              | \$ 1,222.50                       | \$ 1,630.00      | 25.00%              | \$ 1,222.50                       |
| Landmobile Two-Way Radios  |  | Icom               | F9021T 98                   | Handheld Radio      | \$ 1,630.00        | 25.00%              | \$ 1,222.50                       | \$ 1,630.00      | 25.00%              | \$ 1,222.50                       |
| Landmobile Two-Way Radios  |  | Icom               | F1721 43                    | Mobile Radio        | \$ 855.00          | 25.00%              | \$ 641.25                         | \$ 855.00        | 25.00%              | \$ 641.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F1721D 41                   | Mobile Radio        | \$ 1,258.00        | 25.00%              | \$ 943.50                         | \$ 1,258.00      | 25.00%              | \$ 943.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F2821D 21                   | Mobile Radio        | \$ 1,299.00        | 25.00%              | \$ 974.25                         | \$ 1,299.00      | 25.00%              | \$ 974.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F2821D 22                   | Mobile Radio        | \$ 800.00          | 25.00%              | \$ 600.00                         | \$ 800.00        | 25.00%              | \$ 600.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F2821D 23                   | Mobile Radio        | \$ 690.00          | 25.00%              | \$ 517.50                         | \$ 690.00        | 25.00%              | \$ 517.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F5011 51                    | Mobile Radio        | \$ 346.00          | 25.00%              | \$ 259.50                         | \$ 346.00        | 25.00%              | \$ 259.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F5021 51                    | Mobile Radio        | \$ 395.00          | 25.00%              | \$ 296.25                         | \$ 395.00        | 25.00%              | \$ 296.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F5061 21                    | Mobile Radio        | \$ 600.00          | 25.00%              | \$ 450.00                         | \$ 600.00        | 25.00%              | \$ 450.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F5061D 51                   | Mobile Radio        | \$ 785.00          | 25.00%              | \$ 588.75                         | \$ 785.00        | 25.00%              | \$ 588.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F5061D 61                   | Mobile Radio        | \$ 853.00          | 25.00%              | \$ 639.75                         | \$ 853.00        | 25.00%              | \$ 639.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F5121D 56                   | Mobile Radio        | \$ 635.00          | 25.00%              | \$ 476.25                         | \$ 635.00        | 25.00%              | \$ 476.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F5220D 01                   | Mobile Radio        | \$ 695.00          | 25.00%              | \$ 521.25                         | \$ 695.00        | 25.00%              | \$ 521.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F5360D 01                   | Mobile Radio        | \$ 865.00          | 25.00%              | \$ 648.75                         | \$ 865.00        | 25.00%              | \$ 648.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F5400D 01                   | Mobile Radio        | \$ 1,040.00        | 25.00%              | \$ 780.00                         | \$ 1,040.00      | 25.00%              | \$ 780.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F5400DS 11                  | Mobile Radio        | \$ 995.00          | 25.00%              | \$ 746.25                         | \$ 995.00        | 25.00%              | \$ 746.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F6011 51                    | Mobile Radio        | \$ 346.00          | 25.00%              | \$ 259.50                         | \$ 346.00        | 25.00%              | \$ 259.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F6011 52                    | Mobile Radio        | \$ 346.00          | 25.00%              | \$ 259.50                         | \$ 346.00        | 25.00%              | \$ 259.50                         |
| Landmobile Two-Way Radios  |  | Icom               | F6021 51                    | Mobile Radio        | \$ 395.00          | 25.00%              | \$ 296.25                         | \$ 395.00        | 25.00%              | \$ 296.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F6021 52                    | Mobile Radio        | \$ 395.00          | 25.00%              | \$ 296.25                         | \$ 395.00        | 25.00%              | \$ 296.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F6061 41                    | Mobile Radio        | \$ 600.00          | 25.00%              | \$ 450.00                         | \$ 600.00        | 25.00%              | \$ 450.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F6061 46                    | Mobile Radio        | \$ 600.00          | 25.00%              | \$ 450.00                         | \$ 600.00        | 25.00%              | \$ 450.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F6061D 61                   | Mobile Radio        | \$ 785.00          | 25.00%              | \$ 588.75                         | \$ 785.00        | 25.00%              | \$ 588.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F6061D 66                   | Mobile Radio        | \$ 785.00          | 25.00%              | \$ 588.75                         | \$ 785.00        | 25.00%              | \$ 588.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F6121D 57                   | Mobile Radio        | \$ 635.00          | 25.00%              | \$ 476.25                         | \$ 635.00        | 25.00%              | \$ 476.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F6121D 58                   | Mobile Radio        | \$ 635.00          | 25.00%              | \$ 476.25                         | \$ 635.00        | 25.00%              | \$ 476.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F6220D 01                   | Mobile Radio        | \$ 695.00          | 25.00%              | \$ 521.25                         | \$ 695.00        | 25.00%              | \$ 521.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F6220D 21                   | Mobile Radio        | \$ 695.00          | 25.00%              | \$ 521.25                         | \$ 695.00        | 25.00%              | \$ 521.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F6360D 01                   | Mobile Radio        | \$ 865.00          | 25.00%              | \$ 648.75                         | \$ 865.00        | 25.00%              | \$ 648.75                         |
| Landmobile Two-Way Radios  |  | Icom               | F6400D 01                   | Mobile Radio        | \$ 1,040.00        | 25.00%              | \$ 780.00                         | \$ 1,040.00      | 25.00%              | \$ 780.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F6400D 21                   | Mobile Radio        | \$ 1,040.00        | 25.00%              | \$ 780.00                         | \$ 1,040.00      | 25.00%              | \$ 780.00                         |
| Landmobile Two-Way Radios  |  | Icom               | F6400DS 11                  | Mobile Radio        | \$ 995.00          | 25.00%              | \$ 746.25                         | \$ 995.00        | 25.00%              | \$ 746.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F6400DS 31                  | Mobile Radio        | \$ 995.00          | 25.00%              | \$ 746.25                         | \$ 995.00        | 25.00%              | \$ 746.25                         |
| Landmobile Two-Way Radios  |  | Icom               | F9511HT 21                  | Mobile Radio        | \$ 2,700.00        | 25.00%              | \$ 2,025.00                       | \$ 2,700.00      | 25.00%              | \$ 2,025.00                       |
| Landmobile Two-Way Radios  |  | Icom               | F9511S 01                   | Mobile Radio        | \$ 2,060.00        | 25.00%              | \$ 1,545.00                       | \$ 2,060.00      | 25.00%              | \$ 1,545.00                       |
| Landmobile Two-Way Radios  |  | Icom               | F9511S 21                   | Mobile Radio        | \$ 1,690.00        | 25.00%              | \$ 1,267.50                       | \$ 1,690.00      | 25.00%              | \$ 1,267.50                       |
| Landmobile Two-Way Radios  |  | Icom               | F9511T 15                   | Mobile Radio        | \$ 2,160.00        | 25.00%              | \$ 1,620.00                       | \$ 2,160.00      | 25.00%              | \$ 1,620.00                       |
| Landmobile Two-Way Radios  |  | Icom               | F9511T 25                   | Mobile Radio        | \$ 1,810.00        | 25.00%              | \$ 1,357.50                       | \$ 1,810.00      | 25.00%              | \$ 1,357.50                       |
| Landmobile Two-Way Radios  |  | Icom               | F9521S 31                   | Mobile Radio        | \$ 2,060.00        | 25.00%              | \$ 1,545.00                       | \$ 2,060.00      | 25.00%              | \$ 1,545.00                       |
| Landmobile Two-Way Radios  |  | Icom               | F9521S 41                   | Mobile Radio        | \$ 1,690.00        | 25.00%              | \$ 1,267.50                       | \$ 1,690.00      | 25.00%              | \$ 1,267.50                       |
| Landmobile Two-Way Radios  |  | Icom               | F9521S 51                   | Mobile Radio        | \$ 1,690.00        | 25.00%              | \$ 1,267.50                       | \$ 1,690.00      | 25.00%              | \$ 1,267.50                       |
| Landmobile Two-Way Radios  |  | Icom               | F9521T 25                   | Mobile Radio        | \$ 2,160.00        | 25.00%              | \$ 1,620.00                       | \$ 2,160.00      | 25.00%              | \$ 1,620.00                       |
| Landmobile Two-Way Radios  |  | Icom               | F9521T 45                   | Mobile Radio        | \$ 1,810.00        | 25.00%              | \$ 1,357.50                       | \$ 1,810.00      | 25.00%              | \$ 1,357.50                       |
| Landmobile Two-Way Radios  |  | Icom               | F9521T 55                   | Mobile Radio        | \$ 1,810.00        | 25.00%              | \$ 1,357.50                       | \$ 1,810.00      | 25.00%              | \$ 1,357.50                       |

Icom America VA-170418-ICOM Product & Price List 17FEB  
ComprehensiveProductPriceList

| Product Description Fields |  |                    |                             |                     | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|---------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Systems Two-Way Radios     |  | Icom               | FR5000 01 2CH KIT           | Repeater            | \$ 3,130.00        | 25.00%              | \$ 2,347.50                       | \$ 3,130.00      | 25.00%              | \$ 2,347.50                       |
| Systems Two-Way Radios     |  | Icom               | FR5000 01 UR KIT            | Repeater            | \$ 2,695.00        | 25.00%              | \$ 2,021.25                       | \$ 2,695.00      | 25.00%              | \$ 2,021.25                       |
| Systems Two-Way Radios     |  | Icom               | FR5000 14                   | Repeater            | \$ 2,165.00        | 25.00%              | \$ 1,623.75                       | \$ 2,165.00      | 25.00%              | \$ 1,623.75                       |
| Systems Two-Way Radios     |  | Icom               | FR5200H 51                  | Repeater            | \$ 3,780.00        | 25.00%              | \$ 2,835.00                       | \$ 3,780.00      | 25.00%              | \$ 2,835.00                       |
| Systems Two-Way Radios     |  | Icom               | FR6000 01 2CH KIT           | Repeater            | \$ 3,130.00        | 25.00%              | \$ 2,347.50                       | \$ 3,130.00      | 25.00%              | \$ 2,347.50                       |
| Systems Two-Way Radios     |  | Icom               | FR6000 01 UR KIT            | Repeater            | \$ 2,695.00        | 25.00%              | \$ 2,021.25                       | \$ 2,695.00      | 25.00%              | \$ 2,021.25                       |
| Systems Two-Way Radios     |  | Icom               | FR6000 11 2CH KIT           | Repeater            | \$ 3,130.00        | 25.00%              | \$ 2,347.50                       | \$ 3,130.00      | 25.00%              | \$ 2,347.50                       |
| Systems Two-Way Radios     |  | Icom               | FR6000 11 UR KIT            | Repeater            | \$ 2,695.00        | 25.00%              | \$ 2,021.25                       | \$ 2,695.00      | 25.00%              | \$ 2,021.25                       |
| Systems Two-Way Radios     |  | Icom               | FR6000 14                   | Repeater            | \$ 2,165.00        | 25.00%              | \$ 1,623.75                       | \$ 2,165.00      | 25.00%              | \$ 1,623.75                       |
| Systems Two-Way Radios     |  | Icom               | FR6000 19                   | Repeater            | \$ 2,165.00        | 25.00%              | \$ 1,623.75                       | \$ 2,165.00      | 25.00%              | \$ 1,623.75                       |
| Systems Two-Way Radios     |  | Icom               | FR6200H 51                  | Repeater            | \$ 3,780.00        | 25.00%              | \$ 2,835.00                       | \$ 3,780.00      | 25.00%              | \$ 2,835.00                       |
| Systems Two-Way Radios     |  | Icom               | FR6200H 61                  | Repeater            | \$ 3,780.00        | 25.00%              | \$ 2,835.00                       | \$ 3,780.00      | 25.00%              | \$ 2,835.00                       |
| Systems Two-Way Radios     |  | Icom               | FR9010 11                   | Repeater            | \$ 8,700.00        | 25.00%              | \$ 6,525.00                       | \$ 8,700.00      | 25.00%              | \$ 6,525.00                       |
| Systems Two-Way Radios     |  | Icom               | FR9020 11                   | Repeater            | \$ 8,700.00        | 25.00%              | \$ 6,525.00                       | \$ 8,700.00      | 25.00%              | \$ 6,525.00                       |
| Systems Two-Way Radios     |  | Icom               | CY5000                      | Repeater            | \$ 2,625.00        | 25.00%              | \$ 1,968.75                       | \$ 2,625.00      | 25.00%              | \$ 1,968.75                       |
| Systems Two-Way Radios     |  | Icom               | CY6001                      | Repeater            | \$ 2,625.00        | 25.00%              | \$ 1,968.75                       | \$ 2,625.00      | 25.00%              | \$ 1,968.75                       |
| Systems Two-Way Radios     |  | Icom               | CY6002                      | Repeater            | \$ 2,625.00        | 25.00%              | \$ 1,968.75                       | \$ 2,625.00      | 25.00%              | \$ 1,968.75                       |
| Systems Two-Way Radios     |  | Icom               | IAS 120DU1 PS               | Repeater            | \$ 6,795.00        | 25.00%              | \$ 5,096.25                       | \$ 6,795.00      | 25.00%              | \$ 5,096.25                       |
| Systems Two-Way Radios     |  | Icom               | IAS 120DU2 PS               | Repeater            | \$ 6,795.00        | 25.00%              | \$ 5,096.25                       | \$ 6,795.00      | 25.00%              | \$ 5,096.25                       |
| Systems Two-Way Radios     |  | Icom               | IAS 150DV PS                | Repeater            | \$ 6,665.00        | 25.00%              | \$ 4,998.75                       | \$ 6,665.00      | 25.00%              | \$ 4,998.75                       |
| Systems Two-Way Radios     |  | Icom               | IAS X-BAND 50               | Repeater            | \$ 2,500.00        | 25.00%              | \$ 1,875.00                       | \$ 2,500.00      | 25.00%              | \$ 1,875.00                       |
| Systems Two-Way Radios     |  | Icom               | IAS X-BAND 50 AIR U         | Repeater            | \$ 3,330.00        | 25.00%              | \$ 2,497.50                       | \$ 3,330.00      | 25.00%              | \$ 2,497.50                       |
| Systems Two-Way Radios     |  | Icom               | IAS X-BAND 50 AIR V         | Repeater            | \$ 3,330.00        | 25.00%              | \$ 2,497.50                       | \$ 3,330.00      | 25.00%              | \$ 2,497.50                       |
| Systems Two-Way Radios     |  | Icom               | IAS X-BAND 50 UU            | Repeater            | \$ 2,500.00        | 25.00%              | \$ 1,875.00                       | \$ 2,500.00      | 25.00%              | \$ 1,875.00                       |
| Systems Two-Way Radios     |  | Icom               | IAS X-BAND 50 VV            | Repeater            | \$ 2,500.00        | 25.00%              | \$ 1,875.00                       | \$ 2,500.00      | 25.00%              | \$ 1,875.00                       |
| Systems Two-Way Radios     |  | Icom               | RFT 136-174                 | Repeater            | \$ 9,955.00        | 25.00%              | \$ 7,466.25                       | \$ 9,955.00      | 25.00%              | \$ 7,466.25                       |
| Systems Two-Way Radios     |  | Icom               | RFT 400-430                 | Repeater            | \$ 10,395.00       | 25.00%              | \$ 7,796.25                       | \$ 10,395.00     | 25.00%              | \$ 7,796.25                       |
| Systems Two-Way Radios     |  | Icom               | RFT 440-490                 | Repeater            | \$ 10,395.00       | 25.00%              | \$ 7,796.25                       | \$ 10,395.00     | 25.00%              | \$ 7,796.25                       |
| Systems Two-Way Radios     |  | Icom               | RFT 485-520                 | Repeater            | \$ 10,395.00       | 25.00%              | \$ 7,796.25                       | \$ 10,395.00     | 25.00%              | \$ 7,796.25                       |
| Systems Two-Way Radios     |  | Icom               | RFT P25 136-174             | Repeater            | \$ 12,905.00       | 25.00%              | \$ 9,678.75                       | \$ 12,905.00     | 25.00%              | \$ 9,678.75                       |
| Systems Two-Way Radios     |  | Icom               | RFT P25 400-430             | Repeater            | \$ 13,305.00       | 25.00%              | \$ 9,978.75                       | \$ 13,305.00     | 25.00%              | \$ 9,978.75                       |
| Systems Two-Way Radios     |  | Icom               | RFT P25 440-490             | Repeater            | \$ 13,305.00       | 25.00%              | \$ 9,978.75                       | \$ 13,305.00     | 25.00%              | \$ 9,978.75                       |
| Systems Two-Way Radios     |  | Icom               | RFT P25 485-520             | Repeater            | \$ 13,305.00       | 25.00%              | \$ 9,978.75                       | \$ 13,305.00     | 25.00%              | \$ 9,978.75                       |
| Systems Two-Way Radios     |  | Icom               | URFR5000 63                 | Repeater            | \$ 1,205.00        | 25.00%              | \$ 903.75                         | \$ 1,205.00      | 25.00%              | \$ 903.75                         |
| Systems Two-Way Radios     |  | Icom               | URFR6000 63                 | Repeater            | \$ 1,205.00        | 25.00%              | \$ 903.75                         | \$ 1,205.00      | 25.00%              | \$ 903.75                         |
| Systems Two-Way Radios     |  | Icom               | URFR6000 67                 | Repeater            | \$ 1,205.00        | 25.00%              | \$ 903.75                         | \$ 1,205.00      | 25.00%              | \$ 903.75                         |
| WLAN Two-Way Radios        |  | Icom               | IP1000C 100                 | Network Controller  | \$ 4,895.00        | 20.00%              | \$ 3,916.00                       | \$ 4,895.00      | 20.00%              | \$ 3,916.00                       |
| WLAN Two-Way Radios        |  | Icom               | IP1000C 20                  | Network Controller  | \$ 1,665.00        | 20.00%              | \$ 1,332.00                       | \$ 1,665.00      | 20.00%              | \$ 1,332.00                       |
| WLAN Two-Way Radios        |  | Icom               | IP100FS                     | Handheld Radio      | \$ 1,650.00        | 20.00%              | \$ 1,320.00                       | \$ 1,650.00      | 20.00%              | \$ 1,320.00                       |
| WLAN Two-Way Radios        |  | Icom               | IP100H                      | Handheld Radio      | \$ 500.00          | 20.00%              | \$ 400.00                         | \$ 500.00        | 20.00%              | \$ 400.00                         |
| WLAN Two-Way Radios        |  | Icom               | F8101 33                    | Mobile Radio        | \$ 3,750.00        | 20.00%              | \$ 3,000.00                       | \$ 3,750.00      | 20.00%              | \$ 3,000.00                       |
| WLAN Two-Way Radios        |  | Icom               | F6122DD 02                  | Mobile Radio        | \$ 750.00          | 20.00%              | \$ 600.00                         | \$ 750.00        | 20.00%              | \$ 600.00                         |
| WLAN Two-Way Radios        |  | Icom               | F6122DD 12                  | Mobile Radio        | \$ 915.00          | 20.00%              | \$ 732.00                         | \$ 915.00        | 20.00%              | \$ 732.00                         |
| WLAN Two-Way Radios        |  | Icom               | F5122DD 02                  | Mobile Radio        | \$ 750.00          | 20.00%              | \$ 600.00                         | \$ 750.00        | 20.00%              | \$ 600.00                         |
| WLAN Two-Way Radios        |  | Icom               | F5122DD 12                  | Mobile Radio        | \$ 915.00          | 20.00%              | \$ 732.00                         | \$ 915.00        | 20.00%              | \$ 732.00                         |
| WLAN Two-Way Radios        |  | Icom               | VEPG3                       | ROIP Gateway        | \$ 1,900.00        | 20.00%              | \$ 1,520.00                       | \$ 1,900.00      | 20.00%              | \$ 1,520.00                       |
| Marine Two-Way Radios      |  | Icom               | GM1600 21K                  | Handheld Radio      | \$ 1,100.00        | 30.00%              | \$ 770.00                         | \$ 1,100.00      | 30.00%              | \$ 770.00                         |
| Marine Two-Way Radios      |  | Icom               | M25 BLUE                    | Handheld Radio      | \$ 215.00          | 30.00%              | \$ 150.50                         | \$ 215.00        | 30.00%              | \$ 150.50                         |
| Marine Two-Way Radios      |  | Icom               | M25 GRAY                    | Handheld Radio      | \$ 215.00          | 30.00%              | \$ 150.50                         | \$ 215.00        | 30.00%              | \$ 150.50                         |
| Marine Two-Way Radios      |  | Icom               | M25 WHITE                   | Handheld Radio      | \$ 215.00          | 30.00%              | \$ 150.50                         | \$ 215.00        | 30.00%              | \$ 150.50                         |
| Marine Two-Way Radios      |  | Icom               | M36                         | Handheld Radio      | \$ 288.00          | 30.00%              | \$ 201.60                         | \$ 288.00        | 30.00%              | \$ 201.60                         |
| Marine Two-Way Radios      |  | Icom               | M73                         | Handheld Radio      | \$ 315.00          | 30.00%              | \$ 220.50                         | \$ 315.00        | 30.00%              | \$ 220.50                         |
| Marine Two-Way Radios      |  | Icom               | M73 PLUS                    | Handheld Radio      | \$ 390.00          | 30.00%              | \$ 273.00                         | \$ 390.00        | 30.00%              | \$ 273.00                         |
| Marine Two-Way Radios      |  | Icom               | M88 01                      | Handheld Radio      | \$ 444.00          | 30.00%              | \$ 310.80                         | \$ 444.00        | 30.00%              | \$ 310.80                         |
| Marine Two-Way Radios      |  | Icom               | M88 NI                      | Handheld Radio      | \$ 507.00          | 30.00%              | \$ 354.90                         | \$ 507.00        | 30.00%              | \$ 354.90                         |
| Marine Two-Way Radios      |  | Icom               | M93D                        | Handheld Radio      | \$ 530.00          | 30.00%              | \$ 371.00                         | \$ 530.00        | 30.00%              | \$ 371.00                         |
| Marine Two-Way Radios      |  | Icom               | GM600                       | Mobile Radio        | \$ 2,040.00        | 30.00%              | \$ 1,428.00                       | \$ 2,040.00      | 30.00%              | \$ 1,428.00                       |
| Marine Two-Way Radios      |  | Icom               | M200                        | Mobile Radio        | \$ 255.00          | 30.00%              | \$ 178.50                         | \$ 255.00        | 30.00%              | \$ 178.50                         |
| Marine Two-Way Radios      |  | Icom               | M324 01                     | Mobile Radio        | \$ 327.00          | 30.00%              | \$ 228.90                         | \$ 327.00        | 30.00%              | \$ 228.90                         |
| Marine Two-Way Radios      |  | Icom               | M324 02                     | Mobile Radio        | \$ 327.00          | 30.00%              | \$ 228.90                         | \$ 327.00        | 30.00%              | \$ 228.90                         |
| Marine Two-Way Radios      |  | Icom               | M324G 21                    | Mobile Radio        | \$ 420.00          | 30.00%              | \$ 294.00                         | \$ 420.00        | 30.00%              | \$ 294.00                         |
| Marine Two-Way Radios      |  | Icom               | M324G 22                    | Mobile Radio        | \$ 420.00          | 30.00%              | \$ 294.00                         | \$ 420.00        | 30.00%              | \$ 294.00                         |
| Marine Two-Way Radios      |  | Icom               | M400BB                      | Mobile Radio        | \$ 590.00          | 30.00%              | \$ 413.00                         | \$ 590.00        | 30.00%              | \$ 413.00                         |
| Marine Two-Way Radios      |  | Icom               | M400BB SW                   | Mobile Radio        | \$ 590.00          | 30.00%              | \$ 413.00                         | \$ 590.00        | 30.00%              | \$ 413.00                         |
| Marine Two-Way Radios      |  | Icom               | M424G 21                    | Mobile Radio        | \$ 475.00          | 30.00%              | \$ 332.50                         | \$ 475.00        | 30.00%              | \$ 332.50                         |
| Marine Two-Way Radios      |  | Icom               | M424G 22                    | Mobile Radio        | \$ 475.00          | 30.00%              | \$ 332.50                         | \$ 475.00        | 30.00%              | \$ 332.50                         |

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| Product Description Fields |  |                    |                             |                             | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|-----------------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description         | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Marine Two-Way Radios      |  | Icom               | M506 01                     | Mobile Radio                | \$ 610.00          | 30.00%              | \$ 427.00                         | \$ 610.00        | 30.00%              | \$ 427.00                         |
| Marine Two-Way Radios      |  | Icom               | M506 11                     | Mobile Radio                | \$ 755.00          | 30.00%              | \$ 528.50                         | \$ 755.00        | 30.00%              | \$ 528.50                         |
| Marine Two-Way Radios      |  | Icom               | M506 21                     | Mobile Radio                | \$ 925.00          | 30.00%              | \$ 647.50                         | \$ 925.00        | 30.00%              | \$ 647.50                         |
| Marine Two-Way Radios      |  | Icom               | M506 31                     | Mobile Radio                | \$ 825.00          | 30.00%              | \$ 577.50                         | \$ 825.00        | 30.00%              | \$ 577.50                         |
| Marine Two-Way Radios      |  | Icom               | M506 41                     | Mobile Radio                | \$ 990.00          | 30.00%              | \$ 693.00                         | \$ 990.00        | 30.00%              | \$ 693.00                         |
| Marine Two-Way Radios      |  | Icom               | M604A 41                    | Mobile Radio                | \$ 987.00          | 30.00%              | \$ 690.90                         | \$ 987.00        | 30.00%              | \$ 690.90                         |
| Marine Two-Way Radios      |  | Icom               | M605 11                     | Mobile Radio                | \$ 1,225.00        | 30.00%              | \$ 857.50                         | \$ 1,225.00      | 30.00%              | \$ 857.50                         |
| Marine Two-Way Radios      |  | Icom               | M605 21                     | Mobile Radio                | \$ 1,530.00        | 30.00%              | \$ 1,071.00                       | \$ 1,530.00      | 30.00%              | \$ 1,071.00                       |
| Marine Two-Way Radios      |  | Icom               | M700PRO 41                  | Mobile Radio                | \$ 2,175.00        | 30.00%              | \$ 1,522.50                       | \$ 2,175.00      | 30.00%              | \$ 1,522.50                       |
| Marine Two-Way Radios      |  | Icom               | M802 11                     | Mobile Radio                | \$ 3,420.00        | 30.00%              | \$ 2,394.00                       | \$ 3,420.00      | 30.00%              | \$ 2,394.00                       |
| Marine Two-Way Radios      |  | Icom               | MXA5000 01                  | Mobile Radio                | \$ 425.00          | 30.00%              | \$ 297.50                         | \$ 425.00        | 30.00%              | \$ 297.50                         |
| Two-Way Accessories        |  | Icom               | 3310004800                  | Antenna                     | \$ 41.35           | 25.00%              | \$ 31.01                          | \$ 41.35         | 25.00%              | \$ 31.01                          |
| Two-Way Accessories        |  | Icom               | A200 TRAY                   | Mounting Bracket            | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | AD100                       | Adapter Cup                 | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | AD101                       | Adapter Cup                 | \$ 28.00           | 25.00%              | \$ 21.00                          | \$ 28.00         | 25.00%              | \$ 21.00                          |
| Two-Way Accessories        |  | Icom               | AD106                       | Adapter Cup                 | \$ 28.00           | 25.00%              | \$ 21.00                          | \$ 28.00         | 25.00%              | \$ 21.00                          |
| Two-Way Accessories        |  | Icom               | AD109                       | Adapter Cup                 | \$ 18.00           | 25.00%              | \$ 13.50                          | \$ 18.00         | 25.00%              | \$ 13.50                          |
| Two-Way Accessories        |  | Icom               | AD110                       | Adapter Cup                 | \$ 28.00           | 25.00%              | \$ 21.00                          | \$ 28.00         | 25.00%              | \$ 21.00                          |
| Two-Way Accessories        |  | Icom               | AD114                       | Adapter Cup                 | \$ 28.00           | 25.00%              | \$ 21.00                          | \$ 28.00         | 25.00%              | \$ 21.00                          |
| Two-Way Accessories        |  | Icom               | AD118                       | Adapter                     | \$ 80.00           | 25.00%              | \$ 60.00                          | \$ 80.00         | 25.00%              | \$ 60.00                          |
| Two-Way Accessories        |  | Icom               | AD120                       | Adapter Cup                 | \$ 23.00           | 25.00%              | \$ 17.25                          | \$ 23.00         | 25.00%              | \$ 17.25                          |
| Two-Way Accessories        |  | Icom               | AD121                       | Adapter Cup                 | \$ 23.00           | 25.00%              | \$ 17.25                          | \$ 23.00         | 25.00%              | \$ 17.25                          |
| Two-Way Accessories        |  | Icom               | AD122                       | Adapter Cup                 | \$ 23.00           | 25.00%              | \$ 17.25                          | \$ 23.00         | 25.00%              | \$ 17.25                          |
| Two-Way Accessories        |  | Icom               | AD123 02                    | Adapter Cup                 | \$ 23.00           | 25.00%              | \$ 17.25                          | \$ 23.00         | 25.00%              | \$ 17.25                          |
| Two-Way Accessories        |  | Icom               | AD129                       | Adapter Cup                 | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | AD130                       | Adapter Cup                 | \$ 23.00           | 25.00%              | \$ 17.25                          | \$ 23.00         | 25.00%              | \$ 17.25                          |
| Two-Way Accessories        |  | Icom               | AD52                        | Adapter                     | \$ 25.00           | 25.00%              | \$ 18.75                          | \$ 25.00         | 25.00%              | \$ 18.75                          |
| Two-Way Accessories        |  | Icom               | AD55S 22                    | Adapter                     | \$ 64.00           | 25.00%              | \$ 48.00                          | \$ 64.00         | 25.00%              | \$ 48.00                          |
| Two-Way Accessories        |  | Icom               | AD92SMA                     | Adapter                     | \$ 20.00           | 25.00%              | \$ 15.00                          | \$ 20.00         | 25.00%              | \$ 15.00                          |
| Two-Way Accessories        |  | Icom               | AD94 11                     | Adapter Cup                 | \$ 28.00           | 25.00%              | \$ 21.00                          | \$ 28.00         | 25.00%              | \$ 21.00                          |
| Two-Way Accessories        |  | Icom               | AD98FSC                     | Adapter                     | \$ 22.00           | 25.00%              | \$ 16.50                          | \$ 22.00         | 25.00%              | \$ 16.50                          |
| Two-Way Accessories        |  | Icom               | AD99N                       | Adapter Cup                 | \$ 6.40            | 25.00%              | \$ 4.80                           | \$ 6.40          | 25.00%              | \$ 4.80                           |
| Two-Way Accessories        |  | Icom               | AH2B                        | Antenna                     | \$ 599.00          | 25.00%              | \$ 449.25                         | \$ 599.00        | 25.00%              | \$ 449.25                         |
| Two-Way Accessories        |  | Icom               | AH4 12                      | Antenna Tuner               | \$ 345.00          | 25.00%              | \$ 258.75                         | \$ 345.00        | 25.00%              | \$ 258.75                         |
| Two-Way Accessories        |  | Icom               | AH-5NV                      | Antenna                     | \$ 1,490.00        | 25.00%              | \$ 1,117.50                       | \$ 1,490.00      | 25.00%              | \$ 1,117.50                       |
| Two-Way Accessories        |  | Icom               | AH710                       | Antenna Tuner               | \$ 430.00          | 25.00%              | \$ 322.50                         | \$ 430.00        | 25.00%              | \$ 322.50                         |
| Two-Way Accessories        |  | Icom               | AH740                       | Antenna Tuner               | \$ 2,315.00        | 25.00%              | \$ 1,736.25                       | \$ 2,315.00      | 25.00%              | \$ 1,736.25                       |
| Two-Way Accessories        |  | Icom               | AH760                       | Antenna Tuner               | \$ 3,325.00        | 25.00%              | \$ 2,493.75                       | \$ 3,325.00      | 25.00%              | \$ 2,493.75                       |
| Two-Way Accessories        |  | Icom               | AH8000                      | Antenna Tuner               | \$ 340.00          | 25.00%              | \$ 255.00                         | \$ 340.00        | 25.00%              | \$ 255.00                         |
| Two-Way Accessories        |  | Icom               | ANT SB                      | Antenna Switchbox           | \$ 115.00          | 25.00%              | \$ 86.25                          | \$ 115.00        | 25.00%              | \$ 86.25                          |
| Two-Way Accessories        |  | Icom               | ANTENNA 1                   | Antenna                     | \$ 18.00           | 25.00%              | \$ 13.50                          | \$ 18.00         | 25.00%              | \$ 13.50                          |
| Two-Way Accessories        |  | Icom               | ANTENNA 2                   | Antenna                     | \$ 43.00           | 25.00%              | \$ 32.25                          | \$ 43.00         | 25.00%              | \$ 32.25                          |
| Two-Way Accessories        |  | Icom               | ANTENNA 3                   | Antenna                     | \$ 55.00           | 25.00%              | \$ 41.25                          | \$ 55.00         | 25.00%              | \$ 41.25                          |
| Two-Way Accessories        |  | Icom               | ANTENNA 4                   | Antenna                     | \$ 20.00           | 25.00%              | \$ 15.00                          | \$ 20.00         | 25.00%              | \$ 15.00                          |
| Two-Way Accessories        |  | Icom               | AP90M                       | WLAN Access Point           | \$ 550.00          | 25.00%              | \$ 412.50                         | \$ 550.00        | 25.00%              | \$ 412.50                         |
| Two-Way Accessories        |  | Icom               | AT130                       | Antenna Tuner               | \$ 690.00          | 25.00%              | \$ 517.50                         | \$ 690.00        | 25.00%              | \$ 517.50                         |
| Two-Way Accessories        |  | Icom               | AT140                       | Antenna Tuner               | \$ 710.00          | 25.00%              | \$ 532.50                         | \$ 710.00        | 25.00%              | \$ 532.50                         |
| Two-Way Accessories        |  | Icom               | AT180                       | Antenna Tuner               | \$ 599.00          | 25.00%              | \$ 449.25                         | \$ 599.00        | 25.00%              | \$ 449.25                         |
| Two-Way Accessories        |  | Icom               | AW F50 AREA 51              | Radio Case                  | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | AW F70 AREA 51              | Radio Case                  | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | AW STUD/SWIVEL KIT          | Radio Case                  | \$ 21.00           | 25.00%              | \$ 15.75                          | \$ 21.00         | 25.00%              | \$ 15.75                          |
| Two-Way Accessories        |  | Icom               | AW SWIVEL                   | Radio Case                  | \$ 13.00           | 25.00%              | \$ 9.75                           | \$ 13.00         | 25.00%              | \$ 9.75                           |
| Two-Way Accessories        |  | Icom               | B ANT                       | Antenna                     | \$ 365.00          | 25.00%              | \$ 273.75                         | \$ 365.00        | 25.00%              | \$ 273.75                         |
| Two-Way Accessories        |  | Icom               | BC119N 01                   | Handheld Charger            | \$ 75.00           | 25.00%              | \$ 56.25                          | \$ 75.00         | 25.00%              | \$ 56.25                          |
| Two-Way Accessories        |  | Icom               | BC119N 02                   | Handheld Charger            | \$ 76.00           | 25.00%              | \$ 57.00                          | \$ 76.00         | 25.00%              | \$ 57.00                          |
| Two-Way Accessories        |  | Icom               | BC119NS 11                  | Handheld Charger            | \$ 95.00           | 25.00%              | \$ 71.25                          | \$ 95.00         | 25.00%              | \$ 71.25                          |
| Two-Way Accessories        |  | Icom               | BC121N                      | Handheld Charger            | \$ 305.00          | 25.00%              | \$ 228.75                         | \$ 305.00        | 25.00%              | \$ 228.75                         |
| Two-Way Accessories        |  | Icom               | BC121N A24                  | Handheld Multi-Unit Charger | \$ 593.00          | 25.00%              | \$ 444.75                         | \$ 593.00        | 25.00%              | \$ 444.75                         |
| Two-Way Accessories        |  | Icom               | C121N AD106 220V K          | Handheld Multi-Unit Charger | \$ 593.00          | 25.00%              | \$ 444.75                         | \$ 593.00        | 25.00%              | \$ 444.75                         |
| Two-Way Accessories        |  | Icom               | BC121N AD106 KIT            | Handheld Multi-Unit Charger | \$ 593.00          | 25.00%              | \$ 444.75                         | \$ 593.00        | 25.00%              | \$ 444.75                         |
| Two-Way Accessories        |  | Icom               | BC121N F50                  | Handheld Multi-Unit Charger | \$ 587.00          | 25.00%              | \$ 440.25                         | \$ 587.00        | 25.00%              | \$ 440.25                         |
| Two-Way Accessories        |  | Icom               | BC121N F50 220V             | Handheld Multi-Unit Charger | \$ 593.00          | 25.00%              | \$ 444.75                         | \$ 593.00        | 25.00%              | \$ 444.75                         |
| Two-Way Accessories        |  | Icom               | BC121N F70                  | Handheld Multi-Unit Charger | \$ 593.00          | 25.00%              | \$ 444.75                         | \$ 593.00        | 25.00%              | \$ 444.75                         |
| Two-Way Accessories        |  | Icom               | BC121N F70 220V             | Handheld Multi-Unit Charger | \$ 593.00          | 25.00%              | \$ 444.75                         | \$ 593.00        | 25.00%              | \$ 444.75                         |
| Two-Way Accessories        |  | Icom               | BC122A                      | Wall Charger                | \$ 16.00           | 25.00%              | \$ 12.00                          | \$ 16.00         | 25.00%              | \$ 12.00                          |
| Two-Way Accessories        |  | Icom               | BC123SA 51                  | AC Adapter                  | \$ 25.00           | 25.00%              | \$ 18.75                          | \$ 25.00         | 25.00%              | \$ 18.75                          |



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ComprehensiveProductPriceList

| Product Description Fields |  |                    |                             |                             | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|-----------------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description         | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Two-Way Accessories        |  | Icom               | BC123SE                     | AC Adapter - EURO           | \$ 26.00           | 25.00%              | \$ 19.50                          | \$ 26.00         | 25.00%              | \$ 19.50                          |
| Two-Way Accessories        |  | Icom               | BC139 02                    | Handheld Charger            | \$ 122.00          | 25.00%              | \$ 91.50                          | \$ 122.00        | 25.00%              | \$ 91.50                          |
| Two-Way Accessories        |  | Icom               | BC144N 51                   | Handheld Charger            | \$ 66.00           | 25.00%              | \$ 49.50                          | \$ 66.00         | 25.00%              | \$ 49.50                          |
| Two-Way Accessories        |  | Icom               | BC144N 52                   | Handheld Charger - EURO     | \$ 75.00           | 25.00%              | \$ 56.25                          | \$ 75.00         | 25.00%              | \$ 56.25                          |
| Two-Way Accessories        |  | Icom               | BC145SA 31                  | AC Adapter                  | \$ 25.00           | 25.00%              | \$ 18.75                          | \$ 25.00         | 25.00%              | \$ 18.75                          |
| Two-Way Accessories        |  | Icom               | BC146 01                    | Handheld Charger            | \$ 32.00           | 25.00%              | \$ 24.00                          | \$ 32.00         | 25.00%              | \$ 24.00                          |
| Two-Way Accessories        |  | Icom               | BC147SA 14                  | AC Adapter                  | \$ 15.00           | 25.00%              | \$ 11.25                          | \$ 15.00         | 25.00%              | \$ 11.25                          |
| Two-Way Accessories        |  | Icom               | BC147SE 15                  | AC Adapter - EURO           | \$ 16.00           | 25.00%              | \$ 12.00                          | \$ 16.00         | 25.00%              | \$ 12.00                          |
| Two-Way Accessories        |  | Icom               | BC152N 11                   | Handheld Charger            | \$ 42.00           | 25.00%              | \$ 31.50                          | \$ 42.00         | 25.00%              | \$ 31.50                          |
| Two-Way Accessories        |  | Icom               | BC153SA                     | Handheld Charger            | \$ 30.00           | 25.00%              | \$ 22.50                          | \$ 30.00         | 25.00%              | \$ 22.50                          |
| Two-Way Accessories        |  | Icom               | BC153SE                     | AC Adapter - EURO           | \$ 30.00           | 25.00%              | \$ 22.50                          | \$ 30.00         | 25.00%              | \$ 22.50                          |
| Two-Way Accessories        |  | Icom               | BC156                       | Handheld Charger            | \$ 110.00          | 25.00%              | \$ 82.50                          | \$ 110.00        | 25.00%              | \$ 82.50                          |
| Two-Way Accessories        |  | Icom               | BC157S                      | Handheld Multi-Unit Charger | \$ 120.00          | 25.00%              | \$ 90.00                          | \$ 120.00        | 25.00%              | \$ 90.00                          |
| Two-Way Accessories        |  | Icom               | BC157SE                     | AC Adapter - EURO           | \$ 126.00          | 25.00%              | \$ 94.50                          | \$ 126.00        | 25.00%              | \$ 94.50                          |
| Two-Way Accessories        |  | Icom               | BC158 01                    | Handheld Charger            | \$ 18.00           | 25.00%              | \$ 13.50                          | \$ 18.00         | 25.00%              | \$ 13.50                          |
| Two-Way Accessories        |  | Icom               | BC160                       | Handheld Charger            | \$ 67.00           | 25.00%              | \$ 50.25                          | \$ 67.00         | 25.00%              | \$ 50.25                          |
| Two-Way Accessories        |  | Icom               | BC160E                      | Handheld Charger            | \$ 67.00           | 25.00%              | \$ 50.25                          | \$ 67.00         | 25.00%              | \$ 50.25                          |
| Two-Way Accessories        |  | Icom               | BC162 01                    | Handheld Charger            | \$ 57.00           | 25.00%              | \$ 42.75                          | \$ 57.00         | 25.00%              | \$ 42.75                          |
| Two-Way Accessories        |  | Icom               | BC167SA                     | Handheld Charger            | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | BC167SD                     | Handheld Charger            | \$ 40.00           | 25.00%              | \$ 30.00                          | \$ 40.00         | 25.00%              | \$ 30.00                          |
| Two-Way Accessories        |  | Icom               | BC173 01                    | Handheld Charger            | \$ 21.00           | 25.00%              | \$ 15.75                          | \$ 21.00         | 25.00%              | \$ 15.75                          |
| Two-Way Accessories        |  | Icom               | BC177 02                    | Handheld Charger            | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | BC179 01                    | Handheld Charger            | \$ 46.00           | 25.00%              | \$ 34.50                          | \$ 46.00         | 25.00%              | \$ 34.50                          |
| Two-Way Accessories        |  | Icom               | BC179 02                    | Handheld Charger            | \$ 46.00           | 25.00%              | \$ 34.50                          | \$ 46.00         | 25.00%              | \$ 34.50                          |
| Two-Way Accessories        |  | Icom               | BC190 01                    | Handheld Charger            | \$ 80.00           | 25.00%              | \$ 60.00                          | \$ 80.00         | 25.00%              | \$ 60.00                          |
| Two-Way Accessories        |  | Icom               | BC190 02                    | Handheld Charger - EURO     | \$ 85.00           | 25.00%              | \$ 63.75                          | \$ 85.00         | 25.00%              | \$ 63.75                          |
| Two-Way Accessories        |  | Icom               | BC191 12                    | Handheld Charger            | \$ 67.00           | 25.00%              | \$ 50.25                          | \$ 67.00         | 25.00%              | \$ 50.25                          |
| Two-Way Accessories        |  | Icom               | BC191 13                    | Handheld Charger            | \$ 67.00           | 25.00%              | \$ 50.25                          | \$ 67.00         | 25.00%              | \$ 50.25                          |
| Two-Way Accessories        |  | Icom               | BC192 12                    | Handheld Charger            | \$ 36.00           | 25.00%              | \$ 27.00                          | \$ 36.00         | 25.00%              | \$ 27.00                          |
| Two-Way Accessories        |  | Icom               | BC193                       | Handheld Charger            | \$ 67.00           | 25.00%              | \$ 50.25                          | \$ 67.00         | 25.00%              | \$ 50.25                          |
| Two-Way Accessories        |  | Icom               | BC193E                      | Handheld Charger - EURO     | \$ 67.00           | 25.00%              | \$ 50.25                          | \$ 67.00         | 25.00%              | \$ 50.25                          |
| Two-Way Accessories        |  | Icom               | BC194 02                    | Handheld Charger            | \$ 39.00           | 25.00%              | \$ 29.25                          | \$ 39.00         | 25.00%              | \$ 29.25                          |
| Two-Way Accessories        |  | Icom               | BC196SA                     | Handheld Charger            | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | BC197 02                    | Handheld Charger            | \$ 510.00          | 25.00%              | \$ 382.50                         | \$ 510.00        | 25.00%              | \$ 382.50                         |
| Two-Way Accessories        |  | Icom               | BC197 03                    | Handheld Charger            | \$ 510.00          | 25.00%              | \$ 382.50                         | \$ 510.00        | 25.00%              | \$ 382.50                         |
| Two-Way Accessories        |  | Icom               | BC197 13                    | Handheld Charger            | \$ 510.00          | 25.00%              | \$ 382.50                         | \$ 510.00        | 25.00%              | \$ 382.50                         |
| Two-Way Accessories        |  | Icom               | BC197 22                    | Handheld Charger            | \$ 510.00          | 25.00%              | \$ 382.50                         | \$ 510.00        | 25.00%              | \$ 382.50                         |
| Two-Way Accessories        |  | Icom               | BC197 23                    | Handheld Charger            | \$ 510.00          | 25.00%              | \$ 382.50                         | \$ 510.00        | 25.00%              | \$ 382.50                         |
| Two-Way Accessories        |  | Icom               | BC197 32                    | Handheld Charger            | \$ 515.00          | 25.00%              | \$ 386.25                         | \$ 515.00        | 25.00%              | \$ 386.25                         |
| Two-Way Accessories        |  | Icom               | BC197 51                    | Handheld Charger            | \$ 510.00          | 25.00%              | \$ 382.50                         | \$ 510.00        | 25.00%              | \$ 382.50                         |
| Two-Way Accessories        |  | Icom               | BC199SA 12                  | Handheld Charger            | \$ 15.00           | 25.00%              | \$ 11.25                          | \$ 15.00         | 25.00%              | \$ 11.25                          |
| Two-Way Accessories        |  | Icom               | BC199SE 13                  | Handheld Charger            | \$ 15.00           | 25.00%              | \$ 11.25                          | \$ 15.00         | 25.00%              | \$ 11.25                          |
| Two-Way Accessories        |  | Icom               | BC202 02                    | Handheld Charger            | \$ 70.00           | 25.00%              | \$ 52.50                          | \$ 70.00         | 25.00%              | \$ 52.50                          |
| Two-Way Accessories        |  | Icom               | BC204 12                    | Handheld Charger            | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | BC205 12                    | Handheld Charger            | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | BC207S                      | Handheld Charger            | \$ 85.00           | 25.00%              | \$ 63.75                          | \$ 85.00         | 25.00%              | \$ 63.75                          |
| Two-Way Accessories        |  | Icom               | BC210 16                    | Handheld Charger            | \$ 61.00           | 25.00%              | \$ 45.75                          | \$ 61.00         | 25.00%              | \$ 45.75                          |
| Two-Way Accessories        |  | Icom               | BC211                       | Handheld Charger            | \$ 510.00          | 25.00%              | \$ 382.50                         | \$ 510.00        | 25.00%              | \$ 382.50                         |
| Two-Way Accessories        |  | Icom               | BC211E                      | Handheld Charger            | \$ 510.00          | 25.00%              | \$ 382.50                         | \$ 510.00        | 25.00%              | \$ 382.50                         |
| Two-Way Accessories        |  | Icom               | BC212EX                     | Handheld Charger            | \$ 130.00          | 25.00%              | \$ 97.50                          | \$ 130.00        | 25.00%              | \$ 97.50                          |
| Two-Way Accessories        |  | Icom               | BC213                       | Handheld Charger            | \$ 42.00           | 25.00%              | \$ 31.50                          | \$ 42.00         | 25.00%              | \$ 31.50                          |
| Two-Way Accessories        |  | Icom               | BC213NAC                    | Handheld Charger            | \$ 26.00           | 25.00%              | \$ 19.50                          | \$ 26.00         | 25.00%              | \$ 19.50                          |
| Two-Way Accessories        |  | Icom               | BC214                       | Handheld Charger            | \$ 495.00          | 25.00%              | \$ 371.25                         | \$ 495.00        | 25.00%              | \$ 371.25                         |
| Two-Way Accessories        |  | Icom               | BC214 14                    | Handheld Charger            | \$ 515.00          | 25.00%              | \$ 386.25                         | \$ 515.00        | 25.00%              | \$ 386.25                         |
| Two-Way Accessories        |  | Icom               | BC214-1                     | Handheld Charger            | \$ 510.00          | 25.00%              | \$ 382.50                         | \$ 510.00        | 25.00%              | \$ 382.50                         |
| Two-Way Accessories        |  | Icom               | BC214-1E                    | Handheld Charger            | \$ 510.00          | 25.00%              | \$ 382.50                         | \$ 510.00        | 25.00%              | \$ 382.50                         |
| Two-Way Accessories        |  | Icom               | BC214E                      | Handheld Charger - EURO     | \$ 495.00          | 25.00%              | \$ 371.25                         | \$ 495.00        | 25.00%              | \$ 371.25                         |
| Two-Way Accessories        |  | Icom               | BC217SA                     | Handheld Charger            | \$ 22.00           | 25.00%              | \$ 16.50                          | \$ 22.00         | 25.00%              | \$ 16.50                          |
| Two-Way Accessories        |  | Icom               | BC219                       | Handheld Charger            | \$ 67.00           | 25.00%              | \$ 50.25                          | \$ 67.00         | 25.00%              | \$ 50.25                          |
| Two-Way Accessories        |  | Icom               | BC219E                      | Handheld Charger - EURO     | \$ 67.00           | 25.00%              | \$ 50.25                          | \$ 67.00         | 25.00%              | \$ 50.25                          |
| Two-Way Accessories        |  | Icom               | BC220                       | Handheld Charger            | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | BP206                       | Battery                     | \$ 71.00           | 25.00%              | \$ 53.25                          | \$ 71.00         | 25.00%              | \$ 53.25                          |
| Two-Way Accessories        |  | Icom               | BP208N                      | Battery                     | \$ 22.00           | 25.00%              | \$ 16.50                          | \$ 22.00         | 25.00%              | \$ 16.50                          |
| Two-Way Accessories        |  | Icom               | BP210N                      | Battery                     | \$ 75.00           | 25.00%              | \$ 56.25                          | \$ 75.00         | 25.00%              | \$ 56.25                          |
| Two-Way Accessories        |  | Icom               | BP210N FM                   | Battery                     | \$ 131.00          | 25.00%              | \$ 98.25                          | \$ 131.00        | 25.00%              | \$ 98.25                          |
| Two-Way Accessories        |  | Icom               | BP217                       | Battery                     | \$ 125.00          | 25.00%              | \$ 93.75                          | \$ 125.00        | 25.00%              | \$ 93.75                          |

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| Product Description Fields |  |                    |                             |                           | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|---------------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description       | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Two-Way Accessories        |  | Icom               | BP224                       | Battery                   | \$ 63.00           | 25.00%              | \$ 47.25                          | \$ 63.00         | 25.00%              | \$ 47.25                          |
| Two-Way Accessories        |  | Icom               | BP226                       | Battery                   | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | BP227                       | Battery                   | \$ 110.00          | 25.00%              | \$ 82.50                          | \$ 110.00        | 25.00%              | \$ 82.50                          |
| Two-Way Accessories        |  | Icom               | BP227UL                     | Battery                   | \$ 160.00          | 25.00%              | \$ 120.00                         | \$ 160.00        | 25.00%              | \$ 120.00                         |
| Two-Way Accessories        |  | Icom               | BP232H                      | Battery                   | \$ 75.00           | 25.00%              | \$ 56.25                          | \$ 75.00         | 25.00%              | \$ 56.25                          |
| Two-Way Accessories        |  | Icom               | BP232N FM                   | Battery                   | \$ 145.00          | 25.00%              | \$ 108.75                         | \$ 145.00        | 25.00%              | \$ 108.75                         |
| Two-Way Accessories        |  | Icom               | BP232WP                     | Battery                   | \$ 75.00           | 25.00%              | \$ 56.25                          | \$ 75.00         | 25.00%              | \$ 56.25                          |
| Two-Way Accessories        |  | Icom               | BP234                       | Battery                   | \$ 218.00          | 25.00%              | \$ 163.50                         | \$ 218.00        | 25.00%              | \$ 163.50                         |
| Two-Way Accessories        |  | Icom               | BP237                       | Battery                   | \$ 39.00           | 25.00%              | \$ 29.25                          | \$ 39.00         | 25.00%              | \$ 29.25                          |
| Two-Way Accessories        |  | Icom               | BP240                       | Battery                   | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | BP245N                      | Battery                   | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | BP251                       | Battery                   | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | BP252                       | Battery                   | \$ 68.00           | 25.00%              | \$ 51.00                          | \$ 68.00         | 25.00%              | \$ 51.00                          |
| Two-Way Accessories        |  | Icom               | BP253                       | Battery                   | \$ 110.00          | 25.00%              | \$ 82.50                          | \$ 110.00        | 25.00%              | \$ 82.50                          |
| Two-Way Accessories        |  | Icom               | BP254                       | Battery                   | \$ 155.00          | 25.00%              | \$ 116.25                         | \$ 155.00        | 25.00%              | \$ 116.25                         |
| Two-Way Accessories        |  | Icom               | BP254FM                     | Battery                   | \$ 183.00          | 25.00%              | \$ 137.25                         | \$ 183.00        | 25.00%              | \$ 137.25                         |
| Two-Way Accessories        |  | Icom               | BP256                       | Battery                   | \$ 115.00          | 25.00%              | \$ 86.25                          | \$ 115.00        | 25.00%              | \$ 86.25                          |
| Two-Way Accessories        |  | Icom               | BP257                       | Battery                   | \$ 48.00           | 25.00%              | \$ 36.00                          | \$ 48.00         | 25.00%              | \$ 36.00                          |
| Two-Way Accessories        |  | Icom               | BP261                       | Battery                   | \$ 73.00           | 25.00%              | \$ 54.75                          | \$ 73.00         | 25.00%              | \$ 54.75                          |
| Two-Way Accessories        |  | Icom               | BP263                       | Battery                   | \$ 30.00           | 25.00%              | \$ 22.50                          | \$ 30.00         | 25.00%              | \$ 22.50                          |
| Two-Way Accessories        |  | Icom               | BP264                       | Battery                   | \$ 43.00           | 25.00%              | \$ 32.25                          | \$ 43.00         | 25.00%              | \$ 32.25                          |
| Two-Way Accessories        |  | Icom               | BP265                       | Battery                   | \$ 62.00           | 25.00%              | \$ 46.50                          | \$ 62.00         | 25.00%              | \$ 46.50                          |
| Two-Way Accessories        |  | Icom               | BP266                       | Battery                   | \$ 60.00           | 25.00%              | \$ 45.00                          | \$ 60.00         | 25.00%              | \$ 45.00                          |
| Two-Way Accessories        |  | Icom               | BP271                       | Battery                   | \$ 99.00           | 25.00%              | \$ 74.25                          | \$ 99.00         | 25.00%              | \$ 74.25                          |
| Two-Way Accessories        |  | Icom               | BP272                       | Battery                   | \$ 139.00          | 25.00%              | \$ 104.25                         | \$ 139.00        | 25.00%              | \$ 104.25                         |
| Two-Way Accessories        |  | Icom               | BP273                       | Battery                   | \$ 68.00           | 25.00%              | \$ 51.00                          | \$ 68.00         | 25.00%              | \$ 51.00                          |
| Two-Way Accessories        |  | Icom               | BP275                       | Battery                   | \$ 110.00          | 25.00%              | \$ 82.50                          | \$ 110.00        | 25.00%              | \$ 82.50                          |
| Two-Way Accessories        |  | Icom               | BP277EX                     | Battery                   | \$ 400.00          | 25.00%              | \$ 300.00                         | \$ 400.00        | 25.00%              | \$ 300.00                         |
| Two-Way Accessories        |  | Icom               | BP279                       | Battery                   | \$ 70.00           | 25.00%              | \$ 52.50                          | \$ 70.00         | 25.00%              | \$ 52.50                          |
| Two-Way Accessories        |  | Icom               | BP280                       | Battery                   | \$ 85.00           | 25.00%              | \$ 63.75                          | \$ 85.00         | 25.00%              | \$ 63.75                          |
| Two-Way Accessories        |  | Icom               | BP282                       | Battery                   | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | BP283                       | Battery                   | \$ 115.00          | 25.00%              | \$ 86.25                          | \$ 115.00        | 25.00%              | \$ 86.25                          |
| Two-Way Accessories        |  | Icom               | BP284                       | Battery                   | \$ 175.00          | 25.00%              | \$ 131.25                         | \$ 175.00        | 25.00%              | \$ 131.25                         |
| Two-Way Accessories        |  | Icom               | BP285                       | Battery                   | \$ 110.00          | 25.00%              | \$ 82.50                          | \$ 110.00        | 25.00%              | \$ 82.50                          |
| Two-Way Accessories        |  | Icom               | CEN EXD 380 MXI             | Antenna                   | \$ 14.50           | 25.00%              | \$ 10.88                          | \$ 14.50         | 25.00%              | \$ 10.88                          |
| Two-Way Accessories        |  | Icom               | CEN EXD 400 MXI             | Antenna                   | \$ 16.00           | 25.00%              | \$ 12.00                          | \$ 16.00         | 25.00%              | \$ 12.00                          |
| Two-Way Accessories        |  | Icom               | CEN EXD 400 SMI             | Antenna                   | \$ 14.50           | 25.00%              | \$ 10.88                          | \$ 14.50         | 25.00%              | \$ 10.88                          |
| Two-Way Accessories        |  | Icom               | CEN EXD 450 SMI             | Antenna                   | \$ 20.00           | 25.00%              | \$ 15.00                          | \$ 20.00         | 25.00%              | \$ 15.00                          |
| Two-Way Accessories        |  | Icom               | CEN EXS 150 SMI             | Antenna                   | \$ 16.00           | 25.00%              | \$ 12.00                          | \$ 16.00         | 25.00%              | \$ 12.00                          |
| Two-Way Accessories        |  | Icom               | CFFR5000 02                 | Module                    | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | CFFR5000MT                  | Module                    | \$ 1,375.00        | 25.00%              | \$ 1,031.25                       | \$ 1,375.00      | 25.00%              | \$ 1,031.25                       |
| Two-Way Accessories        |  | Icom               | CFUF8100                    | Module                    | \$ 440.00          | 25.00%              | \$ 330.00                         | \$ 440.00        | 25.00%              | \$ 330.00                         |
| Two-Way Accessories        |  | Icom               | CP12L                       | Cigarette Lighter Adapter | \$ 43.00           | 25.00%              | \$ 32.25                          | \$ 43.00         | 25.00%              | \$ 32.25                          |
| Two-Way Accessories        |  | Icom               | CP18A                       | Cigarette Lighter Adapter | \$ 40.00           | 25.00%              | \$ 30.00                          | \$ 40.00         | 25.00%              | \$ 30.00                          |
| Two-Way Accessories        |  | Icom               | CP19R                       | Cigarette Lighter Adapter | \$ 52.00           | 25.00%              | \$ 39.00                          | \$ 52.00         | 25.00%              | \$ 39.00                          |
| Two-Way Accessories        |  | Icom               | CP20                        | Cigarette Lighter Adapter | \$ 61.00           | 25.00%              | \$ 45.75                          | \$ 61.00         | 25.00%              | \$ 45.75                          |
| Two-Way Accessories        |  | Icom               | CP22                        | Cigarette Lighter Adapter | \$ 69.00           | 25.00%              | \$ 51.75                          | \$ 69.00         | 25.00%              | \$ 51.75                          |
| Two-Way Accessories        |  | Icom               | CP23L                       | Cigarette Lighter Adapter | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | CP24                        | Cigarette Lighter Adapter | \$ 28.00           | 25.00%              | \$ 21.00                          | \$ 28.00         | 25.00%              | \$ 21.00                          |
| Two-Way Accessories        |  | Icom               | CP25                        | Cigarette Lighter Adapter | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | CP25H                       | Cigarette Lighter Adapter | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | CR282                       | Cigarette Lighter Adapter | \$ 230.00          | 25.00%              | \$ 172.50                         | \$ 230.00        | 25.00%              | \$ 172.50                         |
| Two-Way Accessories        |  | Icom               | CR293                       | Module                    | \$ 420.00          | 25.00%              | \$ 315.00                         | \$ 420.00        | 25.00%              | \$ 315.00                         |
| Two-Way Accessories        |  | Icom               | CR338                       | Module                    | \$ 105.00          | 25.00%              | \$ 78.75                          | \$ 105.00        | 25.00%              | \$ 78.75                          |
| Two-Way Accessories        |  | Icom               | CS2300H                     | Software                  | \$ 85.00           | 25.00%              | \$ 63.75                          | \$ 85.00         | 25.00%              | \$ 63.75                          |
| Two-Way Accessories        |  | Icom               | CS7100                      | Software                  | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | CS9100                      | Software                  | \$ 60.00           | 25.00%              | \$ 45.00                          | \$ 60.00         | 25.00%              | \$ 45.00                          |
| Two-Way Accessories        |  | Icom               | CSA120                      | Software                  | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | CSA14                       | Software                  | \$ 77.00           | 25.00%              | \$ 57.75                          | \$ 77.00         | 25.00%              | \$ 57.75                          |
| Two-Way Accessories        |  | Icom               | CSA220                      | Software                  | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | CSA24                       | Software                  | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | CSF11                       | Software                  | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSF14                       | Software                  | \$ 75.00           | 25.00%              | \$ 56.25                          | \$ 75.00         | 25.00%              | \$ 56.25                          |
| Two-Way Accessories        |  | Icom               | CSF2000                     | Software                  | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSF2000D                    | Software                  | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSF3                        | Software                  | \$ 40.00           | 25.00%              | \$ 30.00                          | \$ 40.00         | 25.00%              | \$ 30.00                          |

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 ComprehensiveProductPriceList

| Product Description Fields |  |                    |                             |                     | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|---------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Two-Way Accessories        |  | Icom               | CSF3001                     | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSF3011                     | Software            | \$ 75.00           | 25.00%              | \$ 56.25                          | \$ 75.00         | 25.00%              | \$ 56.25                          |
| Two-Way Accessories        |  | Icom               | CSF3021/F5021/F501          | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSF30G                      | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSF3101D/F5121D             | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSF3161/F5061               | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSF3210D                    | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSF3360D/F5360D             | Software            | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | CSF33G                      | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSF3400D                    | Software            | \$ 80.00           | 25.00%              | \$ 60.00                          | \$ 80.00         | 25.00%              | \$ 60.00                          |
| Two-Way Accessories        |  | Icom               | CSF43TR                     | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSF50                       | Software            | \$ 75.00           | 25.00%              | \$ 56.25                          | \$ 75.00         | 25.00%              | \$ 56.25                          |
| Two-Way Accessories        |  | Icom               | CSF50V                      | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSF5122DD                   | Software            | \$ 80.00           | 25.00%              | \$ 60.00                          | \$ 80.00         | 25.00%              | \$ 60.00                          |
| Two-Way Accessories        |  | Icom               | CSF70/F1700                 | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSF8101                     | Software            | \$ 80.00           | 25.00%              | \$ 60.00                          | \$ 80.00         | 25.00%              | \$ 60.00                          |
| Two-Way Accessories        |  | Icom               | CSF9010/F9510               | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSFR5000                    | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSFR9010                    | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSGM1600                    | Software            | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | CSKLD2                      | Software            | \$ 600.00          | 25.00%              | \$ 450.00                         | \$ 600.00        | 25.00%              | \$ 450.00                         |
| Two-Way Accessories        |  | Icom               | CSM24                       | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSM324                      | Software            | \$ 100.00          | 25.00%              | \$ 75.00                          | \$ 100.00        | 25.00%              | \$ 75.00                          |
| Two-Way Accessories        |  | Icom               | CSM36                       | Software            | \$ 79.00           | 25.00%              | \$ 59.25                          | \$ 79.00         | 25.00%              | \$ 59.25                          |
| Two-Way Accessories        |  | Icom               | CSM412                      | Software            | \$ 72.00           | 25.00%              | \$ 54.00                          | \$ 72.00         | 25.00%              | \$ 54.00                          |
| Two-Way Accessories        |  | Icom               | CSM504                      | Software            | \$ 79.00           | 25.00%              | \$ 59.25                          | \$ 79.00         | 25.00%              | \$ 59.25                          |
| Two-Way Accessories        |  | Icom               | CSM506                      | Software            | \$ 120.00          | 25.00%              | \$ 90.00                          | \$ 120.00        | 25.00%              | \$ 90.00                          |
| Two-Way Accessories        |  | Icom               | CSM604A                     | Software            | \$ 82.00           | 25.00%              | \$ 61.50                          | \$ 82.00         | 25.00%              | \$ 61.50                          |
| Two-Way Accessories        |  | Icom               | CSM72                       | Software            | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | CSM73                       | Software            | \$ 95.00           | 25.00%              | \$ 71.25                          | \$ 95.00         | 25.00%              | \$ 71.25                          |
| Two-Way Accessories        |  | Icom               | CSM802                      | Software            | \$ 79.00           | 25.00%              | \$ 59.25                          | \$ 79.00         | 25.00%              | \$ 59.25                          |
| Two-Way Accessories        |  | Icom               | CSM88                       | Software            | \$ 66.00           | 25.00%              | \$ 49.50                          | \$ 66.00         | 25.00%              | \$ 49.50                          |
| Two-Way Accessories        |  | Icom               | CSM92DM424                  | Software            | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | CSR20                       | Software            | \$ 66.00           | 25.00%              | \$ 49.50                          | \$ 66.00         | 25.00%              | \$ 49.50                          |
| Two-Way Accessories        |  | Icom               | CSR6                        | Software            | \$ 58.00           | 25.00%              | \$ 43.50                          | \$ 58.00         | 25.00%              | \$ 43.50                          |
| Two-Way Accessories        |  | Icom               | CSRMK4                      | Software            | \$ 80.00           | 25.00%              | \$ 60.00                          | \$ 80.00         | 25.00%              | \$ 60.00                          |
| Two-Way Accessories        |  | Icom               | CST70                       | Software            | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | CSV80                       | Software            | \$ 60.00           | 25.00%              | \$ 45.00                          | \$ 60.00         | 25.00%              | \$ 45.00                          |
| Two-Way Accessories        |  | Icom               | CSV8000                     | Software            | \$ 42.00           | 25.00%              | \$ 31.50                          | \$ 42.00         | 25.00%              | \$ 31.50                          |
| Two-Way Accessories        |  | Icom               | CT17                        | Module              | \$ 190.00          | 25.00%              | \$ 142.50                         | \$ 190.00        | 25.00%              | \$ 142.50                         |
| Two-Way Accessories        |  | Icom               | CT23 01                     | Module              | \$ 120.00          | 25.00%              | \$ 90.00                          | \$ 120.00        | 25.00%              | \$ 90.00                          |
| Two-Way Accessories        |  | Icom               | CT24                        | Module              | \$ 1,200.00        | 25.00%              | \$ 900.00                         | \$ 1,200.00      | 25.00%              | \$ 900.00                         |
| Two-Way Accessories        |  | Icom               | EM80                        | Microphone          | \$ 15.00           | 25.00%              | \$ 11.25                          | \$ 15.00         | 25.00%              | \$ 11.25                          |
| Two-Way Accessories        |  | Icom               | F121 MMB                    | Mounting Bracket    | \$ 10.00           | 25.00%              | \$ 7.50                           | \$ 10.00         | 25.00%              | \$ 7.50                           |
| Two-Way Accessories        |  | Icom               | F1721 MMB                   | Mounting Bracket    | \$ 10.00           | 25.00%              | \$ 7.50                           | \$ 10.00         | 25.00%              | \$ 7.50                           |
| Two-Way Accessories        |  | Icom               | 061 IGN SENSE CAB           | Cable               | \$ 15.00           | 25.00%              | \$ 11.25                          | \$ 15.00         | 25.00%              | \$ 11.25                          |
| Two-Way Accessories        |  | Icom               | F5061 MMB                   | Mounting Bracket    | \$ 10.00           | 25.00%              | \$ 7.50                           | \$ 10.00         | 25.00%              | \$ 7.50                           |
| Two-Way Accessories        |  | Icom               | FAB02AR                     | Antenna             | \$ 37.00           | 25.00%              | \$ 27.75                          | \$ 37.00         | 25.00%              | \$ 27.75                          |
| Two-Way Accessories        |  | Icom               | FAB04RE                     | Antenna             | \$ 32.00           | 25.00%              | \$ 24.00                          | \$ 32.00         | 25.00%              | \$ 24.00                          |
| Two-Way Accessories        |  | Icom               | FAB2E                       | Antenna             | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | FAS24V                      | Antenna             | \$ 12.50           | 25.00%              | \$ 9.38                           | \$ 12.50         | 25.00%              | \$ 9.38                           |
| Two-Way Accessories        |  | Icom               | FAS25V                      | Antenna             | \$ 10.00           | 25.00%              | \$ 7.50                           | \$ 10.00         | 25.00%              | \$ 7.50                           |
| Two-Way Accessories        |  | Icom               | FAS270C                     | Antenna             | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | FAS27U                      | Antenna             | \$ 13.00           | 25.00%              | \$ 9.75                           | \$ 13.00         | 25.00%              | \$ 9.75                           |
| Two-Way Accessories        |  | Icom               | FAS56U                      | Antenna             | \$ 13.00           | 25.00%              | \$ 9.75                           | \$ 13.00         | 25.00%              | \$ 9.75                           |
| Two-Way Accessories        |  | Icom               | FAS57US                     | Antenna             | \$ 16.00           | 25.00%              | \$ 12.00                          | \$ 16.00         | 25.00%              | \$ 12.00                          |
| Two-Way Accessories        |  | Icom               | FAS58U                      | Antenna             | \$ 16.00           | 25.00%              | \$ 12.00                          | \$ 16.00         | 25.00%              | \$ 12.00                          |
| Two-Way Accessories        |  | Icom               | FAS59V                      | Antenna             | \$ 13.00           | 25.00%              | \$ 9.75                           | \$ 13.00         | 25.00%              | \$ 9.75                           |
| Two-Way Accessories        |  | Icom               | FAS61V                      | Antenna             | \$ 12.00           | 25.00%              | \$ 9.00                           | \$ 12.00         | 25.00%              | \$ 9.00                           |
| Two-Way Accessories        |  | Icom               | FAS62VS                     | Antenna             | \$ 16.00           | 25.00%              | \$ 12.00                          | \$ 16.00         | 25.00%              | \$ 12.00                          |
| Two-Way Accessories        |  | Icom               | FAS63VS                     | Antenna             | \$ 16.00           | 25.00%              | \$ 12.00                          | \$ 16.00         | 25.00%              | \$ 12.00                          |
| Two-Way Accessories        |  | Icom               | FAS64V                      | Antenna             | \$ 15.00           | 25.00%              | \$ 11.25                          | \$ 15.00         | 25.00%              | \$ 11.25                          |
| Two-Way Accessories        |  | Icom               | FAS65V                      | Antenna             | \$ 17.00           | 25.00%              | \$ 12.75                          | \$ 17.00         | 25.00%              | \$ 12.75                          |
| Two-Way Accessories        |  | Icom               | FAS67UC                     | Antenna             | \$ 30.00           | 25.00%              | \$ 22.50                          | \$ 30.00         | 25.00%              | \$ 22.50                          |
| Two-Way Accessories        |  | Icom               | FAS67VC                     | Antenna             | \$ 30.00           | 25.00%              | \$ 22.50                          | \$ 30.00         | 25.00%              | \$ 22.50                          |
| Two-Way Accessories        |  | Icom               | FAS74U                      | Antenna             | \$ 12.50           | 25.00%              | \$ 9.38                           | \$ 12.50         | 25.00%              | \$ 9.38                           |



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 ComprehensiveProductPriceList

| Product Description Fields |  |                    |                             |                     | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|---------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Two-Way Accessories        |  | Icom               | FAS81U                      | Antenna             | \$ 17.00           | 25.00%              | \$ 12.75                          | \$ 17.00         | 25.00%              | \$ 12.75                          |
| Two-Way Accessories        |  | Icom               | FAS81US                     | Antenna             | \$ 17.00           | 25.00%              | \$ 12.75                          | \$ 17.00         | 25.00%              | \$ 12.75                          |
| Two-Way Accessories        |  | Icom               | FAS81VS                     | Antenna             | \$ 17.00           | 25.00%              | \$ 12.75                          | \$ 17.00         | 25.00%              | \$ 12.75                          |
| Two-Way Accessories        |  | Icom               | FAS82U                      | Antenna             | \$ 17.00           | 25.00%              | \$ 12.75                          | \$ 17.00         | 25.00%              | \$ 12.75                          |
| Two-Way Accessories        |  | Icom               | FAS82US                     | Antenna             | \$ 17.00           | 25.00%              | \$ 12.75                          | \$ 17.00         | 25.00%              | \$ 12.75                          |
| Two-Way Accessories        |  | Icom               | FAS82V                      | Antenna             | \$ 17.00           | 25.00%              | \$ 12.75                          | \$ 17.00         | 25.00%              | \$ 12.75                          |
| Two-Way Accessories        |  | Icom               | FAS82VS                     | Antenna             | \$ 17.00           | 25.00%              | \$ 12.75                          | \$ 17.00         | 25.00%              | \$ 12.75                          |
| Two-Way Accessories        |  | Icom               | FAS83U                      | Antenna             | \$ 17.00           | 25.00%              | \$ 12.75                          | \$ 17.00         | 25.00%              | \$ 12.75                          |
| Two-Way Accessories        |  | Icom               | FAS83V                      | Antenna             | \$ 17.00           | 25.00%              | \$ 12.75                          | \$ 17.00         | 25.00%              | \$ 12.75                          |
| Two-Way Accessories        |  | Icom               | FAS83VS                     | Antenna             | \$ 17.00           | 25.00%              | \$ 12.75                          | \$ 17.00         | 25.00%              | \$ 12.75                          |
| Two-Way Accessories        |  | Icom               | FASC25U                     | Antenna             | \$ 13.00           | 25.00%              | \$ 9.75                           | \$ 13.00         | 25.00%              | \$ 9.75                           |
| Two-Way Accessories        |  | Icom               | FASC25V                     | Antenna             | \$ 13.00           | 25.00%              | \$ 9.75                           | \$ 13.00         | 25.00%              | \$ 9.75                           |
| Two-Way Accessories        |  | Icom               | FASC55V                     | Antenna             | \$ 13.00           | 25.00%              | \$ 9.75                           | \$ 13.00         | 25.00%              | \$ 9.75                           |
| Two-Way Accessories        |  | Icom               | FASC56VS                    | Antenna             | \$ 14.50           | 25.00%              | \$ 10.88                          | \$ 14.50         | 25.00%              | \$ 10.88                          |
| Two-Way Accessories        |  | Icom               | FASC57U                     | Antenna             | \$ 13.00           | 25.00%              | \$ 9.75                           | \$ 13.00         | 25.00%              | \$ 9.75                           |
| Two-Way Accessories        |  | Icom               | FASC57VS                    | Antenna             | \$ 14.50           | 25.00%              | \$ 10.88                          | \$ 14.50         | 25.00%              | \$ 10.88                          |
| Two-Way Accessories        |  | Icom               | FASC58V                     | Antenna             | \$ 11.00           | 25.00%              | \$ 8.25                           | \$ 11.00         | 25.00%              | \$ 8.25                           |
| Two-Way Accessories        |  | Icom               | FASC59V                     | Antenna             | \$ 18.00           | 25.00%              | \$ 13.50                          | \$ 18.00         | 25.00%              | \$ 13.50                          |
| Two-Way Accessories        |  | Icom               | FASC61UC                    | Antenna             | \$ 16.00           | 25.00%              | \$ 12.00                          | \$ 16.00         | 25.00%              | \$ 12.00                          |
| Two-Way Accessories        |  | Icom               | FASC61VC                    | Antenna             | \$ 16.00           | 25.00%              | \$ 12.00                          | \$ 16.00         | 25.00%              | \$ 12.00                          |
| Two-Way Accessories        |  | Icom               | FASC62V                     | Antenna             | \$ 55.00           | 25.00%              | \$ 41.25                          | \$ 55.00         | 25.00%              | \$ 41.25                          |
| Two-Way Accessories        |  | Icom               | FASC63V                     | Antenna             | \$ 55.00           | 25.00%              | \$ 41.25                          | \$ 55.00         | 25.00%              | \$ 41.25                          |
| Two-Way Accessories        |  | Icom               | FASC72U                     | Antenna             | \$ 13.00           | 25.00%              | \$ 9.75                           | \$ 13.00         | 25.00%              | \$ 9.75                           |
| Two-Way Accessories        |  | Icom               | FASC73US                    | Antenna             | \$ 14.50           | 25.00%              | \$ 10.88                          | \$ 14.50         | 25.00%              | \$ 10.88                          |
| Two-Way Accessories        |  | Icom               | FL222                       | Filter              | \$ 300.00          | 25.00%              | \$ 225.00                         | \$ 300.00        | 25.00%              | \$ 225.00                         |
| Two-Way Accessories        |  | Icom               | FL223                       | Filter              | \$ 150.00          | 25.00%              | \$ 112.50                         | \$ 150.00        | 25.00%              | \$ 112.50                         |
| Two-Way Accessories        |  | Icom               | FL232                       | Filter              | \$ 170.00          | 25.00%              | \$ 127.50                         | \$ 170.00        | 25.00%              | \$ 127.50                         |
| Two-Way Accessories        |  | Icom               | FL430                       | Filter              | \$ 125.00          | 25.00%              | \$ 93.75                          | \$ 125.00        | 25.00%              | \$ 93.75                          |
| Two-Way Accessories        |  | Icom               | FL431                       | Filter              | \$ 125.00          | 25.00%              | \$ 93.75                          | \$ 125.00        | 25.00%              | \$ 93.75                          |
| Two-Way Accessories        |  | Icom               | GAL_06026                   | Antenna             | \$ 100.00          | 25.00%              | \$ 75.00                          | \$ 100.00        | 25.00%              | \$ 75.00                          |
| Two-Way Accessories        |  | Icom               | HM103                       | Microphone          | \$ 125.00          | 25.00%              | \$ 93.75                          | \$ 125.00        | 25.00%              | \$ 93.75                          |
| Two-Way Accessories        |  | Icom               | HM126B                      | Microphone          | \$ 83.00           | 25.00%              | \$ 62.25                          | \$ 83.00         | 25.00%              | \$ 62.25                          |
| Two-Way Accessories        |  | Icom               | HM126RB                     | Microphone          | \$ 83.00           | 25.00%              | \$ 62.25                          | \$ 83.00         | 25.00%              | \$ 62.25                          |
| Two-Way Accessories        |  | Icom               | HM128                       | Microphone          | \$ 30.00           | 25.00%              | \$ 22.50                          | \$ 30.00         | 25.00%              | \$ 22.50                          |
| Two-Way Accessories        |  | Icom               | HM128L                      | Microphone          | \$ 28.50           | 25.00%              | \$ 21.38                          | \$ 28.50         | 25.00%              | \$ 21.38                          |
| Two-Way Accessories        |  | Icom               | HM131                       | Microphone          | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | HM131SC                     | Microphone          | \$ 79.00           | 25.00%              | \$ 59.25                          | \$ 79.00         | 25.00%              | \$ 59.25                          |
| Two-Way Accessories        |  | Icom               | HM133V                      | Microphone          | \$ 106.00          | 25.00%              | \$ 79.50                          | \$ 106.00        | 25.00%              | \$ 79.50                          |
| Two-Way Accessories        |  | Icom               | HM135                       | Microphone          | \$ 91.00           | 25.00%              | \$ 68.25                          | \$ 91.00         | 25.00%              | \$ 68.25                          |
| Two-Way Accessories        |  | Icom               | HM138                       | Microphone          | \$ 130.00          | 25.00%              | \$ 97.50                          | \$ 130.00        | 25.00%              | \$ 97.50                          |
| Two-Way Accessories        |  | Icom               | HM148G                      | Microphone          | \$ 67.00           | 25.00%              | \$ 50.25                          | \$ 67.00         | 25.00%              | \$ 50.25                          |
| Two-Way Accessories        |  | Icom               | HM148T                      | Microphone          | \$ 110.00          | 25.00%              | \$ 82.50                          | \$ 110.00        | 25.00%              | \$ 82.50                          |
| Two-Way Accessories        |  | Icom               | HM151                       | Microphone          | \$ 145.00          | 25.00%              | \$ 108.75                         | \$ 145.00        | 25.00%              | \$ 108.75                         |
| Two-Way Accessories        |  | Icom               | HM152                       | Microphone          | \$ 44.00           | 25.00%              | \$ 33.00                          | \$ 44.00         | 25.00%              | \$ 33.00                          |
| Two-Way Accessories        |  | Icom               | HM152T                      | Microphone          | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | HM153LA                     | Microphone          | \$ 125.00          | 25.00%              | \$ 93.75                          | \$ 125.00        | 25.00%              | \$ 93.75                          |
| Two-Way Accessories        |  | Icom               | HM153LS                     | Microphone          | \$ 175.00          | 25.00%              | \$ 131.25                         | \$ 175.00        | 25.00%              | \$ 131.25                         |
| Two-Way Accessories        |  | Icom               | HM154                       | Microphone          | \$ 55.00           | 25.00%              | \$ 41.25                          | \$ 55.00         | 25.00%              | \$ 41.25                          |
| Two-Way Accessories        |  | Icom               | HM154T                      | Microphone          | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | HM157B 11                   | Microphone          | \$ 175.00          | 25.00%              | \$ 131.25                         | \$ 175.00        | 25.00%              | \$ 131.25                         |
| Two-Way Accessories        |  | Icom               | HM157SW 12                  | Microphone          | \$ 175.00          | 25.00%              | \$ 131.25                         | \$ 175.00        | 25.00%              | \$ 131.25                         |
| Two-Way Accessories        |  | Icom               | HM158LA                     | Microphone          | \$ 47.00           | 25.00%              | \$ 35.25                          | \$ 47.00         | 25.00%              | \$ 35.25                          |
| Two-Way Accessories        |  | Icom               | HM159LA                     | Microphone          | \$ 77.00           | 25.00%              | \$ 57.75                          | \$ 77.00         | 25.00%              | \$ 57.75                          |
| Two-Way Accessories        |  | Icom               | HM159SC LG                  | Microphone          | \$ 92.00           | 25.00%              | \$ 69.00                          | \$ 92.00         | 25.00%              | \$ 69.00                          |
| Two-Way Accessories        |  | Icom               | HM162B                      | Microphone          | \$ 300.00          | 25.00%              | \$ 225.00                         | \$ 300.00        | 25.00%              | \$ 225.00                         |
| Two-Way Accessories        |  | Icom               | HM164B                      | Microphone          | \$ 44.00           | 25.00%              | \$ 33.00                          | \$ 44.00         | 25.00%              | \$ 33.00                          |
| Two-Way Accessories        |  | Icom               | HM165                       | Microphone          | \$ 110.00          | 25.00%              | \$ 82.50                          | \$ 110.00        | 25.00%              | \$ 82.50                          |
| Two-Way Accessories        |  | Icom               | HM166LA                     | Microphone          | \$ 53.00           | 25.00%              | \$ 39.75                          | \$ 53.00         | 25.00%              | \$ 39.75                          |
| Two-Way Accessories        |  | Icom               | HM166LS                     | Microphone          | \$ 99.00           | 25.00%              | \$ 74.25                          | \$ 99.00         | 25.00%              | \$ 74.25                          |
| Two-Way Accessories        |  | Icom               | HM167                       | Microphone          | \$ 97.00           | 25.00%              | \$ 72.75                          | \$ 97.00         | 25.00%              | \$ 72.75                          |
| Two-Way Accessories        |  | Icom               | HM169                       | Microphone          | \$ 105.00          | 25.00%              | \$ 78.75                          | \$ 105.00        | 25.00%              | \$ 78.75                          |
| Two-Way Accessories        |  | Icom               | HM169 IS                    | Microphone          | \$ 145.00          | 25.00%              | \$ 108.75                         | \$ 145.00        | 25.00%              | \$ 108.75                         |
| Two-Way Accessories        |  | Icom               | HM171GP                     | Microphone          | \$ 360.00          | 25.00%              | \$ 270.00                         | \$ 360.00        | 25.00%              | \$ 270.00                         |
| Two-Way Accessories        |  | Icom               | HM173                       | Microphone          | \$ 106.00          | 25.00%              | \$ 79.50                          | \$ 106.00        | 25.00%              | \$ 79.50                          |
| Two-Way Accessories        |  | Icom               | HM174                       | Microphone          | \$ 165.00          | 25.00%              | \$ 123.75                         | \$ 165.00        | 25.00%              | \$ 123.75                         |
| Two-Way Accessories        |  | Icom               | HM176                       | Microphone          | \$ 185.00          | 25.00%              | \$ 138.75                         | \$ 185.00        | 25.00%              | \$ 138.75                         |

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ComprehensiveProductPriceList

| Product Description Fields |  |                    |                             |                           | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|---------------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description       | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Two-Way Accessories        |  | Icom               | HM180                       | Microphone                | \$ 106.00          | 25.00%              | \$ 79.50                          | \$ 106.00        | 25.00%              | \$ 79.50                          |
| Two-Way Accessories        |  | Icom               | HM184H                      | Microphone                | \$ 118.00          | 25.00%              | \$ 88.50                          | \$ 118.00        | 25.00%              | \$ 88.50                          |
| Two-Way Accessories        |  | Icom               | HM186LS                     | Microphone                | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | HM189GPS                    | Microphone                | \$ 325.00          | 25.00%              | \$ 243.75                         | \$ 325.00        | 25.00%              | \$ 243.75                         |
| Two-Way Accessories        |  | Icom               | HM192                       | Microphone                | \$ 640.00          | 25.00%              | \$ 480.00                         | \$ 640.00        | 25.00%              | \$ 480.00                         |
| Two-Way Accessories        |  | Icom               | HM193                       | Microphone                | \$ 85.00           | 25.00%              | \$ 63.75                          | \$ 85.00         | 25.00%              | \$ 63.75                          |
| Two-Way Accessories        |  | Icom               | HM195B                      | Microphone                | \$ 280.00          | 25.00%              | \$ 210.00                         | \$ 280.00        | 25.00%              | \$ 210.00                         |
| Two-Way Accessories        |  | Icom               | HM195GB                     | Microphone                | \$ 280.00          | 25.00%              | \$ 210.00                         | \$ 280.00        | 25.00%              | \$ 210.00                         |
| Two-Way Accessories        |  | Icom               | HM195GW                     | Microphone                | \$ 280.00          | 25.00%              | \$ 210.00                         | \$ 280.00        | 25.00%              | \$ 210.00                         |
| Two-Way Accessories        |  | Icom               | HM195SW                     | Microphone                | \$ 280.00          | 25.00%              | \$ 210.00                         | \$ 280.00        | 25.00%              | \$ 210.00                         |
| Two-Way Accessories        |  | Icom               | HM196B                      | Microphone                | \$ 85.00           | 25.00%              | \$ 63.75                          | \$ 85.00         | 25.00%              | \$ 63.75                          |
| Two-Way Accessories        |  | Icom               | HM196SW                     | Microphone                | \$ 85.00           | 25.00%              | \$ 63.75                          | \$ 85.00         | 25.00%              | \$ 63.75                          |
| Two-Way Accessories        |  | Icom               | HM198                       | Microphone                | \$ 55.00           | 25.00%              | \$ 41.25                          | \$ 55.00         | 25.00%              | \$ 41.25                          |
| Two-Way Accessories        |  | Icom               | HM200B                      | Microphone                | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | HM200SW                     | Microphone                | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | HM202                       | Microphone                | \$ 125.00          | 25.00%              | \$ 93.75                          | \$ 125.00        | 25.00%              | \$ 93.75                          |
| Two-Way Accessories        |  | Icom               | HM203EX                     | Microphone                | \$ 210.00          | 25.00%              | \$ 157.50                         | \$ 210.00        | 25.00%              | \$ 157.50                         |
| Two-Way Accessories        |  | Icom               | HM205B                      | Microphone                | \$ 85.00           | 25.00%              | \$ 63.75                          | \$ 85.00         | 25.00%              | \$ 63.75                          |
| Two-Way Accessories        |  | Icom               | HM205RB                     | Microphone                | \$ 115.00          | 25.00%              | \$ 86.25                          | \$ 115.00        | 25.00%              | \$ 86.25                          |
| Two-Way Accessories        |  | Icom               | HM207                       | Microphone                | \$ 99.00           | 25.00%              | \$ 74.25                          | \$ 99.00         | 25.00%              | \$ 74.25                          |
| Two-Way Accessories        |  | Icom               | HM211                       | Microphone                | \$ 145.00          | 25.00%              | \$ 108.75                         | \$ 145.00        | 25.00%              | \$ 108.75                         |
| Two-Way Accessories        |  | Icom               | HM213                       | Microphone                | \$ 120.00          | 25.00%              | \$ 90.00                          | \$ 120.00        | 25.00%              | \$ 90.00                          |
| Two-Way Accessories        |  | Icom               | HM216                       | Microphone                | \$ 47.00           | 25.00%              | \$ 35.25                          | \$ 47.00         | 25.00%              | \$ 35.25                          |
| Two-Way Accessories        |  | Icom               | HM217                       | Microphone                | \$ 100.00          | 25.00%              | \$ 75.00                          | \$ 100.00        | 25.00%              | \$ 75.00                          |
| Two-Way Accessories        |  | Icom               | HM218                       | Microphone                | \$ 500.00          | 25.00%              | \$ 375.00                         | \$ 500.00        | 25.00%              | \$ 375.00                         |
| Two-Way Accessories        |  | Icom               | HM219                       | Microphone                | \$ 55.00           | 25.00%              | \$ 41.25                          | \$ 55.00         | 25.00%              | \$ 41.25                          |
| Two-Way Accessories        |  | Icom               | HM220                       | Microphone                | \$ 100.00          | 25.00%              | \$ 75.00                          | \$ 100.00        | 25.00%              | \$ 75.00                          |
| Two-Way Accessories        |  | Icom               | HM220T                      | Microphone                | \$ 160.00          | 25.00%              | \$ 120.00                         | \$ 160.00        | 25.00%              | \$ 120.00                         |
| Two-Way Accessories        |  | Icom               | HM221                       | Microphone                | \$ 100.00          | 25.00%              | \$ 75.00                          | \$ 100.00        | 25.00%              | \$ 75.00                          |
| Two-Way Accessories        |  | Icom               | HM221T                      | Microphone                | \$ 160.00          | 25.00%              | \$ 120.00                         | \$ 160.00        | 25.00%              | \$ 120.00                         |
| Two-Way Accessories        |  | Icom               | HM222                       | Microphone                | \$ 145.00          | 25.00%              | \$ 108.75                         | \$ 145.00        | 25.00%              | \$ 108.75                         |
| Two-Way Accessories        |  | Icom               | HM228                       | Microphone                | \$ 98.00           | 25.00%              | \$ 73.50                          | \$ 98.00         | 25.00%              | \$ 73.50                          |
| Two-Way Accessories        |  | Icom               | HM36                        | Microphone                | \$ 100.00          | 25.00%              | \$ 75.00                          | \$ 100.00        | 25.00%              | \$ 75.00                          |
| Two-Way Accessories        |  | Icom               | HM75LS                      | Microphone                | \$ 99.00           | 25.00%              | \$ 74.25                          | \$ 99.00         | 25.00%              | \$ 74.25                          |
| Two-Way Accessories        |  | Icom               | HM-9000                     | Microphone                | \$ 80.00           | 25.00%              | \$ 60.00                          | \$ 80.00         | 25.00%              | \$ 60.00                          |
| Two-Way Accessories        |  | Icom               | HMDNRR42HDW                 | Rack                      | \$ 502.00          | 25.00%              | \$ 376.50                         | \$ 502.00        | 25.00%              | \$ 376.50                         |
| Two-Way Accessories        |  | Icom               | HMDNRR63HDW                 | Rack                      | \$ 561.00          | 25.00%              | \$ 420.75                         | \$ 561.00        | 25.00%              | \$ 420.75                         |
| Two-Way Accessories        |  | Icom               | HMDNRR70HDW                 | Rack                      | \$ 569.00          | 25.00%              | \$ 426.75                         | \$ 569.00        | 25.00%              | \$ 426.75                         |
| Two-Way Accessories        |  | Icom               | HMDRRT11928                 | Rack                      | \$ 275.00          | 25.00%              | \$ 206.25                         | \$ 275.00        | 25.00%              | \$ 206.25                         |
| Two-Way Accessories        |  | Icom               | HM-HD716WP                  | Microphone                | \$ 120.00          | 25.00%              | \$ 90.00                          | \$ 120.00        | 25.00%              | \$ 90.00                          |
| Two-Way Accessories        |  | Icom               | HM-HD717WP                  | Microphone                | \$ 110.00          | 25.00%              | \$ 82.50                          | \$ 110.00        | 25.00%              | \$ 82.50                          |
| Two-Way Accessories        |  | Icom               | HS94                        | Headset                   | \$ 25.00           | 25.00%              | \$ 18.75                          | \$ 25.00         | 25.00%              | \$ 18.75                          |
| Two-Way Accessories        |  | Icom               | HS94LWP                     | Headset                   | \$ 60.00           | 25.00%              | \$ 45.00                          | \$ 60.00         | 25.00%              | \$ 45.00                          |
| Two-Way Accessories        |  | Icom               | HS95                        | Headset                   | \$ 215.00          | 25.00%              | \$ 161.25                         | \$ 215.00        | 25.00%              | \$ 161.25                         |
| Two-Way Accessories        |  | Icom               | HS95LWP                     | Headset                   | \$ 290.00          | 25.00%              | \$ 217.50                         | \$ 290.00        | 25.00%              | \$ 217.50                         |
| Two-Way Accessories        |  | Icom               | HS97                        | Headset                   | \$ 42.00           | 25.00%              | \$ 31.50                          | \$ 42.00         | 25.00%              | \$ 31.50                          |
| Two-Way Accessories        |  | Icom               | IA-10301                    | Module                    | \$ 110.00          | 25.00%              | \$ 82.50                          | \$ 110.00        | 25.00%              | \$ 82.50                          |
| Two-Way Accessories        |  | Icom               | IA-10401                    | Module                    | \$ 100.00          | 25.00%              | \$ 75.00                          | \$ 100.00        | 25.00%              | \$ 75.00                          |
| Two-Way Accessories        |  | Icom               | IA-BC171                    | Charger                   | \$ 375.00          | 25.00%              | \$ 281.25                         | \$ 375.00        | 25.00%              | \$ 281.25                         |
| Two-Way Accessories        |  | Icom               | IAS ANTRLY-D                | Antenna                   | \$ 945.00          | 25.00%              | \$ 708.75                         | \$ 945.00        | 25.00%              | \$ 708.75                         |
| Two-Way Accessories        |  | Icom               | IAS ANTRLY-S                | Antenna                   | \$ 500.00          | 25.00%              | \$ 375.00                         | \$ 500.00        | 25.00%              | \$ 375.00                         |
| Two-Way Accessories        |  | Icom               | IAS BC-RHADPTR              | Adapter                   | \$ 70.00           | 25.00%              | \$ 52.50                          | \$ 70.00         | 25.00%              | \$ 52.50                          |
| Two-Way Accessories        |  | Icom               | IAS BC-RHCHG1               | Charger                   | \$ 105.00          | 25.00%              | \$ 78.75                          | \$ 105.00        | 25.00%              | \$ 78.75                          |
| Two-Way Accessories        |  | Icom               | IAS BC-RHCHG12              | Multi-Unit Charger        | \$ 1,000.00        | 25.00%              | \$ 750.00                         | \$ 1,000.00      | 25.00%              | \$ 750.00                         |
| Two-Way Accessories        |  | Icom               | IAS BP-RHBATT1              | Battery                   | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | IAS CP-RHLP                 | Cigarette Lighter Adapter | \$ 60.00           | 25.00%              | \$ 45.00                          | \$ 60.00         | 25.00%              | \$ 45.00                          |
| Two-Way Accessories        |  | Icom               | ROSSBAND CONTRC             | Module                    | \$ 501.00          | 25.00%              | \$ 375.75                         | \$ 501.00        | 25.00%              | \$ 375.75                         |
| Two-Way Accessories        |  | Icom               | IAS CS-RHSW                 | Software                  | \$ 120.00          | 25.00%              | \$ 90.00                          | \$ 120.00        | 25.00%              | \$ 90.00                          |
| Two-Way Accessories        |  | Icom               | IAS OPC-RHI14               | Cable                     | \$ 275.00          | 25.00%              | \$ 206.25                         | \$ 275.00        | 25.00%              | \$ 206.25                         |
| Two-Way Accessories        |  | Icom               | IAS OPC-RHI1D               | Cable                     | \$ 225.00          | 25.00%              | \$ 168.75                         | \$ 225.00        | 25.00%              | \$ 168.75                         |
| Two-Way Accessories        |  | Icom               | IAS OPC-RHI2                | Cable                     | \$ 93.00           | 25.00%              | \$ 69.75                          | \$ 93.00         | 25.00%              | \$ 69.75                          |
| Two-Way Accessories        |  | Icom               | IAS OPC-RHI9                | Cable                     | \$ 99.00           | 25.00%              | \$ 74.25                          | \$ 99.00         | 25.00%              | \$ 74.25                          |
| Two-Way Accessories        |  | Icom               | IAS OPC-RHUSB               | Cable                     | \$ 30.00           | 25.00%              | \$ 22.50                          | \$ 30.00         | 25.00%              | \$ 22.50                          |
| Two-Way Accessories        |  | Icom               | IAS REDHAWK                 | Microphone                | \$ 584.00          | 25.00%              | \$ 438.00                         | \$ 584.00        | 25.00%              | \$ 438.00                         |
| Two-Way Accessories        |  | Icom               | IASANTSW1                   | Antenna                   | \$ 580.00          | 25.00%              | \$ 435.00                         | \$ 580.00        | 25.00%              | \$ 435.00                         |
| Two-Way Accessories        |  | Icom               | IASANTSW2                   | Antenna                   | \$ 1,019.00        | 25.00%              | \$ 764.25                         | \$ 1,019.00      | 25.00%              | \$ 764.25                         |

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| Product Description Fields |  |                    |                             |                      | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|----------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description  | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Two-Way Accessories        |  | Icom               | IASDUP1001                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1002                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1003                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1004                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1005                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1006                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1007                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1008                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1009                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1010                  | Duplexer             | \$ 2,030.00        | 25.00%              | \$ 1,522.50                       | \$ 2,030.00      | 25.00%              | \$ 1,522.50                       |
| Two-Way Accessories        |  | Icom               | IASDUP1011                  | Duplexer             | \$ 2,665.00        | 25.00%              | \$ 1,998.75                       | \$ 2,665.00      | 25.00%              | \$ 1,998.75                       |
| Two-Way Accessories        |  | Icom               | IASDUP1012                  | Duplexer             | \$ 4,400.00        | 25.00%              | \$ 3,300.00                       | \$ 4,400.00      | 25.00%              | \$ 3,300.00                       |
| Two-Way Accessories        |  | Icom               | IASDUP1035                  | Duplexer             | \$ 1,895.00        | 25.00%              | \$ 1,421.25                       | \$ 1,895.00      | 25.00%              | \$ 1,421.25                       |
| Two-Way Accessories        |  | Icom               | IASDUP1036                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1037                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1038                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1039                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1040                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1041                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1042                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1043                  | Duplexer             | \$ 525.00          | 25.00%              | \$ 393.75                         | \$ 525.00        | 25.00%              | \$ 393.75                         |
| Two-Way Accessories        |  | Icom               | IASDUP1044                  | Duplexer             | \$ 1,970.00        | 25.00%              | \$ 1,477.50                       | \$ 1,970.00      | 25.00%              | \$ 1,477.50                       |
| Two-Way Accessories        |  | Icom               | IASMNT1005                  | Mounting Bracket     | \$ 36.00           | 25.00%              | \$ 27.00                          | \$ 36.00         | 25.00%              | \$ 27.00                          |
| Two-Way Accessories        |  | Icom               | IASMNT1030                  | Rack                 | \$ 1,165.00        | 25.00%              | \$ 873.75                         | \$ 1,165.00      | 25.00%              | \$ 873.75                         |
| Two-Way Accessories        |  | Icom               | IASMNT1046                  | Rack                 | \$ 2,280.00        | 25.00%              | \$ 1,710.00                       | \$ 2,280.00      | 25.00%              | \$ 1,710.00                       |
| Two-Way Accessories        |  | Icom               | IASMNT1060                  | Rack                 | \$ 3,190.00        | 25.00%              | \$ 2,392.50                       | \$ 3,190.00      | 25.00%              | \$ 2,392.50                       |
| Two-Way Accessories        |  | Icom               | IASPR1001                   | Module               | \$ 700.00          | 25.00%              | \$ 525.00                         | \$ 700.00        | 25.00%              | \$ 525.00                         |
| Two-Way Accessories        |  | Icom               | IASPR1002                   | Module               | \$ 700.00          | 25.00%              | \$ 525.00                         | \$ 700.00        | 25.00%              | \$ 525.00                         |
| Two-Way Accessories        |  | Icom               | IASPR1010                   | Module               | \$ 700.00          | 25.00%              | \$ 525.00                         | \$ 700.00        | 25.00%              | \$ 525.00                         |
| Two-Way Accessories        |  | Icom               | IASPR1011                   | Module               | \$ 700.00          | 25.00%              | \$ 525.00                         | \$ 700.00        | 25.00%              | \$ 525.00                         |
| Two-Way Accessories        |  | Icom               | IA-TC100A                   | Charger              | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | IA-TC100B                   | Charger              | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | ICT 22012-20A               | Power Supply         | \$ 340.00          | 25.00%              | \$ 255.00                         | \$ 340.00        | 25.00%              | \$ 255.00                         |
| Two-Way Accessories        |  | Icom               | ICT 22012-20AR              | Power Supply         | \$ 475.00          | 25.00%              | \$ 356.25                         | \$ 475.00        | 25.00%              | \$ 356.25                         |
| Two-Way Accessories        |  | Icom               | ICT 22012-20BCR             | Power Supply         | \$ 712.00          | 25.00%              | \$ 534.00                         | \$ 712.00        | 25.00%              | \$ 534.00                         |
| Two-Way Accessories        |  | Icom               | ICT 22012-30N               | Power Supply         | \$ 388.00          | 25.00%              | \$ 291.00                         | \$ 388.00        | 25.00%              | \$ 291.00                         |
| Two-Way Accessories        |  | Icom               | ICT 22012-35N               | Power Supply         | \$ 1,199.00        | 25.00%              | \$ 899.25                         | \$ 1,199.00      | 25.00%              | \$ 899.25                         |
| Two-Way Accessories        |  | Icom               | ICT 22012-70N               | Power Supply         | \$ 1,587.00        | 25.00%              | \$ 1,190.25                       | \$ 1,587.00      | 25.00%              | \$ 1,190.25                       |
| Two-Way Accessories        |  | Icom               | ICT CS120-20A/IC06          | Power Supply         | \$ 230.00          | 25.00%              | \$ 172.50                         | \$ 230.00        | 25.00%              | \$ 172.50                         |
| Two-Way Accessories        |  | Icom               | ICT CS120-20AG/IC04         | Power Supply         | \$ 230.00          | 25.00%              | \$ 172.50                         | \$ 230.00        | 25.00%              | \$ 172.50                         |
| Two-Way Accessories        |  | Icom               | ICT CS120-20AG/IC08         | Power Supply         | \$ 230.00          | 25.00%              | \$ 172.50                         | \$ 230.00        | 25.00%              | \$ 172.50                         |
| Two-Way Accessories        |  | Icom               | ICT CS120-30A/IC08          | Power Supply         | \$ 700.00          | 25.00%              | \$ 525.00                         | \$ 700.00        | 25.00%              | \$ 525.00                         |
| Two-Way Accessories        |  | Icom               | ICT IC04 220V               | Power Supply - EURO  | \$ 255.00          | 25.00%              | \$ 191.25                         | \$ 255.00        | 25.00%              | \$ 191.25                         |
| Two-Way Accessories        |  | Icom               | ICT IC06 220V               | Power Supply - EURO  | \$ 255.00          | 25.00%              | \$ 191.25                         | \$ 255.00        | 25.00%              | \$ 191.25                         |
| Two-Way Accessories        |  | Icom               | ICT IC09 220V               | Power Supply - EURO  | \$ 255.00          | 25.00%              | \$ 191.25                         | \$ 255.00        | 25.00%              | \$ 191.25                         |
| Two-Way Accessories        |  | Icom               | ICT IC011                   | Power Supply         | \$ 200.00          | 25.00%              | \$ 150.00                         | \$ 200.00        | 25.00%              | \$ 150.00                         |
| Two-Way Accessories        |  | Icom               | ICT IC011 220V              | Power Supply - EURO  | \$ 230.00          | 25.00%              | \$ 172.50                         | \$ 230.00        | 25.00%              | \$ 172.50                         |
| Two-Way Accessories        |  | Icom               | ICT IC012                   | Power Supply         | \$ 210.00          | 25.00%              | \$ 157.50                         | \$ 210.00        | 25.00%              | \$ 157.50                         |
| Two-Way Accessories        |  | Icom               | ICT IC012-2                 | Power Supply - EURO  | \$ 240.00          | 25.00%              | \$ 180.00                         | \$ 240.00        | 25.00%              | \$ 180.00                         |
| Two-Way Accessories        |  | Icom               | ICT RMB LARGE               | Mounting Bracket     | \$ 26.00           | 25.00%              | \$ 19.50                          | \$ 26.00         | 25.00%              | \$ 19.50                          |
| Two-Way Accessories        |  | Icom               | IMPACT HD3-13               | Microphone           | \$ 59.00           | 25.00%              | \$ 44.25                          | \$ 59.00         | 25.00%              | \$ 44.25                          |
| Two-Way Accessories        |  | Icom               | IMPACT HD3-15               | Microphone           | \$ 76.00           | 25.00%              | \$ 57.00                          | \$ 76.00         | 25.00%              | \$ 57.00                          |
| Two-Way Accessories        |  | Icom               | IMPACT HD3-16               | Microphone           | \$ 98.00           | 25.00%              | \$ 73.50                          | \$ 98.00         | 25.00%              | \$ 73.50                          |
| Two-Way Accessories        |  | Icom               | IUK2CMA                     | Microphone           | \$ 570.00          | 25.00%              | \$ 427.50                         | \$ 570.00        | 25.00%              | \$ 427.50                         |
| Two-Way Accessories        |  | Icom               | JPSPTG10                    | Mounting Bracket     | \$ 1,165.00        | 25.00%              | \$ 873.75                         | \$ 1,165.00      | 25.00%              | \$ 873.75                         |
| Two-Way Accessories        |  | Icom               | K220A                       | Mounting Bracket     | \$ 75.00           | 25.00%              | \$ 56.25                          | \$ 75.00         | 25.00%              | \$ 56.25                          |
| Two-Way Accessories        |  | Icom               | K220C                       | Mounting Bracket     | \$ 60.00           | 25.00%              | \$ 45.00                          | \$ 60.00         | 25.00%              | \$ 45.00                          |
| Two-Way Accessories        |  | Icom               | KA KVL125                   | Encryption Keyloader | \$ 3,185.00        | 25.00%              | \$ 2,388.75                       | \$ 3,185.00      | 25.00%              | \$ 2,388.75                       |
| Two-Way Accessories        |  | Icom               | EIN DOUBLE AGENT            | Headset              | \$ 70.00           | 25.00%              | \$ 52.50                          | \$ 70.00         | 25.00%              | \$ 52.50                          |
| Two-Way Accessories        |  | Icom               | LAIRD EXH 160 MXI           | Antenna              | \$ 26.00           | 25.00%              | \$ 19.50                          | \$ 26.00         | 25.00%              | \$ 19.50                          |
| Two-Way Accessories        |  | Icom               | ARSEN SPHL10160             | Antenna              | \$ 26.00           | 25.00%              | \$ 19.50                          | \$ 26.00         | 25.00%              | \$ 19.50                          |
| Two-Way Accessories        |  | Icom               | LC146A                      | Radio Case           | \$ 30.00           | 25.00%              | \$ 22.50                          | \$ 30.00         | 25.00%              | \$ 22.50                          |
| Two-Way Accessories        |  | Icom               | LC158                       | Radio Case           | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | LC159                       | Radio Case           | \$ 43.00           | 25.00%              | \$ 32.25                          | \$ 43.00         | 25.00%              | \$ 32.25                          |
| Two-Way Accessories        |  | Icom               | LC168                       | Radio Case           | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | LC174                       | Radio Case           | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |

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ComprehensiveProductPriceList

| Product Description Fields |  |                    |                             |                     | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|---------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Two-Way Accessories        |  | Icom               | LC178                       | Radio Case          | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | LC179                       | Radio Case          | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | LCF1000S                    | Radio Case          | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | LCF1000SS                   | Radio Case          | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | LCF1000TS                   | Radio Case          | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | LCF14 SWIVEL                | Radio Case          | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | LCF21 CLIP                  | Radio Case          | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | LCF3000 SWIVEL              | Radio Case          | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | LCF3021S CLIP               | Radio Case          | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | LCF3021S SWIVEL             | Radio Case          | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | LCF3021T CLIP               | Radio Case          | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | LCF3061S CLIP               | Radio Case          | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | LCF3061S LOOP               | Radio Case          | \$ 38.00           | 25.00%              | \$ 28.50                          | \$ 38.00         | 25.00%              | \$ 28.50                          |
| Two-Way Accessories        |  | Icom               | LCF3061S SWIVEL             | Radio Case          | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | LCF3061T SWIVEL             | Radio Case          | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | LCF3261S SWIVEL             | Radio Case          | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | LCF3261T SWIVEL             | Radio Case          | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | LCF33 SWIVEL                | Radio Case          | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | LCF50 LOOP                  | Radio Case          | \$ 38.00           | 25.00%              | \$ 28.50                          | \$ 38.00         | 25.00%              | \$ 28.50                          |
| Two-Way Accessories        |  | Icom               | LCF50 SWIVEL                | Radio Case          | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | LCF70 CLIP                  | Radio Case          | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | LCF70 LOOP                  | Radio Case          | \$ 38.00           | 25.00%              | \$ 28.50                          | \$ 38.00         | 25.00%              | \$ 28.50                          |
| Two-Way Accessories        |  | Icom               | LCF70S LOOP                 | Radio Case          | \$ 38.00           | 25.00%              | \$ 28.50                          | \$ 38.00         | 25.00%              | \$ 28.50                          |
| Two-Way Accessories        |  | Icom               | LCF9011S SWIVEL             | Radio Case          | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | LCF9011T SWIVEL             | Radio Case          | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | LCM88L                      | Radio Case          | \$ 40.00           | 25.00%              | \$ 30.00                          | \$ 40.00         | 25.00%              | \$ 30.00                          |
| Two-Way Accessories        |  | Icom               | LCM88S                      | Radio Case          | \$ 40.00           | 25.00%              | \$ 30.00                          | \$ 40.00         | 25.00%              | \$ 30.00                          |
| Two-Way Accessories        |  | Icom               | M422 MMB                    | Mounting Bracket    | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | M422SW MMB                  | Mounting Bracket    | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | M504B MMB                   | Mounting Bracket    | \$ 29.00           | 25.00%              | \$ 21.75                          | \$ 29.00         | 25.00%              | \$ 21.75                          |
| Two-Way Accessories        |  | Icom               | M504G MMB                   | Mounting Bracket    | \$ 29.00           | 25.00%              | \$ 21.75                          | \$ 29.00         | 25.00%              | \$ 21.75                          |
| Two-Way Accessories        |  | Icom               | M602 MMB                    | Mounting Bracket    | \$ 29.00           | 25.00%              | \$ 21.75                          | \$ 29.00         | 25.00%              | \$ 21.75                          |
| Two-Way Accessories        |  | Icom               | M604G MMB                   | Mounting Bracket    | \$ 29.00           | 25.00%              | \$ 21.75                          | \$ 29.00         | 25.00%              | \$ 21.75                          |
| Two-Way Accessories        |  | Icom               | MB02 CHEA                   | Module              | \$ 23.00           | 25.00%              | \$ 17.25                          | \$ 23.00         | 25.00%              | \$ 17.25                          |
| Two-Way Accessories        |  | Icom               | MB02 MMB                    | Mounting Bracket    | \$ 54.00           | 25.00%              | \$ 40.50                          | \$ 54.00         | 25.00%              | \$ 40.50                          |
| Two-Way Accessories        |  | Icom               | MB VP3                      | Mounting Bracket    | \$ 100.00          | 25.00%              | \$ 75.00                          | \$ 100.00        | 25.00%              | \$ 75.00                          |
| Two-Way Accessories        |  | Icom               | MB103                       | Belt Clip           | \$ 12.50           | 25.00%              | \$ 9.38                           | \$ 12.50         | 25.00%              | \$ 9.38                           |
| Two-Way Accessories        |  | Icom               | MB103Y                      | Belt Clip           | \$ 14.00           | 25.00%              | \$ 10.50                          | \$ 14.00         | 25.00%              | \$ 10.50                          |
| Two-Way Accessories        |  | Icom               | MB107                       | Belt Clip           | \$ 10.00           | 25.00%              | \$ 7.50                           | \$ 10.00         | 25.00%              | \$ 7.50                           |
| Two-Way Accessories        |  | Icom               | MB109                       | Belt Clip           | \$ 9.00            | 25.00%              | \$ 6.75                           | \$ 9.00          | 25.00%              | \$ 6.75                           |
| Two-Way Accessories        |  | Icom               | MB111                       | Belt Clip           | \$ 20.00           | 25.00%              | \$ 15.00                          | \$ 20.00         | 25.00%              | \$ 15.00                          |
| Two-Way Accessories        |  | Icom               | MB115                       | Belt Clip           | \$ 10.00           | 25.00%              | \$ 7.50                           | \$ 10.00         | 25.00%              | \$ 7.50                           |
| Two-Way Accessories        |  | Icom               | MB116                       | Mounting Bracket    | \$ 92.00           | 25.00%              | \$ 69.00                          | \$ 92.00         | 25.00%              | \$ 69.00                          |
| Two-Way Accessories        |  | Icom               | MB117                       | Mounting Bracket    | \$ 30.00           | 25.00%              | \$ 22.50                          | \$ 30.00         | 25.00%              | \$ 22.50                          |
| Two-Way Accessories        |  | Icom               | MB118                       | Mounting Bracket    | \$ 30.00           | 25.00%              | \$ 22.50                          | \$ 30.00         | 25.00%              | \$ 22.50                          |
| Two-Way Accessories        |  | Icom               | MB123                       | Mounting Bracket    | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | MB124                       | Belt Clip           | \$ 12.00           | 25.00%              | \$ 9.00                           | \$ 12.00         | 25.00%              | \$ 9.00                           |
| Two-Way Accessories        |  | Icom               | MB126                       | Mounting Bracket    | \$ 300.00          | 25.00%              | \$ 225.00                         | \$ 300.00        | 25.00%              | \$ 225.00                         |
| Two-Way Accessories        |  | Icom               | MB127                       | Belt Clip           | \$ 25.00           | 25.00%              | \$ 18.75                          | \$ 25.00         | 25.00%              | \$ 18.75                          |
| Two-Way Accessories        |  | Icom               | MB130                       | Mounting Bracket    | \$ 83.00           | 25.00%              | \$ 62.25                          | \$ 83.00         | 25.00%              | \$ 62.25                          |
| Two-Way Accessories        |  | Icom               | MB132                       | Mounting Bracket    | \$ 37.00           | 25.00%              | \$ 27.75                          | \$ 37.00         | 25.00%              | \$ 27.75                          |
| Two-Way Accessories        |  | Icom               | MB133                       | Belt Clip           | \$ 17.00           | 25.00%              | \$ 12.75                          | \$ 17.00         | 25.00%              | \$ 12.75                          |
| Two-Way Accessories        |  | Icom               | MB136                       | Belt Clip           | \$ 15.00           | 25.00%              | \$ 11.25                          | \$ 15.00         | 25.00%              | \$ 11.25                          |
| Two-Way Accessories        |  | Icom               | MB23                        | Mounting Bracket    | \$ 20.00           | 25.00%              | \$ 15.00                          | \$ 20.00         | 25.00%              | \$ 15.00                          |
| Two-Way Accessories        |  | Icom               | MB2730B                     | Mounting Bracket    | \$ 85.00           | 25.00%              | \$ 63.75                          | \$ 85.00         | 25.00%              | \$ 63.75                          |
| Two-Way Accessories        |  | Icom               | MB2730R                     | Mounting Bracket    | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | MB2730R1                    | Mounting Bracket    | \$ 149.00          | 25.00%              | \$ 111.75                         | \$ 149.00        | 25.00%              | \$ 111.75                         |
| Two-Way Accessories        |  | Icom               | MB28H                       | Mounting Bracket    | \$ 29.00           | 25.00%              | \$ 21.75                          | \$ 29.00         | 25.00%              | \$ 21.75                          |
| Two-Way Accessories        |  | Icom               | MB53                        | Mounting Bracket    | \$ 500.00          | 25.00%              | \$ 375.00                         | \$ 500.00        | 25.00%              | \$ 375.00                         |
| Two-Way Accessories        |  | Icom               | MB62                        | Mounting Bracket    | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | MB69                        | Mounting Bracket    | \$ 37.00           | 25.00%              | \$ 27.75                          | \$ 37.00         | 25.00%              | \$ 27.75                          |
| Two-Way Accessories        |  | Icom               | MB74N                       | Belt Clip           | \$ 12.00           | 25.00%              | \$ 9.00                           | \$ 12.00         | 25.00%              | \$ 9.00                           |
| Two-Way Accessories        |  | Icom               | MB75                        | Mounting Bracket    | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | MB86                        | Belt Clip           | \$ 11.00           | 25.00%              | \$ 8.25                           | \$ 11.00         | 25.00%              | \$ 8.25                           |
| Two-Way Accessories        |  | Icom               | MB87                        | Belt Clip           | \$ 10.00           | 25.00%              | \$ 7.50                           | \$ 10.00         | 25.00%              | \$ 7.50                           |
| Two-Way Accessories        |  | Icom               | MB92                        | Dust Cover          | \$ 10.00           | 25.00%              | \$ 7.50                           | \$ 10.00         | 25.00%              | \$ 7.50                           |

Icom America VA-170418-ICOM Product & Price List 17FEB  
 ComprehensiveProductPriceList

| Product Description Fields |  |                    |                             |                     | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|---------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Two-Way Accessories        |  | Icom               | MB93                        | Belt Clip           | \$ 11.00           | 25.00%              | \$ 8.25                           | \$ 11.00         | 25.00%              | \$ 8.25                           |
| Two-Way Accessories        |  | Icom               | MB94                        | Belt Clip           | \$ 10.50           | 25.00%              | \$ 7.88                           | \$ 10.50         | 25.00%              | \$ 7.88                           |
| Two-Way Accessories        |  | Icom               | MB94EX                      | Belt Clip           | \$ 17.00           | 25.00%              | \$ 12.75                          | \$ 17.00         | 25.00%              | \$ 12.75                          |
| Two-Way Accessories        |  | Icom               | MB94R                       | Belt Clip           | \$ 18.00           | 25.00%              | \$ 13.50                          | \$ 18.00         | 25.00%              | \$ 13.50                          |
| Two-Way Accessories        |  | Icom               | MB96F                       | Belt Clip           | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | MB96N                       | Belt Clip           | \$ 37.00           | 25.00%              | \$ 27.75                          | \$ 37.00         | 25.00%              | \$ 27.75                          |
| Two-Way Accessories        |  | Icom               | MB98                        | Belt Clip           | \$ 13.00           | 25.00%              | \$ 9.75                           | \$ 13.00         | 25.00%              | \$ 9.75                           |
| Two-Way Accessories        |  | Icom               | MB99A                       | Mounting Bracket    | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | MBA1                        | Mounting Bracket    | \$ 40.00           | 25.00%              | \$ 30.00                          | \$ 40.00         | 25.00%              | \$ 30.00                          |
| Two-Way Accessories        |  | Icom               | MBA2                        | Mounting Bracket    | \$ 40.00           | 25.00%              | \$ 30.00                          | \$ 40.00         | 25.00%              | \$ 30.00                          |
| Two-Way Accessories        |  | Icom               | MBA3                        | Adapter             | \$ 105.00          | 25.00%              | \$ 78.75                          | \$ 105.00        | 25.00%              | \$ 78.75                          |
| Two-Way Accessories        |  | Icom               | MBA4                        | Mounting Bracket    | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | MBA5                        | Mounting Bracket    | \$ 40.00           | 25.00%              | \$ 30.00                          | \$ 40.00         | 25.00%              | \$ 30.00                          |
| Two-Way Accessories        |  | Icom               | MBF1                        | Mounting Bracket    | \$ 85.00           | 25.00%              | \$ 63.75                          | \$ 85.00         | 25.00%              | \$ 63.75                          |
| Two-Way Accessories        |  | Icom               | MBF4                        | Mounting Bracket    | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | MN100                       | Antenna Matcher     | \$ 480.00          | 25.00%              | \$ 360.00                         | \$ 480.00        | 25.00%              | \$ 360.00                         |
| Two-Way Accessories        |  | Icom               | MN100L                      | Antenna Matcher     | \$ 455.00          | 25.00%              | \$ 341.25                         | \$ 455.00        | 25.00%              | \$ 341.25                         |
| Two-Way Accessories        |  | Icom               | MOUNT 1                     | Mounting Bracket    | \$ 23.00           | 25.00%              | \$ 17.25                          | \$ 23.00         | 25.00%              | \$ 17.25                          |
| Two-Way Accessories        |  | Icom               | MOUNT 2                     | Mounting Bracket    | \$ 38.00           | 25.00%              | \$ 28.50                          | \$ 38.00         | 25.00%              | \$ 28.50                          |
| Two-Way Accessories        |  | Icom               | MOUNT 3                     | Mounting Bracket    | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | MSA 1421-00LRM              | Mounting Bracket    | \$ 53.00           | 25.00%              | \$ 39.75                          | \$ 53.00         | 25.00%              | \$ 39.75                          |
| Two-Way Accessories        |  | Icom               | MPX5000 01                  | Module              | \$ 4,799.00        | 25.00%              | \$ 3,599.25                       | \$ 4,799.00      | 25.00%              | \$ 3,599.25                       |
| Two-Way Accessories        |  | Icom               | NCF1000C                    | Radio Case          | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | NCF1000SC                   | Radio Case          | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | NCF1000TC                   | Radio Case          | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | NCF14 CLIP                  | Radio Case          | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | NCF14 LOOP                  | Radio Case          | \$ 25.00           | 25.00%              | \$ 18.75                          | \$ 25.00         | 25.00%              | \$ 18.75                          |
| Two-Way Accessories        |  | Icom               | NCF21 LOOP                  | Radio Case          | \$ 25.00           | 25.00%              | \$ 18.75                          | \$ 25.00         | 25.00%              | \$ 18.75                          |
| Two-Way Accessories        |  | Icom               | NCF3000 CLIP                | Radio Case          | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | NCF3021S CLIP               | Radio Case          | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | NCF3021S LOOP               | Radio Case          | \$ 25.00           | 25.00%              | \$ 18.75                          | \$ 25.00         | 25.00%              | \$ 18.75                          |
| Two-Way Accessories        |  | Icom               | NCF3061S CLIP               | Radio Case          | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | NCF3061S LOOP               | Radio Case          | \$ 25.00           | 25.00%              | \$ 18.75                          | \$ 25.00         | 25.00%              | \$ 18.75                          |
| Two-Way Accessories        |  | Icom               | NCF3061T CLIP               | Radio Case          | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | NCF3061T LOOP               | Radio Case          | \$ 25.00           | 25.00%              | \$ 18.75                          | \$ 25.00         | 25.00%              | \$ 18.75                          |
| Two-Way Accessories        |  | Icom               | NCF309 LOOP                 | Radio Case          | \$ 25.00           | 25.00%              | \$ 18.75                          | \$ 25.00         | 25.00%              | \$ 18.75                          |
| Two-Way Accessories        |  | Icom               | NCF3261S CLIP               | Radio Case          | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | NCF3261T CLIP               | Radio Case          | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | NCF70 CLIP                  | Radio Case          | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | NCF70 LOOP                  | Radio Case          | \$ 25.00           | 25.00%              | \$ 18.75                          | \$ 25.00         | 25.00%              | \$ 18.75                          |
| Two-Way Accessories        |  | Icom               | NCF9011S CLIP               | Radio Case          | \$ 30.00           | 25.00%              | \$ 22.50                          | \$ 30.00         | 25.00%              | \$ 22.50                          |
| Two-Way Accessories        |  | Icom               | NCF9011T CLIP               | Radio Case          | \$ 30.00           | 25.00%              | \$ 22.50                          | \$ 30.00         | 25.00%              | \$ 22.50                          |
| Two-Way Accessories        |  | Icom               | NCMB8                       | Radio Case          | \$ 26.00           | 25.00%              | \$ 19.50                          | \$ 26.00         | 25.00%              | \$ 19.50                          |
| Two-Way Accessories        |  | Icom               | NCP1                        | Radio Case          | \$ 44.00           | 25.00%              | \$ 33.00                          | \$ 44.00         | 25.00%              | \$ 33.00                          |
| Two-Way Accessories        |  | Icom               | OPC025A                     | Cable               | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | OPC025D                     | Cable               | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | OPC1000                     | Cable               | \$ 49.00           | 25.00%              | \$ 36.75                          | \$ 49.00         | 25.00%              | \$ 36.75                          |
| Two-Way Accessories        |  | Icom               | OPC1069A                    | Cable               | \$ 15.00           | 25.00%              | \$ 11.25                          | \$ 15.00         | 25.00%              | \$ 11.25                          |
| Two-Way Accessories        |  | Icom               | OPC1106                     | Cable               | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | OPC1107A                    | Cable               | \$ 28.00           | 25.00%              | \$ 21.00                          | \$ 28.00         | 25.00%              | \$ 21.00                          |
| Two-Way Accessories        |  | Icom               | OPC1122                     | Cable               | \$ 99.00           | 25.00%              | \$ 74.25                          | \$ 99.00         | 25.00%              | \$ 74.25                          |
| Two-Way Accessories        |  | Icom               | OPC1122U                    | Cable               | \$ 99.00           | 25.00%              | \$ 74.25                          | \$ 99.00         | 25.00%              | \$ 74.25                          |
| Two-Way Accessories        |  | Icom               | OPC1132                     | Cable               | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | OPC1147N                    | Cable               | \$ 79.00           | 25.00%              | \$ 59.25                          | \$ 79.00         | 25.00%              | \$ 59.25                          |
| Two-Way Accessories        |  | Icom               | OPC1154A                    | Cable               | \$ 20.00           | 25.00%              | \$ 15.00                          | \$ 20.00         | 25.00%              | \$ 15.00                          |
| Two-Way Accessories        |  | Icom               | OPC1156                     | Cable               | \$ 22.00           | 25.00%              | \$ 16.50                          | \$ 22.00         | 25.00%              | \$ 16.50                          |
| Two-Way Accessories        |  | Icom               | OPC1174                     | Cable               | \$ 14.00           | 25.00%              | \$ 10.50                          | \$ 14.00         | 25.00%              | \$ 10.50                          |
| Two-Way Accessories        |  | Icom               | OPC1309                     | Cable               | \$ 32.00           | 25.00%              | \$ 24.00                          | \$ 32.00         | 25.00%              | \$ 24.00                          |
| Two-Way Accessories        |  | Icom               | OPC1380                     | Cable               | \$ 62.00           | 25.00%              | \$ 46.50                          | \$ 62.00         | 25.00%              | \$ 46.50                          |
| Two-Way Accessories        |  | Icom               | OPC1392                     | Cable               | \$ 75.00           | 25.00%              | \$ 56.25                          | \$ 75.00         | 25.00%              | \$ 56.25                          |
| Two-Way Accessories        |  | Icom               | OPC1457                     | Cable               | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | OPC1529R                    | Cable               | \$ 41.00           | 25.00%              | \$ 30.75                          | \$ 41.00         | 25.00%              | \$ 30.75                          |
| Two-Way Accessories        |  | Icom               | OPC1532                     | Cable               | \$ 42.00           | 25.00%              | \$ 31.50                          | \$ 42.00         | 25.00%              | \$ 31.50                          |
| Two-Way Accessories        |  | Icom               | OPC1533                     | Cable               | \$ 88.00           | 25.00%              | \$ 66.00                          | \$ 88.00         | 25.00%              | \$ 66.00                          |
| Two-Way Accessories        |  | Icom               | OPC1534                     | Cable               | \$ 225.00          | 25.00%              | \$ 168.75                         | \$ 225.00        | 25.00%              | \$ 168.75                         |
| Two-Way Accessories        |  | Icom               | OPC1536                     | Cable               | \$ 123.00          | 25.00%              | \$ 92.25                          | \$ 123.00        | 25.00%              | \$ 92.25                          |



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| Product Description Fields |  |                    |                             |                     | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|---------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Two-Way Accessories        |  | Icom               | OPC1540                     | Cable               | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | OPC1541                     | Cable               | \$ 55.00           | 25.00%              | \$ 41.25                          | \$ 55.00         | 25.00%              | \$ 41.25                          |
| Two-Way Accessories        |  | Icom               | OPC1542                     | Cable               | \$ 49.00           | 25.00%              | \$ 36.75                          | \$ 49.00         | 25.00%              | \$ 36.75                          |
| Two-Way Accessories        |  | Icom               | OPC1655                     | Cable               | \$ 47.00           | 25.00%              | \$ 35.25                          | \$ 47.00         | 25.00%              | \$ 35.25                          |
| Two-Way Accessories        |  | Icom               | OPC1797                     | Cable               | \$ 60.00           | 25.00%              | \$ 45.00                          | \$ 60.00         | 25.00%              | \$ 45.00                          |
| Two-Way Accessories        |  | Icom               | OPC1862                     | Cable               | \$ 189.00          | 25.00%              | \$ 141.75                         | \$ 189.00        | 25.00%              | \$ 141.75                         |
| Two-Way Accessories        |  | Icom               | OPC1870                     | Cable               | \$ 125.00          | 25.00%              | \$ 93.75                          | \$ 125.00        | 25.00%              | \$ 93.75                          |
| Two-Way Accessories        |  | Icom               | OPC1871                     | Cable               | \$ 110.00          | 25.00%              | \$ 82.50                          | \$ 110.00        | 25.00%              | \$ 82.50                          |
| Two-Way Accessories        |  | Icom               | OPC1939                     | Cable               | \$ 95.00           | 25.00%              | \$ 71.25                          | \$ 95.00         | 25.00%              | \$ 71.25                          |
| Two-Way Accessories        |  | Icom               | OPC1954                     | Cable               | \$ 12.00           | 25.00%              | \$ 9.00                           | \$ 12.00         | 25.00%              | \$ 9.00                           |
| Two-Way Accessories        |  | Icom               | OPC1962                     | Cable               | \$ 60.00           | 25.00%              | \$ 45.00                          | \$ 60.00         | 25.00%              | \$ 45.00                          |
| Two-Way Accessories        |  | Icom               | OPC2004                     | Cable               | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | OPC2004LA                   | Cable               | \$ 27.00           | 25.00%              | \$ 20.25                          | \$ 27.00         | 25.00%              | \$ 20.25                          |
| Two-Way Accessories        |  | Icom               | OPC2006                     | Cable               | \$ 25.00           | 25.00%              | \$ 18.75                          | \$ 25.00         | 25.00%              | \$ 18.75                          |
| Two-Way Accessories        |  | Icom               | OPC2006LS                   | Cable               | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | OPC2078                     | Cable               | \$ 120.00          | 25.00%              | \$ 90.00                          | \$ 120.00        | 25.00%              | \$ 90.00                          |
| Two-Way Accessories        |  | Icom               | OPC2091                     | Cable               | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | OPC2144                     | Cable               | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | OPC2218LU                   | Cable               | \$ 75.00           | 25.00%              | \$ 56.25                          | \$ 75.00         | 25.00%              | \$ 56.25                          |
| Two-Way Accessories        |  | Icom               | OPC2253                     | Cable               | \$ 75.00           | 25.00%              | \$ 56.25                          | \$ 75.00         | 25.00%              | \$ 56.25                          |
| Two-Way Accessories        |  | Icom               | OPC2254                     | Cable               | \$ 95.00           | 25.00%              | \$ 71.25                          | \$ 95.00         | 25.00%              | \$ 71.25                          |
| Two-Way Accessories        |  | Icom               | OPC2273                     | Cable               | \$ 150.00          | 25.00%              | \$ 112.50                         | \$ 150.00        | 25.00%              | \$ 112.50                         |
| Two-Way Accessories        |  | Icom               | OPC2274                     | Cable               | \$ 235.00          | 25.00%              | \$ 176.25                         | \$ 235.00        | 25.00%              | \$ 176.25                         |
| Two-Way Accessories        |  | Icom               | OPC2275                     | Cable               | \$ 150.00          | 25.00%              | \$ 112.50                         | \$ 150.00        | 25.00%              | \$ 112.50                         |
| Two-Way Accessories        |  | Icom               | OPC2308                     | Cable               | \$ 175.00          | 25.00%              | \$ 131.25                         | \$ 175.00        | 25.00%              | \$ 131.25                         |
| Two-Way Accessories        |  | Icom               | OPC2309                     | Cable               | \$ 170.00          | 25.00%              | \$ 127.50                         | \$ 170.00        | 25.00%              | \$ 127.50                         |
| Two-Way Accessories        |  | Icom               | OPC2321                     | Cable               | \$ 175.00          | 25.00%              | \$ 131.25                         | \$ 175.00        | 25.00%              | \$ 131.25                         |
| Two-Way Accessories        |  | Icom               | OPC2328                     | Cable               | \$ 100.00          | 25.00%              | \$ 75.00                          | \$ 100.00        | 25.00%              | \$ 75.00                          |
| Two-Way Accessories        |  | Icom               | OPC2338                     | Cable               | \$ 235.00          | 25.00%              | \$ 176.25                         | \$ 235.00        | 25.00%              | \$ 176.25                         |
| Two-Way Accessories        |  | Icom               | OPC2344                     | Cable               | \$ 135.00          | 25.00%              | \$ 101.25                         | \$ 135.00        | 25.00%              | \$ 101.25                         |
| Two-Way Accessories        |  | Icom               | OPC2350LU                   | Cable               | \$ 75.00           | 25.00%              | \$ 56.25                          | \$ 75.00         | 25.00%              | \$ 56.25                          |
| Two-Way Accessories        |  | Icom               | OPC2361                     | Cable               | \$ 66.00           | 25.00%              | \$ 49.50                          | \$ 66.00         | 25.00%              | \$ 49.50                          |
| Two-Way Accessories        |  | Icom               | OPC2362                     | Cable               | \$ 100.00          | 25.00%              | \$ 75.00                          | \$ 100.00        | 25.00%              | \$ 75.00                          |
| Two-Way Accessories        |  | Icom               | OPC2363                     | Cable               | \$ 110.00          | 25.00%              | \$ 82.50                          | \$ 110.00        | 25.00%              | \$ 82.50                          |
| Two-Way Accessories        |  | Icom               | OPC2364                     | Cable               | \$ 53.00           | 25.00%              | \$ 39.75                          | \$ 53.00         | 25.00%              | \$ 39.75                          |
| Two-Way Accessories        |  | Icom               | OPC2365                     | Cable               | \$ 57.00           | 25.00%              | \$ 42.75                          | \$ 57.00         | 25.00%              | \$ 42.75                          |
| Two-Way Accessories        |  | Icom               | OPC2366                     | Cable               | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | OPC2367                     | Cable               | \$ 80.00           | 25.00%              | \$ 60.00                          | \$ 80.00         | 25.00%              | \$ 60.00                          |
| Two-Way Accessories        |  | Icom               | OPC2373                     | Cable               | \$ 53.00           | 25.00%              | \$ 39.75                          | \$ 53.00         | 25.00%              | \$ 39.75                          |
| Two-Way Accessories        |  | Icom               | OPC2374                     | Cable               | \$ 80.00           | 25.00%              | \$ 60.00                          | \$ 80.00         | 25.00%              | \$ 60.00                          |
| Two-Way Accessories        |  | Icom               | OPC2377                     | Cable               | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | OPC2383                     | Cable               | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | OPC254L                     | Cable               | \$ 20.00           | 25.00%              | \$ 15.00                          | \$ 20.00         | 25.00%              | \$ 15.00                          |
| Two-Way Accessories        |  | Icom               | OPC344                      | Cable               | \$ 16.00           | 25.00%              | \$ 12.00                          | \$ 16.00         | 25.00%              | \$ 12.00                          |
| Two-Way Accessories        |  | Icom               | OPC346                      | Cable               | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | OPC347                      | Cable               | \$ 70.00           | 25.00%              | \$ 52.50                          | \$ 70.00         | 25.00%              | \$ 52.50                          |
| Two-Way Accessories        |  | Icom               | OPC440                      | Cable               | \$ 100.00          | 25.00%              | \$ 75.00                          | \$ 100.00        | 25.00%              | \$ 75.00                          |
| Two-Way Accessories        |  | Icom               | OPC474                      | Cable               | \$ 20.00           | 25.00%              | \$ 15.00                          | \$ 20.00         | 25.00%              | \$ 15.00                          |
| Two-Way Accessories        |  | Icom               | OPC478                      | Cable               | \$ 60.00           | 25.00%              | \$ 45.00                          | \$ 60.00         | 25.00%              | \$ 45.00                          |
| Two-Way Accessories        |  | Icom               | OPC478UC                    | Cable               | \$ 70.00           | 25.00%              | \$ 52.50                          | \$ 70.00         | 25.00%              | \$ 52.50                          |
| Two-Way Accessories        |  | Icom               | OPC510                      | Cable               | \$ 30.00           | 25.00%              | \$ 22.50                          | \$ 30.00         | 25.00%              | \$ 22.50                          |
| Two-Way Accessories        |  | Icom               | OPC515L                     | Cable               | \$ 26.00           | 25.00%              | \$ 19.50                          | \$ 26.00         | 25.00%              | \$ 19.50                          |
| Two-Way Accessories        |  | Icom               | OPC566                      | Cable               | \$ 168.00          | 25.00%              | \$ 126.00                         | \$ 168.00        | 25.00%              | \$ 126.00                         |
| Two-Way Accessories        |  | Icom               | OPC568                      | Cable               | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | OPC589                      | Cable               | \$ 45.00           | 25.00%              | \$ 33.75                          | \$ 45.00         | 25.00%              | \$ 33.75                          |
| Two-Way Accessories        |  | Icom               | OPC592                      | Cable               | \$ 17.00           | 25.00%              | \$ 12.75                          | \$ 17.00         | 25.00%              | \$ 12.75                          |
| Two-Way Accessories        |  | Icom               | OPC599                      | Cable               | \$ 80.00           | 25.00%              | \$ 60.00                          | \$ 80.00         | 25.00%              | \$ 60.00                          |
| Two-Way Accessories        |  | Icom               | OPC607                      | Cable               | \$ 57.00           | 25.00%              | \$ 42.75                          | \$ 57.00         | 25.00%              | \$ 42.75                          |
| Two-Way Accessories        |  | Icom               | OPC608                      | Cable               | \$ 76.00           | 25.00%              | \$ 57.00                          | \$ 76.00         | 25.00%              | \$ 57.00                          |
| Two-Way Accessories        |  | Icom               | OPC609                      | Cable               | \$ 55.00           | 25.00%              | \$ 41.25                          | \$ 55.00         | 25.00%              | \$ 41.25                          |
| Two-Way Accessories        |  | Icom               | OPC617                      | Cable               | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | OPC656                      | Cable               | \$ 12.00           | 25.00%              | \$ 9.00                           | \$ 12.00         | 25.00%              | \$ 9.00                           |
| Two-Way Accessories        |  | Icom               | OPC726                      | Cable               | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | OPC871A                     | Cable               | \$ 154.00          | 25.00%              | \$ 115.50                         | \$ 154.00        | 25.00%              | \$ 115.50                         |
| Two-Way Accessories        |  | Icom               | OPC891A                     | Cable               | \$ 12.00           | 25.00%              | \$ 9.00                           | \$ 12.00         | 25.00%              | \$ 9.00                           |
| Two-Way Accessories        |  | Icom               | OPC-9000                    | Cable               | \$ 270.00          | 25.00%              | \$ 202.50                         | \$ 270.00        | 25.00%              | \$ 202.50                         |

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| Product Description Fields |  |                    |                             |                     | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|---------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Two-Way Accessories        |  | Icom               | OPC922                      | Cable               | \$ 65.00           | 25.00%              | \$ 48.75                          | \$ 65.00         | 25.00%              | \$ 48.75                          |
| Two-Way Accessories        |  | Icom               | OPC966U                     | Cable               | \$ 168.00          | 25.00%              | \$ 126.00                         | \$ 168.00        | 25.00%              | \$ 126.00                         |
| Two-Way Accessories        |  | Icom               | OPC980                      | Cable               | \$ 31.00           | 25.00%              | \$ 23.25                          | \$ 31.00         | 25.00%              | \$ 23.25                          |
| Two-Way Accessories        |  | Icom               | OPC999                      | Cable               | \$ 49.00           | 25.00%              | \$ 36.75                          | \$ 49.00         | 25.00%              | \$ 36.75                          |
| Two-Way Accessories        |  | Icom               | OPC-IAKVL1                  | Cable               | \$ 150.00          | 25.00%              | \$ 112.50                         | \$ 150.00        | 25.00%              | \$ 112.50                         |
| Two-Way Accessories        |  | Icom               | OPC-IAKVL14                 | Cable               | \$ 230.00          | 25.00%              | \$ 172.50                         | \$ 230.00        | 25.00%              | \$ 172.50                         |
| Two-Way Accessories        |  | Icom               | OPC-IAKVL9                  | Cable               | \$ 200.00          | 25.00%              | \$ 150.00                         | \$ 200.00        | 25.00%              | \$ 150.00                         |
| Two-Way Accessories        |  | Icom               | OTTO V110282                | Headset Microphone  | \$ 50.00           | 25.00%              | \$ 37.50                          | \$ 50.00         | 25.00%              | \$ 37.50                          |
| Two-Way Accessories        |  | Icom               | OTTO V110396                | Headset Microphone  | \$ 170.00          | 25.00%              | \$ 127.50                         | \$ 170.00        | 25.00%              | \$ 127.50                         |
| Two-Way Accessories        |  | Icom               | OTTO V110433                | Headset Microphone  | \$ 60.00           | 25.00%              | \$ 45.00                          | \$ 60.00         | 25.00%              | \$ 45.00                          |
| Two-Way Accessories        |  | Icom               | OTTO V110519                | Headset Microphone  | \$ 120.00          | 25.00%              | \$ 90.00                          | \$ 120.00        | 25.00%              | \$ 90.00                          |
| Two-Way Accessories        |  | Icom               | OTTO V110756                | Headset Microphone  | \$ 98.00           | 25.00%              | \$ 73.50                          | \$ 98.00         | 25.00%              | \$ 73.50                          |
| Two-Way Accessories        |  | Icom               | OTTO V110822                | Headset Microphone  | \$ 125.00          | 25.00%              | \$ 93.75                          | \$ 125.00        | 25.00%              | \$ 93.75                          |
| Two-Way Accessories        |  | Icom               | OTTO V1T12CD137             | Headset Microphone  | \$ 505.00          | 25.00%              | \$ 378.75                         | \$ 505.00        | 25.00%              | \$ 378.75                         |
| Two-Way Accessories        |  | Icom               | OTTO V1T12CS117             | Headset Microphone  | \$ 595.00          | 25.00%              | \$ 446.25                         | \$ 595.00        | 25.00%              | \$ 446.25                         |
| Two-Way Accessories        |  | Icom               | OTTO V210200                | Headset Microphone  | \$ 93.00           | 25.00%              | \$ 69.75                          | \$ 93.00         | 25.00%              | \$ 69.75                          |
| Two-Way Accessories        |  | Icom               | OTTO V210272                | Headset Microphone  | \$ 180.00          | 25.00%              | \$ 135.00                         | \$ 180.00        | 25.00%              | \$ 135.00                         |
| Two-Way Accessories        |  | Icom               | OTTO V210314                | Headset Microphone  | \$ 140.00          | 25.00%              | \$ 105.00                         | \$ 140.00        | 25.00%              | \$ 105.00                         |
| Two-Way Accessories        |  | Icom               | OTTO V2C2CS11               | Headset Microphone  | \$ 48.00           | 25.00%              | \$ 36.00                          | \$ 48.00         | 25.00%              | \$ 36.00                          |
| Two-Way Accessories        |  | Icom               | OTTO V2G2CD211              | Headset Microphone  | \$ 160.00          | 25.00%              | \$ 120.00                         | \$ 160.00        | 25.00%              | \$ 120.00                         |
| Two-Way Accessories        |  | Icom               | OTTO V2L2CC11               | Headset Microphone  | \$ 88.00           | 25.00%              | \$ 66.00                          | \$ 88.00         | 25.00%              | \$ 66.00                          |
| Two-Way Accessories        |  | Icom               | OTTO V410395                | Headset Microphone  | \$ 360.00          | 25.00%              | \$ 270.00                         | \$ 360.00        | 25.00%              | \$ 270.00                         |
| Two-Way Accessories        |  | Icom               | OTTO V410399                | Headset Microphone  | \$ 650.00          | 25.00%              | \$ 487.50                         | \$ 650.00        | 25.00%              | \$ 487.50                         |
| Two-Way Accessories        |  | Icom               | OTTO V410514                | Headset Microphone  | \$ 155.00          | 25.00%              | \$ 116.25                         | \$ 155.00        | 25.00%              | \$ 116.25                         |
| Two-Way Accessories        |  | Icom               | OTTO V4EX2CC5               | Headset Microphone  | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | OTTO V4EX2CS5               | Headset Microphone  | \$ 145.00          | 25.00%              | \$ 108.75                         | \$ 145.00        | 25.00%              | \$ 108.75                         |
| Two-Way Accessories        |  | Icom               | PA OPC499                   | Adapter             | \$ 60.00           | 25.00%              | \$ 45.00                          | \$ 60.00         | 25.00%              | \$ 45.00                          |
| Two-Way Accessories        |  | Icom               | PS126 12                    | Power Supply        | \$ 499.00          | 25.00%              | \$ 374.25                         | \$ 499.00        | 25.00%              | \$ 374.25                         |
| Two-Way Accessories        |  | Icom               | PS310 01                    | Power Supply        | \$ 350.00          | 25.00%              | \$ 262.50                         | \$ 350.00        | 25.00%              | \$ 262.50                         |
| Two-Way Accessories        |  | Icom               | PS310 02                    | Power Supply        | \$ 350.00          | 25.00%              | \$ 262.50                         | \$ 350.00        | 25.00%              | \$ 262.50                         |
| Two-Way Accessories        |  | Icom               | PTT SW                      | Adapter             | \$ 28.00           | 25.00%              | \$ 21.00                          | \$ 28.00         | 25.00%              | \$ 21.00                          |
| Two-Way Accessories        |  | Icom               | PW LF-1                     | Filter              | \$ 55.00           | 25.00%              | \$ 41.25                          | \$ 55.00         | 25.00%              | \$ 41.25                          |
| Two-Way Accessories        |  | Icom               | PW1U 01                     | Amplifier           | \$ 6,250.00        | 25.00%              | \$ 4,687.50                       | \$ 6,250.00      | 25.00%              | \$ 4,687.50                       |
| Two-Way Accessories        |  | Icom               | RC25                        | Module              | \$ 441.00          | 25.00%              | \$ 330.75                         | \$ 441.00        | 25.00%              | \$ 330.75                         |
| Two-Way Accessories        |  | Icom               | RC28                        | Module              | \$ 296.00          | 25.00%              | \$ 222.00                         | \$ 296.00        | 25.00%              | \$ 222.00                         |
| Two-Way Accessories        |  | Icom               | RCFS10                      | Module              | \$ 1,820.00        | 25.00%              | \$ 1,365.00                       | \$ 1,820.00      | 25.00%              | \$ 1,365.00                       |
| Two-Way Accessories        |  | Icom               | RFFM1                       | Module              | \$ 300.00          | 25.00%              | \$ 225.00                         | \$ 300.00        | 25.00%              | \$ 225.00                         |
| Two-Way Accessories        |  | Icom               | RFT IP E2-P25               | Software            | \$ 445.00          | 25.00%              | \$ 333.75                         | \$ 445.00        | 25.00%              | \$ 333.75                         |
| Two-Way Accessories        |  | Icom               | RFT P25 UHF MANUA           | Manual              | \$ 112.00          | 25.00%              | \$ 84.00                          | \$ 112.00        | 25.00%              | \$ 84.00                          |
| Two-Way Accessories        |  | Icom               | RFT P25 VHF MANUA           | Manual              | \$ 112.00          | 25.00%              | \$ 84.00                          | \$ 112.00        | 25.00%              | \$ 84.00                          |
| Two-Way Accessories        |  | Icom               | RFT P25-C                   | Firmware            | \$ 3,428.00        | 25.00%              | \$ 2,571.00                       | \$ 3,428.00      | 25.00%              | \$ 2,571.00                       |
| Two-Way Accessories        |  | Icom               | RMK2                        | Mounting Bracket    | \$ 145.00          | 25.00%              | \$ 108.75                         | \$ 145.00        | 25.00%              | \$ 108.75                         |
| Two-Way Accessories        |  | Icom               | RMK3 01                     | Mounting Bracket    | \$ 110.00          | 25.00%              | \$ 82.50                          | \$ 110.00        | 25.00%              | \$ 82.50                          |
| Two-Way Accessories        |  | Icom               | RMK4 01                     | Mounting Bracket    | \$ 860.00          | 25.00%              | \$ 645.00                         | \$ 860.00        | 25.00%              | \$ 645.00                         |
| Two-Way Accessories        |  | Icom               | RMK5                        | Mounting Bracket    | \$ 215.00          | 25.00%              | \$ 161.25                         | \$ 215.00        | 25.00%              | \$ 161.25                         |
| Two-Way Accessories        |  | Icom               | RMK6                        | Mounting Bracket    | \$ 360.00          | 25.00%              | \$ 270.00                         | \$ 360.00        | 25.00%              | \$ 270.00                         |
| Two-Way Accessories        |  | Icom               | RMK7                        | Mounting Bracket    | \$ 650.00          | 25.00%              | \$ 487.50                         | \$ 650.00        | 25.00%              | \$ 487.50                         |
| Two-Way Accessories        |  | Icom               | RS92                        | Software            | \$ 110.00          | 25.00%              | \$ 82.50                          | \$ 110.00        | 25.00%              | \$ 82.50                          |
| Two-Way Accessories        |  | Icom               | RSAP3                       | Module              | \$ 1,500.00        | 25.00%              | \$ 1,125.00                       | \$ 1,500.00      | 25.00%              | \$ 1,125.00                       |
| Two-Way Accessories        |  | Icom               | RSBA1                       | Module              | \$ 129.00          | 25.00%              | \$ 96.75                          | \$ 129.00        | 25.00%              | \$ 96.75                          |
| Two-Way Accessories        |  | Icom               | RSID1                       | Software            | \$ 44.00           | 25.00%              | \$ 33.00                          | \$ 44.00         | 25.00%              | \$ 33.00                          |
| Two-Way Accessories        |  | Icom               | RSMGR1                      | Software            | \$ 4,995.00        | 25.00%              | \$ 3,746.25                       | \$ 4,995.00      | 25.00%              | \$ 3,746.25                       |
| Two-Way Accessories        |  | Icom               | RSR75                       | Software            | \$ 100.00          | 25.00%              | \$ 75.00                          | \$ 100.00        | 25.00%              | \$ 75.00                          |
| Two-Way Accessories        |  | Icom               | RSR8500                     | Software            | \$ 100.00          | 25.00%              | \$ 75.00                          | \$ 100.00        | 25.00%              | \$ 75.00                          |
| Two-Way Accessories        |  | Icom               | RSRP2 G2                    | Software            | \$ 394.00          | 25.00%              | \$ 295.50                         | \$ 394.00        | 25.00%              | \$ 295.50                         |
| Two-Way Accessories        |  | Icom               | SJ1                         | Radio Case          | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | SM26                        | Microphone          | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | SM29                        | Microphone          | \$ 175.00          | 25.00%              | \$ 131.25                         | \$ 175.00        | 25.00%              | \$ 131.25                         |
| Two-Way Accessories        |  | Icom               | SM30                        | Microphone          | \$ 195.00          | 25.00%              | \$ 146.25                         | \$ 195.00        | 25.00%              | \$ 146.25                         |
| Two-Way Accessories        |  | Icom               | SM50                        | Microphone          | \$ 400.00          | 25.00%              | \$ 300.00                         | \$ 400.00        | 25.00%              | \$ 300.00                         |
| Two-Way Accessories        |  | Icom               | SP23                        | Speaker             | \$ 330.00          | 25.00%              | \$ 247.50                         | \$ 330.00        | 25.00%              | \$ 247.50                         |
| Two-Way Accessories        |  | Icom               | SP24                        | Speaker             | \$ 57.00           | 25.00%              | \$ 42.75                          | \$ 57.00         | 25.00%              | \$ 42.75                          |
| Two-Way Accessories        |  | Icom               | SP27                        | Speaker             | \$ 35.00           | 25.00%              | \$ 26.25                          | \$ 35.00         | 25.00%              | \$ 26.25                          |
| Two-Way Accessories        |  | Icom               | SP30                        | Speaker             | \$ 110.00          | 25.00%              | \$ 82.50                          | \$ 110.00        | 25.00%              | \$ 82.50                          |
| Two-Way Accessories        |  | Icom               | SP33                        | Speaker             | \$ 120.00          | 25.00%              | \$ 90.00                          | \$ 120.00        | 25.00%              | \$ 90.00                          |
| Two-Way Accessories        |  | Icom               | SP34                        | Speaker             | \$ 465.00          | 25.00%              | \$ 348.75                         | \$ 465.00        | 25.00%              | \$ 348.75                         |

Icom America VA-170418-ICOM Product & Price List 17FEB  
ComprehensiveProductPriceList

| Product Description Fields |  |                    |                             |                     | Government Pricing |                     |                                   | Academic Pricing |                     |                                   |
|----------------------------|--|--------------------|-----------------------------|---------------------|--------------------|---------------------|-----------------------------------|------------------|---------------------|-----------------------------------|
| Product Category           | Part Number (if different than manuf. Product #) | Brand Manufacturer | Manufacturer Product Number | Product Description | Index Price        | Percentage Discount | Net Price Offered to Commonwealth | Index Price      | Percentage Discount | Net Price Offered to Commonwealth |
| Two-Way Accessories        |  | Icom               | SP35                        | Speaker             | \$ 60.00           | 25.00%              | \$ 45.00                          | \$ 60.00         | 25.00%              | \$ 45.00                          |
| Two-Way Accessories        |  | Icom               | SP37                        | Speaker             | \$ 60.00           | 25.00%              | \$ 45.00                          | \$ 60.00         | 25.00%              | \$ 45.00                          |
| Two-Way Accessories        |  | Icom               | SP38                        | Speaker             | \$ 210.00          | 25.00%              | \$ 157.50                         | \$ 210.00        | 25.00%              | \$ 157.50                         |
| Two-Way Accessories        |  | Icom               | SP-AT1                      | Headset             | \$ 31.50           | 25.00%              | \$ 23.63                          | \$ 31.50         | 25.00%              | \$ 23.63                          |
| Two-Way Accessories        |  | Icom               | SPRING CLIP L               | Belt Clip           | \$ 5.00            | 25.00%              | \$ 3.75                           | \$ 5.00          | 25.00%              | \$ 3.75                           |
| Two-Way Accessories        |  | Icom               | SPRING CLIP S               | Belt Clip           | \$ 5.00            | 25.00%              | \$ 3.75                           | \$ 5.00          | 25.00%              | \$ 3.75                           |
| Two-Way Accessories        |  | Icom               | SS BC61                     | Charger             | \$ 215.00          | 25.00%              | \$ 161.25                         | \$ 215.00        | 25.00%              | \$ 161.25                         |
| Two-Way Accessories        |  | Icom               | UCFR5000 01                 | Module              | \$ 500.00          | 25.00%              | \$ 375.00                         | \$ 500.00        | 25.00%              | \$ 375.00                         |
| Two-Way Accessories        |  | Icom               | UT106                       | Module              | \$ 195.00          | 25.00%              | \$ 146.25                         | \$ 195.00        | 25.00%              | \$ 146.25                         |
| Two-Way Accessories        |  | Icom               | UT109 02                    | Module              | \$ 105.00          | 25.00%              | \$ 78.75                          | \$ 105.00        | 25.00%              | \$ 78.75                          |
| Two-Way Accessories        |  | Icom               | UT109R 21                   | Module              | \$ 105.00          | 25.00%              | \$ 78.75                          | \$ 105.00        | 25.00%              | \$ 78.75                          |
| Two-Way Accessories        |  | Icom               | UT110 01                    | Module              | \$ 173.00          | 25.00%              | \$ 129.75                         | \$ 173.00        | 25.00%              | \$ 129.75                         |
| Two-Way Accessories        |  | Icom               | UT110 02                    | Module              | \$ 173.00          | 25.00%              | \$ 129.75                         | \$ 173.00        | 25.00%              | \$ 129.75                         |
| Two-Way Accessories        |  | Icom               | UT110R 21                   | Module              | \$ 173.00          | 25.00%              | \$ 129.75                         | \$ 173.00        | 25.00%              | \$ 129.75                         |
| Two-Way Accessories        |  | Icom               | UT112                       | Module              | \$ 160.00          | 25.00%              | \$ 120.00                         | \$ 160.00        | 25.00%              | \$ 120.00                         |
| Two-Way Accessories        |  | Icom               | UT120 01                    | Module              | \$ 541.00          | 25.00%              | \$ 405.75                         | \$ 541.00        | 25.00%              | \$ 405.75                         |
| Two-Way Accessories        |  | Icom               | UT120 02                    | Module              | \$ 541.00          | 25.00%              | \$ 405.75                         | \$ 541.00        | 25.00%              | \$ 405.75                         |
| Two-Way Accessories        |  | Icom               | UT121                       | Module              | \$ 229.00          | 25.00%              | \$ 171.75                         | \$ 229.00        | 25.00%              | \$ 171.75                         |
| Two-Way Accessories        |  | Icom               | UT122                       | Module              | \$ 299.00          | 25.00%              | \$ 224.25                         | \$ 299.00        | 25.00%              | \$ 224.25                         |
| Two-Way Accessories        |  | Icom               | UT124 01                    | Module              | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | UT124R 02                   | Module              | \$ 90.00           | 25.00%              | \$ 67.50                          | \$ 90.00         | 25.00%              | \$ 67.50                          |
| Two-Way Accessories        |  | Icom               | UT125 01                    | Module              | \$ 695.00          | 25.00%              | \$ 521.25                         | \$ 695.00        | 25.00%              | \$ 521.25                         |
| Two-Way Accessories        |  | Icom               | UT125 FIPS                  | Module              | \$ 789.00          | 25.00%              | \$ 591.75                         | \$ 789.00        | 25.00%              | \$ 591.75                         |
| Two-Way Accessories        |  | Icom               | UT126H 03                   | Module              | \$ 250.00          | 25.00%              | \$ 187.50                         | \$ 250.00        | 25.00%              | \$ 187.50                         |
| Two-Way Accessories        |  | Icom               | UT128                       | Module              | \$ 420.00          | 25.00%              | \$ 315.00                         | \$ 420.00        | 25.00%              | \$ 315.00                         |
| Two-Way Accessories        |  | Icom               | UT133                       | Module              | \$ 99.00           | 25.00%              | \$ 74.25                          | \$ 99.00         | 25.00%              | \$ 74.25                          |
| Two-Way Accessories        |  | Icom               | UT134                       | Module              | \$ 185.00          | 25.00%              | \$ 138.75                         | \$ 185.00        | 25.00%              | \$ 138.75                         |
| Two-Way Accessories        |  | Icom               | UT-IA100                    | Module              | \$ 100.00          | 25.00%              | \$ 75.00                          | \$ 100.00        | 25.00%              | \$ 75.00                          |
| Two-Way Accessories        |  | Icom               | UX231                       | Module              | \$ 200.00          | 25.00%              | \$ 150.00                         | \$ 200.00        | 25.00%              | \$ 150.00                         |
| Two-Way Accessories        |  | Icom               | UX241                       | Antenna             | \$ 55.00           | 25.00%              | \$ 41.25                          | \$ 55.00         | 25.00%              | \$ 41.25                          |
| Two-Way Accessories        |  | Icom               | UX248                       | Module              | \$ 325.00          | 25.00%              | \$ 243.75                         | \$ 325.00        | 25.00%              | \$ 243.75                         |
| Two-Way Accessories        |  | Icom               | UX9100                      | Module              | \$ 824.00          | 25.00%              | \$ 618.00                         | \$ 824.00        | 25.00%              | \$ 618.00                         |
| Two-Way Accessories        |  | Icom               | VS1L                        | Adapter             | \$ 44.00           | 25.00%              | \$ 33.00                          | \$ 44.00         | 25.00%              | \$ 33.00                          |
| Two-Way Accessories        |  | Icom               | VS1MC                       | Adapter             | \$ 84.00           | 25.00%              | \$ 63.00                          | \$ 84.00         | 25.00%              | \$ 63.00                          |
| Two-Way Accessories        |  | Icom               | VS1SC                       | Adapter             | \$ 68.00           | 25.00%              | \$ 51.00                          | \$ 68.00         | 25.00%              | \$ 51.00                          |
| Two-Way Accessories        |  | Icom               | VS3                         | Adapter             | \$ 149.00          | 25.00%              | \$ 111.75                         | \$ 149.00        | 25.00%              | \$ 111.75                         |
| Two-Way Accessories        |  | Icom               | VS4LA                       | Adapter             | \$ 115.00          | 25.00%              | \$ 86.25                          | \$ 115.00        | 25.00%              | \$ 86.25                          |

Commonwealth of Virginia - Two-Way Radio Products and Services

IFB 2017-06 - Exhibit A - Pricing

Services Price List

|                |                    |   |                     |
|----------------|--------------------|---|---------------------|
| Supplier Name: | Icom America Inc.  | please populate all blue shaded regions   |                     |
| Submitted By:  | Kristina Pickering | email: <a href="mailto:salescontracts@icomamerica.com">salescontracts@icomamerica.com</a> | phone: 425.450.6092 |

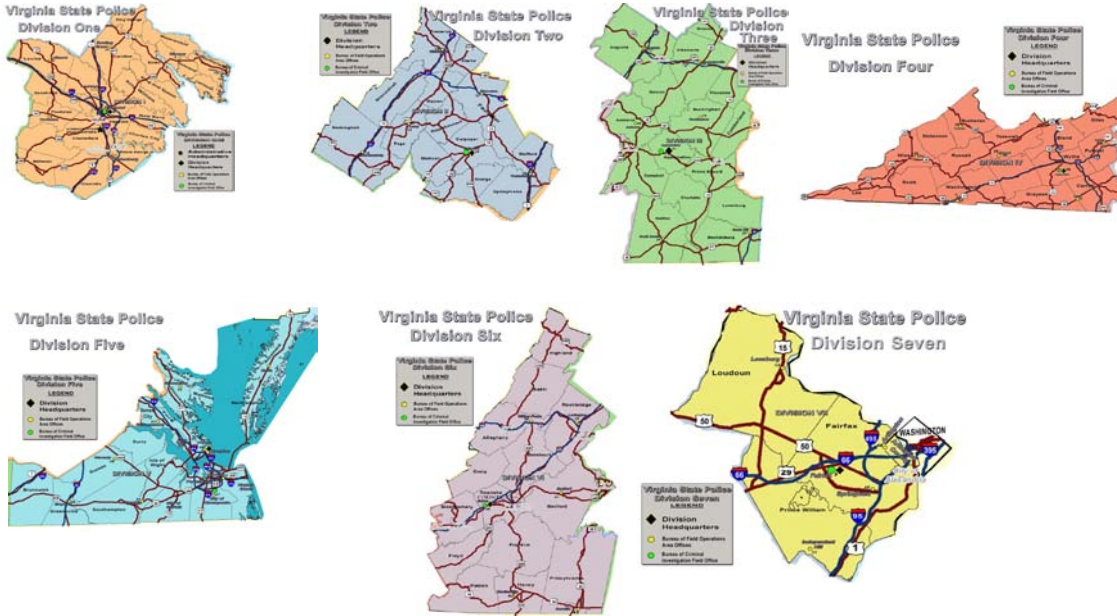
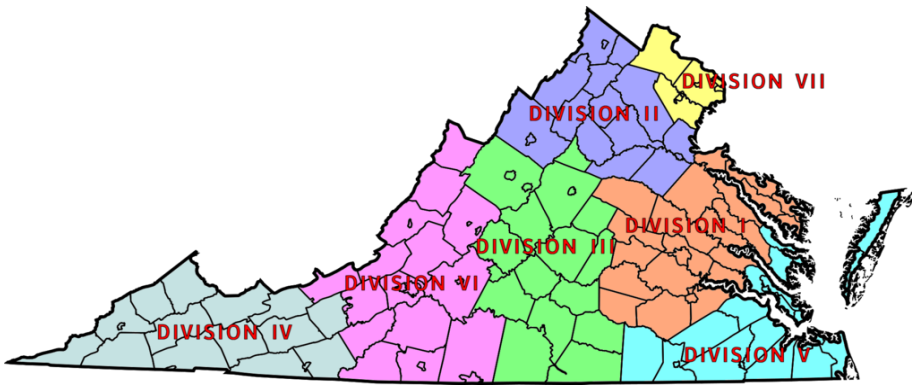
|   |                |
|---|----------------|
| Index Price List Source                         | Effective Date |
| Icom America Product Catalog - Retail - Feb2017 | Feb-17         |

What will be the method and frequency of updating the Product/Price List? In addition to eVA, where (if anywhere) will the Product/Price List be made available?

|   |  |
|---|--|
| URL   | frequency                                    |
| <a href="http://www.icomamerica.com/evgovernment/sales/contracts/virginia/icomamerica/PriceListad17FEB-Virginia.pdf">http://www.icomamerica.com/evgovernment/sales/contracts/virginia/icomamerica/PriceListad17FEB-Virginia.pdf</a> | Quarterly (unless new products are launched) |

Comprehensive Services Catalog/Price List

| Product Description Fields |  |              |                             |  | Government Pricing  |             |                     | Academic Pricing                  |             |                     |                                   |
|----------------------------|--|--------------|-----------------------------|--|---|-------------|---------------------|-----------------------------------|-------------|---------------------|-----------------------------------|
| Product Category           | Your Product Number (if different than manuf. Product #) | Manufacturer | Manufacturer Product Number | Product Description                    | Pricing Description   | Index Price | Percentage Discount | Net Price Offered to Commonwealth | Index Price | Percentage Discount | Net Price Offered to Commonwealth |
| Maintenance                |  | Icom         | EXTWARR211                  | 1 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 18.75                          | \$ -        | 0%                  | \$ 18.75                          |
| Maintenance                |  | Icom         | EXTWARR212                  | 2 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 33.00                          | \$ -        | 0%                  | \$ 33.00                          |
| Maintenance                |  | Icom         | EXTWARR213                  | 3 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 46.50                          | \$ -        | 0%                  | \$ 46.50                          |
| Maintenance                |  | Icom         | EXTWARR611                  | 1 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 30.00                          | \$ -        | 0%                  | \$ 30.00                          |
| Maintenance                |  | Icom         | EXTWARR612                  | 2 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 52.50                          | \$ -        | 0%                  | \$ 52.50                          |
| Maintenance                |  | Icom         | EXTWARR613                  | 3 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 82.50                          | \$ -        | 0%                  | \$ 82.50                          |
| Maintenance                |  | Icom         | EXTWARR811                  | 1 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 48.75                          | \$ -        | 0%                  | \$ 48.75                          |
| Maintenance                |  | Icom         | EXTWARR812                  | 2 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 69.75                          | \$ -        | 0%                  | \$ 69.75                          |
| Maintenance                |  | Icom         | EXTWARR813                  | 3 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 97.50                          | \$ -        | 0%                  | \$ 97.50                          |
| Maintenance                |  | Icom         | EXTWARR912                  | 1 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 93.75                          | \$ -        | 0%                  | \$ 93.75                          |
| Maintenance                |  | Icom         | EXTWARR913                  | 2 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 120.00                         | \$ -        | 0%                  | \$ 120.00                         |
| Maintenance                |  | Icom         | EXTWARR914                  | 3 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 183.75                         | \$ -        | 0%                  | \$ 183.75                         |
| Maintenance                |  | Icom         | EXTWARRPT1                  | 1 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 135.00                         | \$ -        | 0%                  | \$ 135.00                         |
| Maintenance                |  | Icom         | EXTWARRPT2                  | 2 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 243.75                         | \$ -        | 0%                  | \$ 243.75                         |
| Maintenance                |  | Icom         | EXTWARRPT3                  | 3 year Extended Warranty               | Per Unit  | \$ -        | 0%                  | \$ 348.75                         | \$ -        | 0%                  | \$ 348.75                         |
| Maintenance                |  | Icom         | QCRRS01                     | Comprehensive Warranty                 | Per Unit  | \$ -        | 0%                  | \$ 212.50                         | \$ -        | 0%                  | \$ 212.50                         |
| Maintenance                |  | Icom         | QCRRS09                     | Comprehensive Warranty                 | Per Unit  | \$ -        | 0%                  | \$ 243.75                         | \$ -        | 0%                  | \$ 243.75                         |
| Services                   |  | Icom         | CONTROL STATION             | Base Station Configuration             | Per Unit  | \$ -        | 0%                  | \$ -                              | \$ -        | 0%                  | \$ -                              |
| Services                   |  | Icom         | ASSEMBLE                    | Engraving Service                      | Per Unit  | \$ -        | 0%                  | \$ 30.00                          | \$ -        | 0%                  | \$ 30.00                          |
| Services                   |  | Icom         | ENGRAVE                     | Digital Upgrade                        | Per Unit  | \$ -        | 0%                  | \$ 510.00                         | \$ -        | 0%                  | \$ 510.00                         |
| Services                   |  | Icom         | EX2785J01                   | AES Upgrade                            | Per Unit  | \$ -        | 0%                  | \$ 492.00                         | \$ -        | 0%                  | \$ 492.00                         |
| Services                   |  | Icom         | EX2785J03                   | Tuning for Repeaters                   | Per Unit  | \$ -        | 0%                  | \$ 56.25                          | \$ -        | 0%                  | \$ 56.25                          |
| Services                   |  | Icom         | IASTUN1001                  | Installation (ie modules to Radios)    | Per Unit  | \$ -        | 0%                  | \$ 56.25                          | \$ -        | 0%                  | \$ 56.25                          |
| Services                   |  | Icom         | INSTALLATION AVIONICS       | Installation (ie modules to Radios)    | Per Unit  | \$ -        | 0%                  | \$ 30.00                          | \$ -        | 0%                  | \$ 30.00                          |
| Services                   |  | Icom         | INSTALLATION MARINE         | Installation (ie modules to Repeaters) | Per Unit  | \$ -        | 0%                  | \$ 56.25                          | \$ -        | 0%                  | \$ 56.25                          |
| Services                   |  | Icom         | INSTALL-IAS                 | Trunking Upgrade                       | Per Unit  | \$ -        | 0%                  | \$ 30.00                          | \$ -        | 0%                  | \$ 30.00                          |
| Services                   |  | Icom         | INSTALL-MF                  | Wide Band Configuration                | Per Unit  | \$ -        | 0%                  | \$ 375.00                         | \$ -        | 0%                  | \$ 375.00                         |
| Services                   |  | Icom         | ISL-3                       | AES Upgrade                            | Per Unit  | \$ -        | 0%                  | \$ 9.75                           | \$ -        | 0%                  | \$ 9.75                           |
| Services                   |  | Icom         | ISL-AK25K                   | AES Upgrade                            | Per Unit  | \$ -        | 0%                  | \$ 270.00                         | \$ -        | 0%                  | \$ 270.00                         |
| Services                   |  | Icom         | ISL-AKAES                   | Trunking Upgrade                       | Per Unit  | \$ -        | 0%                  | \$ 93.75                          | \$ -        | 0%                  | \$ 93.75                          |
| Services                   |  | Icom         | ISL-UGMTR                   | Programming for Repeaters              | Per Unit  | \$ -        | 0%                  | \$ 56.25                          | \$ -        | 0%                  | \$ 56.25                          |
| Services                   |  | Icom         | PROG-IAS                    | Programming for Radios                 | Per Unit  | \$ -        | 0%                  | \$ 30.00                          | \$ -        | 0%                  | \$ 30.00                          |
| Services                   |  | Icom         | PROG-MF                     | Programming for Radios                 | Per Unit  | \$ -        | 0%                  | \$ 30.00                          | \$ -        | 0%                  | \$ 30.00                          |
| Services                   |  | Icom         | PROGRAMMING AVIONICS        | Programming for Radios                 | Per Unit  | \$ -        | 0%                  | \$ 30.00                          | \$ -        | 0%                  | \$ 30.00                          |
| Services                   |  | Icom         | PROGRAMMING MARINE          | Field & Design Support                 | Daily rate, 1st day   | \$ -        | 0%                  | \$ 5,500.00                       | \$ -        | 0%                  | \$ 5,500.00                       |
| Services                   |  | Icom         | QFS-1D                      | Field & Design Support                 | Daily rate, each additional day                             | \$ -        | 0%                  | \$ 3,200.00                       | \$ -        | 0%                  | \$ 3,200.00                       |
| Services                   |  | Icom         | QFS-AD                      | Field & Design Support                 | Hourly rate   | \$ -        | 0%                  | \$ 175.00                         | \$ -        | 0%                  | \$ 175.00                         |
| Services                   |  | Icom         | QFS-PH                      | Field & Design Support                 | Monthly rate with year contract, default (non-IAS) designed | \$ -        | 0%                  | \$ 600.00                         | \$ -        | 0%                  | \$ 600.00                         |
| Services                   |  | Icom         | QTT-24PS-D                  | 24/7/365 Phone Support                 | Monthly rate with year contract, IAS designed & tested      | \$ -        | 0%                  | \$ 400.00                         | \$ -        | 0%                  | \$ 400.00                         |
| Services                   |  | Icom         | QTT-24PS-1                  | Technical Training                     | Daily rate, 1st day   | \$ -        | 0%                  | \$ 5,500.00                       | \$ -        | 0%                  | \$ 5,500.00                       |
| Services                   |  | Icom         | QTT-OS1D                    | Technical Training                     | Daily rate, each additional day                             | \$ -        | 0%                  | \$ 3,200.00                       | \$ -        | 0%                  | \$ 3,200.00                       |
| Services                   |  | Icom         | QTT-OSAD                    | Technical Training                     | Hourly rate   | \$ -        | 0%                  | \$ 175.00                         | \$ -        | 0%                  | \$ 175.00                         |
| Services                   |  | Icom         | QTT-OSPH                    | Technical Training                     | Per Unit  | \$ -        | 0%                  | \$ -                              | \$ -        | 0%                  | \$ -                              |
| Services                   |  | Icom         | RR FIRMWARE UPGRADE         | Firmware Upgrade                       | Per Unit  | \$ -        | 0%                  | \$ -                              | \$ -        | 0%                  | \$ -                              |



Indicate all sales and service location addresses (e.g. depot location(s) or complete authorized dealer/repair centers list, etc.) and full contact information from which each of the seven VSP Division areas will be serviced.  
For Divisions where your firm is unable to provide service, leave the space blank.

| DIVISION | SALES/SERVICE ADDRESS   |
|----------|---|
| 1        | Computer Business Solutions, Inc.<br>10986 Richardson Road<br>Ashland VA 23005<br>(804) 625-4233              |
| 2        | B R Communications, Inc<br>2617 Grace Chapel Rd<br>Harrisonburg VA 22801<br>(540) 564-2715                    |
| 3        | Star City Communications, Inc.<br>513 Blue Ridge Avenue<br>Bedford VA 24523<br>(540) 587-0321                 |
| 4        | Two Way Radio Service Co. Inc.<br>1234 Little Prater Road<br>Rt 4 Box 89<br>Grundy VA 24614<br>(276) 935-6405 |
| 4        | Two Way Radio Inc.<br>101 Williams St.<br>Bristol VA 24201<br>(540) 669-5311                                  |
| 4        | Two Way Radio Inc.<br>PO Box 634<br>Wytheville VA 24382<br>(276) 228-2791                                     |
| 5        | Mace Incorporated (VA) B<br>5821 Arrowhead Drive, Suite 101<br>Virginia Beach VA 23462<br>(757) 460-6248      |
| 5        | Rappahannock Radio Comm<br>90 Coan Stage Rd<br>Heathsville VA 22473<br>(804) 456-0005                         |
| 5        | Tidewater Communications<br>509 Viking Drive, Ste A<br>Virginia Beach VA 23452<br>(757) 497-4321              |
| 6        | <i>Assignment Coming Soon.</i>  |
| 7        | Morcom Int'l<br>PO Box 220824<br>Chantilly VA 20153-0824<br>(703) 263-9305                                    |
| 7        | Select Communications<br>7653-C Fullerton Road<br>Springfield VA 22153<br>(703) 569-4400                      |